## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

#### FORM 8-K

## CURRENT REPORT Pursuant to Section 13 OR 15(d) of The Securities Exchange Act of 1934

Date of Report (Date of earliest event reported) March 2, 2011

#### Comfort Systems USA, Inc.

(Exact name of registrant as specified in its charter)

Delaware1-13011(State or other jurisdiction<br/>of incorporation)(Commission<br/>File Number)

**76-0526487** (IRS Employer Identification No.)

675 Bering Drive, Suite 400
Houston, Texas
(Address of principal executive offices)

**77057** (Zip Code)

Registrant's telephone number, including area code (713) 830-9600

(Former name or former address, if changed since last report.)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### ITEM 7.01 REGULATION FD DISCLOSURE.

On the 2<sup>nd</sup> day of March, 2011, Comfort Systems USA, Inc., a Delaware corporation (the "Company"), a leading provider of commercial/industrial heating, ventilation and air conditioning services, posted to the "Investor" section of its Internet website (www.comfortsystemsusa.com) an investor presentation slideshow. The Company intends to use this presentation in making presentations to analysts, potential investors, and other interested parties.

The information included in the investor presentation includes financial information determined by methods other than in accordance with accounting principles generally accepted in the United States of America ("GAAP"). The Company's management uses these non-GAAP measures in its analysis of the Company's performance. The Company believes that the presentation of certain non-GAAP measures provides useful supplemental information that is essential to a proper understanding of the operating results of the Company's core businesses. These non-GAAP disclosures should not be viewed as a substitute for operating results determined in accordance with GAAP, nor are they necessarily comparable to non-GAAP performance measures that may be presented by other companies.

The information in this Form 8-K being furnished under Item 7.01 shall not be deemed to be "filed" for the purposes of Section 18 of the Securities and Exchange Act of 1934 (the "Exchange Act"), or otherwise subject to the liabilities of such section, nor shall such information be deemed incorporated by reference in any filing under the Securities Act of 1933 or the Exchange Act, except as shall be expressly set forth by specific reference in such a filing. The investor presentation contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These statements are based on the Company's expectations and involve risks and uncertainties that could cause the Company's actual results to differ materially from those set forth in the statements. These risks are discussed in the Company's filings with the Securities and Exchange Commission, including an extensive discussion of these risks in the Company's Annual Report on Form 10-K for the year ended December 31, 2010.

A copy of the presentation is furnished herewith as Exhibit 99.1

#### Item 9.01 Financial Statements and Exhibits

- (d) Exhibits.
- 99.1 Slideshow presentation dated March 2, 2011.

#### **SIGNATURES**

	Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed or	on its behalf by	the
under	signed hereunto duly authorized.		

By: /s/ Trent T. McKenna

Trent T. McKenna, Vice President and

General Counsel

Date: March 2, 2011

2

#### EXHIBIT INDEX

Exhibit <u>Number</u>		Exhibit Title or Description
99.1	Investor presentation materials dated March 2, 2011.	
		3

## Quality People. Building Solutions.





As of March 2, 2011

#### Safe Harbor Statement



This presentation contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These statements are based on the current plans and expectations of future events of Comfort Systems USA, Inc. and involve risks and uncertainties that could cause actual future activities and results of operations to be materially different from those set forth in the forward-looking statements. Important factors that could cause actual results to differ include, among others, the use of incorrect estimates for bidding a fixed-price contract, undertaking contractual commitments that exceed our labor resources, failing to perform contractual obligations efficiently enough to maintain profitability, national or regional weakness in construction activity and economic conditions, financial difficulties affecting projects, vendors, customers, or subcontractors, our backlog failing to translate into actual revenue or profits, difficulty in obtaining or increased costs associated with bonding and insurance, impairment to goodwill, errors in our percentage-of-completion method of accounting, the result of competition in our markets, our decentralized management structure, shortages of labor and specialty building materials, retention of key management, seasonal fluctuations in the demand for HVAC systems, the imposition of past and future liability from environmental, safety, and health regulations including the inherent risk associated with selfinsurance, adverse litigation results and other risks detailed in our reports filed with the Securities and Exchange Commission. A further list and description of these risks, uncertainties and other factors are discussed under "Item 1A. Company Risk Factors in the Company's Annual Report on Form 10-K for the year ended December 31, 2010." These forward-looking statements speak only as of the date of this filing. Comfort Systems USA, Inc. expressly disclaims any obligation or undertaking to release publicly any updates or revisions to any forward-looking statement contained herein to reflect any change in our expectations with regard thereto or any change in events, developments, conditions or circumstances on which any such statement is based.



