COMFORT SYSTEMS USA, INC.

8,000,000 Shares of Common Stock

Supplement No. 4 dated February 23, 1999 to Prospectus dated May 5, 1998

MATERIAL ACQUISITION

A copy of the Company's Current Report on Form 8-K/A is attached hereto.

UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

FORM 8-K/A CURRENT REPORT

PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (date of earliest event reported): November 15, 1998 Commission File Number: 1-13011

> COMFORT SYSTEMS USA, INC. (Exact name of registrant as specified in its charter)

DELAWARE (State or other jurisdiction of incorporation) 76-0484996 (I.R.S. Employer Indentification No.)

777 POST OAK BLVD. SUITE 500 HOUSTON, TEXAS 77056 (Address of Principal Executive offices) (Zip Code)

REGISTRANT'S TELEPHONE NUMBER, INCLUDING AREA CODE: (713) 830-9600

COMFORT SYSTEMS USA, INC. FINANCIAL STATEMENTS AND EXHIBITS

ITEM 7. FINANCIAL STATEMENTS AND EXHIBITS

(A) FINANCIAL STATEMENTS OF THE BUSINESS ACQUIRED

This Form 8-K/A is being filed to include in the Current Report on Form 8-K filed by the Registrant with the Securities and Exchange Commission on November 15, 1998 the financial statements and pro forma financial information required by Item 7.

The required financial statements of the business acquired by the Registrant are included as an exhibit to the Form $8\mbox{-}K/A.$

(B) PRO FORMA FINANCIAL INFORMATION

The required pro forma financial information of the Registrant is included as an exhibit to this Form $8\mbox{-}K/A.$

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(C) EXHIBITS

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COMFORT SYSTEMS USA, INC. INTRODUCTION TO UNAUDITED PRO FORMA COMBINED FINANCIAL STATEMENTS BASIS OF PRESENTATION

Comfort Systems USA, Inc. ("Comfort Systems" and collectively with its subsidiaries, the "Company") was founded in 1996 to become a leading national provider of HVAC services focusing primarily on commercial and industrial markets. On July 2, 1997, Comfort Systems completed the initial public offering (the "IPO") of its common stock (the "Common Stock") and simultaneously acquired in separate concurrent transactions, twelve companies (collectively referred to as the "Founding Companies"). For financial statement purposes, Comfort Systems has been identified as the accounting acquirer. Subsequent to the IPO, and through September 30, 1998