To be the nation's premier

HVAC and mechanical

systems installation

and services provider.



3

#### Mission



To provide the best value HVAC and mechanical systems installation and service, principally in the mid-market commercial, industrial, and institutional sectors, while caring for our customers, employees and the environment and realizing superior returns for our stockholders.

#### Values

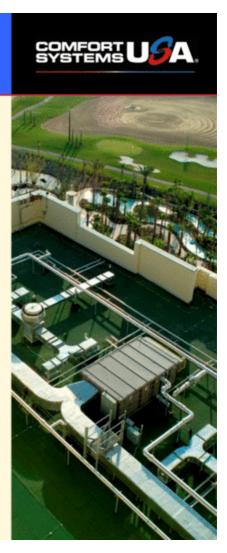


- Act with honesty and integrity.
- Show respect for all stakeholders.
- Exceed customer expectations.
- Seek "win-win" solutions.
- Demonstrate spirit, drive, and teamwork.
- Pursue innovation.
- Achieve premier safety performance.
- Commit to energy efficiency.
- . Communicate openly.....and often.
- Impact our communities positively.



## Comfort Systems USA

- National
- Commercial, Industrial, Institutional
- HVAC/Piping/Plumbing/Energy Efficiency
- Strong balance sheet
- 47% new construction; 53% service, repair, retrofit
- 2010 Full Year Revenues \$1.1 billion



## Comfort Systems USA's TEAM



## William F. Murdy (68) Chairman/CEO Industry: 20 years

Club Quarters (CEO), Land Care (CEO), GID (CEO), Morgan Stanley Venture Capital (Pres) PRI (COO), US Army (10 years) BS-West Point, MBA-Harvard

#### William George (45) EXVP-CFO

Industry: 13 years
CSUSA 13 years
1997-2005 SVP, General Counsel
1995-1997 American Medical Response – VP, General Counsel
1992-1995 Corporate Counsel, Ropes & Gray
BS Econ-BYU
JD-Harvard

#### Brian Lane (53) President & COO

2002-2003 Capstone Turbine Corp. - Regional Director 2000-2002 Kvaerner-VP & General Manager 1996-2000 Halliburton - Regional Director BS-Notre Dame MBA-Boston College

## Thomas N. Tanner (61) SVP- Region 1 Industry: 34 years CSUSA 12 years

CSUSA 12 years
2004 SVP-Operations,
2001-2003 RVP-East Region
1999-2001 Regional Controller - East Region
1980-1999 Armani Plumbing & Mechanical
Woodcock & Assoc., ABJ Fire Protection Co. VP, CFO
BA - Syracuse

Dean Tillison (60)
SVP - Region 2
Industry: 37 years
CSUSA 13 years
1972-1990 Fred Hayes Mechanical Contractors.
Vice President, SRVP, President/Owner
BS-Tennessee
Licensed HVAC contractor in
NC, TN & VA

## Charles Diltz (56) SVP - Region 3 Industry: 26 years CSUSA 7 years

CSUSA 7 years
2001-2002 Goodman-Distribution - President
1999-2001 Indoor Comfort-EXVP, COO
1995-1999 York Vice President
8SBA Chio State University
MBA-University of Dayton

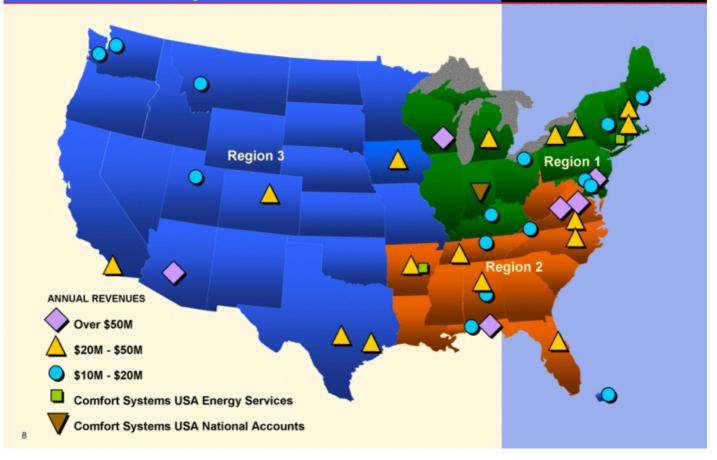
## Brewster Earle (52) VP Energy Services Industry: 29 years CSUSA 8 years

2001-2003 Healthcare Services Johnson Controls 1996-2001 NE Ultilities – Account Executive MBA-Rensselaer BS - University of Connecticut

CSUSA 2 years
2000-2008 Carrier - GM
1998-2000 Carrier - Mgr. Bus. Dev.
1998-1998 Carrier - Sr. Product Mgr.
1994-1995 Fischbach Corp.-Srvc. Mgr.
1992-1994 Fischbach Corp.-Sr. Product Mgr.

## **Comfort Today**





## ColonialWebb Contractors with SYSTEMS USA. Comfort Systems USA **ANNUAL REVENUES** Over \$50M Acquired July \$20M - \$50M 2010 \$10M - \$20M - \$180M - \$190M **Colonial Webb Annual Revenue** Locations Main offices in Richmond, VA and Norfolk, VA

## **Our Companies**

































































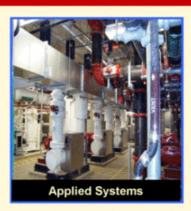


## What We Do

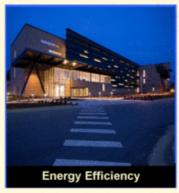


#### Commercial, Industrial, Institutional HVAC - A \$40B+ Industry







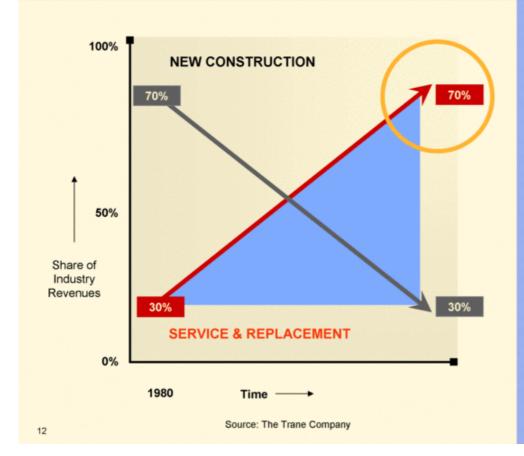


#### DRIVERS

- . Building comfort a "necessity"
- Mechanical equipment - requires service, repair, replacement
- Increasing technical content and building automation
- · Energy efficiency and Indoor Air Quality (IAQ) emerging
- Outsourcing

# Industry Trend Toward Service & Replacement (Recurring Revenue)

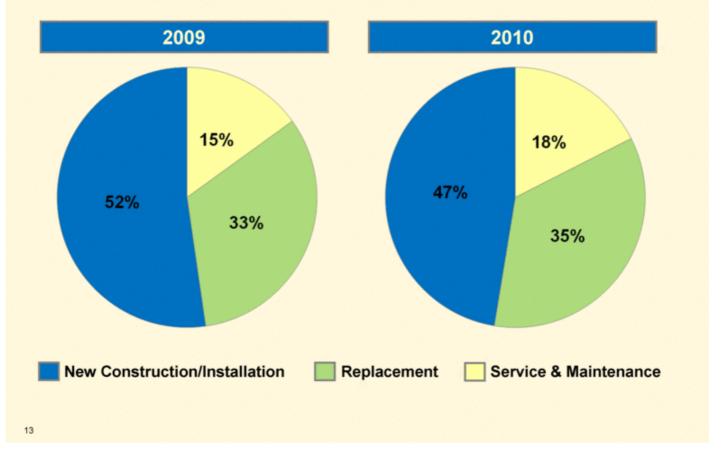


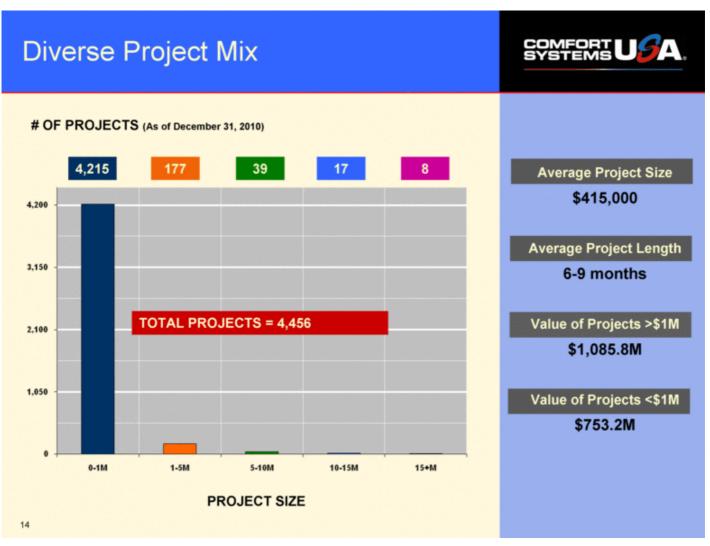


- 5.3 million commercial buildings
- Recurring Service
- 20 year replacement cycle/retrofits for energy efficiency
- "Inventory" of future business
- OEMs note significant deferred maintenance & replacement over recent years

## Revenues by Activity







#### Diverse End-Use Base

Healthcare

Education

Government

Manufacturing

Office Building

Retail/Restaurants

**Lodging & Entertainment** 

Religious & Not-for-Profit

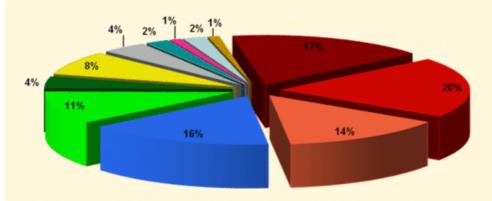
**Multi-Family** 

Residential

Distribution

Other

September 30, 2010 YTD



#### **Top 20 Customers**

- Served by 15 different Comfort operating units
- Largest customer = less than 3% of revenues

### Diverse End-Use Base



Omni Orlando Resort at ChampionsGate Orlando, Florida



Iowa Renewal Energy Washington, Iowa



Arboretum Elementary School Waunakee, Wisconsin



University Hospital Little Rock, Arkansas

## Competitive Advantages

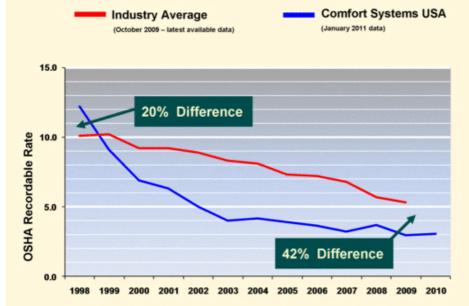
COMFORT USA.

- High quality operations
- Ability to leverage and proliferate technical expertise
- Ability to collaborate on large jobs and share labor
- Energy efficiency services
- National multi-location service capability
- Purchasing economics
- Balance sheet strength
- Bonding and insurance
- Strong safety record



## Safety





Source: Bureau of Labor Statistics, Standard Industry Classification (SIC)
Code 20 1710 – Specialty Trades Contractors – HVAC and Plumbing & North American
Industry Classification System (NAICS) Code 23822

Our safety record is no accident.

Lost Time Injury Rate

<46% of industry average

**OSHA Incident Rate** 

<42% of industry average

Training

97% completed

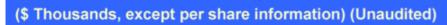


## Financial Overview





## Key Financial Data – Income Statement





	Three Mont Decemb		Year Ended December 31,				
	2010	2009	2010	2009			
Revenues	\$ 314,571	\$ 256,693	\$ 1,108,282	\$ 1,128,907			
Cost of Services	257,671	202,022	919,600	903,357			
Gross Profit	56,900	54,671	188,682	225,550			
Selling, General and Administrative Expenses	48,526	42,848	163,431	169,023			
Goodwill Impairment	1,288	-	5,734	-			
Gain on Sale of Assets	(23)	(8)	(525)	(106)			
Operating Income	\$ 7,109	\$ 11,831	\$ 20,042	\$ 56,633			
	2.3%	4.6%	1.8%	5.0%			
Net Income from Continuing Operations	5,796	7,536	14,017	34,596			
	1.8%	2.9%	1.3%	3.1%			
Net Income from Continuing Operations Excluding Goodwill Impairment (2)	6,438	7,536	17,333	34,596			
The moone non-containing operations excitaining occurring impairment	2.0%	2.9%	1.6%	3.1%			
Diluted Earnings per Share from Continuing Operations	\$ 0.15	\$ 0.20	\$ 0.37	\$ 0.90			
Non-GAAP Diluted Earnings per Share from Continuing Operations							
Excluding Goodwill Impairment (2)	\$ 0.17	\$ 0.20	\$ 0.46	\$ 0.90			
Adjusted EBITDA, Which Excludes Goodwill Impairment (1)	\$ 13,934	\$ 15,453	\$ 42,693	\$ 69,959			
	4.4%	6.0%	3.9%	6.2%			
(1) See Slide 40 for GAAP Reconciliation to Adjusted EBITDA							
(2) See Slide 41 for Supplemental Non-GAAP Information							
20							

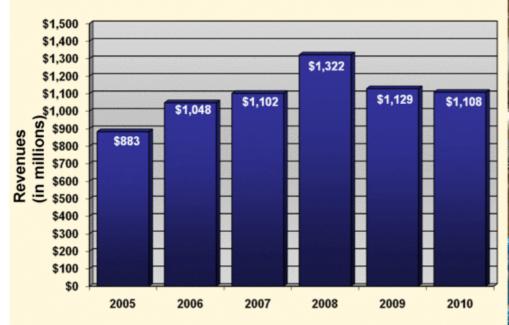
Key Financial	Data -	Balance	Sheet
(\$ Thousands)			



	12/31/2010	12/31/2009			
Cash	\$ 86,346	\$ 127,850			
Working Capital	\$ 134,738	\$ 164,125			
Goodwill	\$ 147,818	\$ 100,194			
Identifiable Intangible Assets, Net	\$ 39,616	\$ 19,380			
Total Debt	\$ 29,936	\$ 7,608			
Equity	\$ 312,784	\$ 305,984			

## Revenues



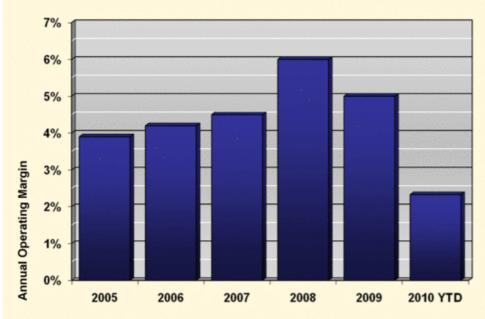


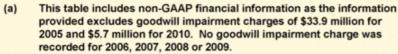


Note: Excludes all divested and discontinued operations

## Operating Margins (a)





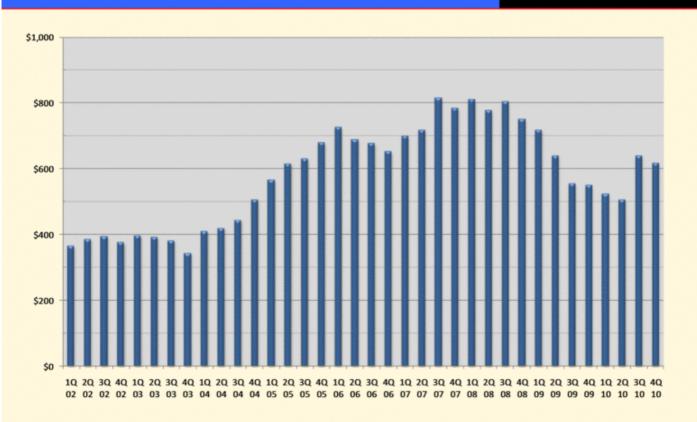




23

## Backlog (in millions)

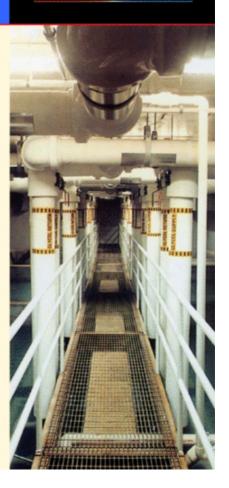




## **Financial Strengths**



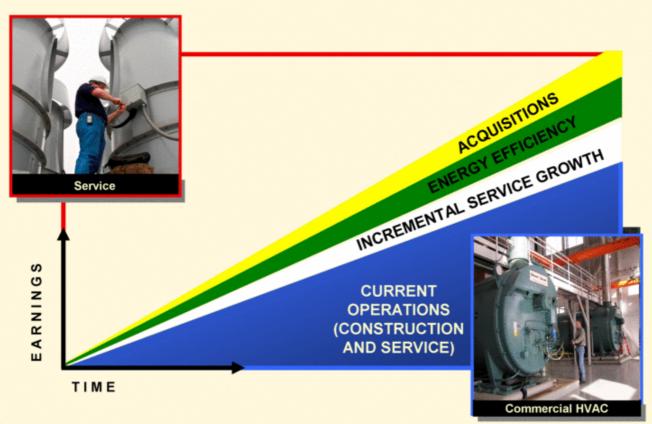
- Market share up revenue and profit performance better than industry
- Commitment to cost containment
- \$86 million cash at 12/31/10; substantial credit capacity if needed
- Positive free cash flow for eleven calendar years



25

#### **Profile For Growth**





## **Operations**



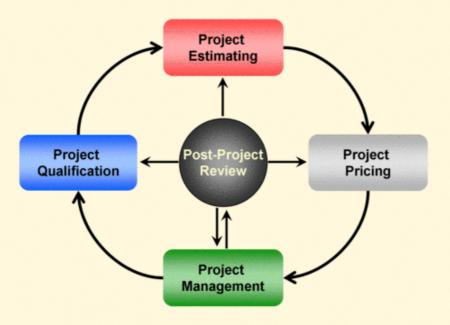
#### **Increase Productivity**

- Education
  - Leadership
  - Project Managers
  - Superintendents
  - Service Sales
  - Service Operations
  - Craft
  - Safety
- Best Practices
  - Project Management
  - Estimating
- Cooperation with suppliers
- Prefabrication
- New materials and methods



## Job Loop





We review projects and apply what we have learned to improve our performance.



28



The only things that evolve by themselves in an organization are disorder, friction and malperformance.

-Peter Drucker

#### Service

## COMFORT USA.

#### Increase Service\*

- Grow Maintenance Base
- Education
  - -Employees and Customers
- Higher margin opportunity
- Recurring revenue
- National accounts
- \$2.50+ of repair and replacement for every \$1.00 of maintenance
- Target Retrofit Projects
  - -Energy Efficiency
  - -Indoor Air Quality (IAQ)
- \* Maintenance, service, repair, retrofit



#### **National Account Customers**















DAVID'S BRIDAL



























## **Energy Efficiency-Retrofitting HVAC**



## **Green Is Part Of Our Business**

- Energy costs drive need for efficiency
- HVAC 30% 50 % electric usage
- Energy Star (Dept. of Energy/EPA) / LEED (USGBC)
- 2- 4 year pay outs depending on electric rates, usage, age, incentives



Use Our Energy to Save Yours! ™

### Growth



#### Internal

- More of what we do best
- Service
- Energy efficiency

#### Step Out Growth

- New locations for existing companies
- Techs "on their own"

#### Targeted acquisitions

- Best HVAC oriented mechanical in new area



22

## The Ideal Acquisition Candidate

- \$20 million + in revenue
- Construction and service
- In a growing market in new area
- Company that has performed well in the past and has continuing demonstrable upside
- Organizational structure capable of sustaining/improving the company
- Ownership/management that wants to stay on to operate company





## **Target Markets**



(Listed Alphabetically)

- Boise, ID
- Charleston, SC
- Columbia/Florence, SC
- Dallas/Fort Worth, TX
- El Paso, TX
- Ft. Lauderdale, FL
- Greensboro, NC
- Jackson, Mississippi

- Los Angeles, CA
- Omaha, NE
- Portland, OR
- San Antonio, TX
- Savannah, GA
- Spartanburg/Greenville, SC
- Tampa, FL

35

#### Outlook

#### Long-Term

- \$40+ billion fragmented industry
- HVAC is a basic necessity
- Commercial construction continuing
- Growing installed base for recurring maintenance, service, repair and retrofit
- Scale opportunities service, purchasing, prefab, bonding, best practices
- Diverse customer base and geography
- Energy efficiency and Indoor Air Quality
- Financially and operationally sound continuing to grow organically and by acquisition





## What We Do





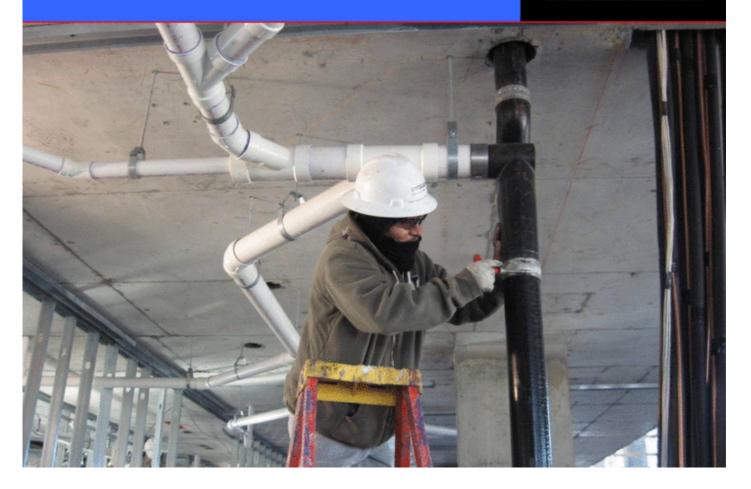






37







## **Appendices**

#### Appendix I – GAAP Reconciliation To Adjusted EBITDA

(in thousands) (Unaudited)



	Three Months Ended December 31,				Year Ended December 31,				
		2010		2009		2010	2009		
Net Income	\$	5,796	\$	7,602	\$	14,740	\$	34,182	
Discontinued Operations		-		(66)		(723)		414	
Income Taxes		2,196		4,144		6,360		21,437	
Other Income		(1,166)		(12)		(1,841)		(17)	
Interest Expense, net		283		163		1,506		617	
Gain on Sale of Assets		(23)		(8)		(525)		(106)	
Goodwill Impairment		1,288		-		5,734		-	
Depreciation and Amortization		5,560		3,630		17,442		13,432	
Adjusted EBITDA	\$	13,934	\$	15,453	\$	42,693	\$	69,959	

Note 1: We define adjusted earnings before interest, taxes, depreciation and amortization ("Adjusted EBITDA") as net income, excluding discontinued operations, income taxes, other income, interest expense, net, gain on sale of assets, goodwill impairment and depreciation and amortization. Other companies may define Adjusted EBITDA differently. Adjusted EBITDA is presented because it is a financial measure that is frequently requested by third parties. However, Adjusted EBITDA is not considered under generally accepted accounting principles as a primary measure of an entity's financial results, and accordingly, Adjusted EBITDA should not be considered an alternative to operating income, net income, or cash flows as determined under generally accepted accounting principles and as reported us.

40

# Appendix II – Supplemental Non-GAAP Information (\$ in thousands except per share amounts) (Unaudited)



	Three Months Ended December 31,				Year Ended December 31,			
	2010		2009		2010		2009	
Net income from continuing operations	\$	5,796	\$	7,536	\$	14,017	\$	34,596
Goodwill impairment (after - tax)		642				3,316		-
Net income from continuing operations excluding goodwill impairment	\$	6,438	\$	7,536	\$	17,333	\$	34,596
Diluted earnings per share from continuing operations	\$	0.15	\$	0.20	\$	0.37	\$	0.90
Goodwill impairment (after - tax)		0.02				0.09		-
Diluted earnings per share from continuing operations excluding goodwill impairment	\$	0.17	\$	0.20	\$	0.46	\$	0.90

Note: Operating results from continuing operations excluding goodwill impairment is presented because we believe it reflects the results of our core ongoing operations, and because we believe it is responsive to frequent questions we receive from third parties. However, this measure is not considered a primary measure of any entity's financial results under generally accepted accounting principles, and accordingly, this amount should not be considered an alternative to operating results as determined by generally accepted accounting principles and as reported by us.



Quality People. Building Solutions.

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bgeorge@comfortsystemsusa.com

www.comfortsystemsusa.com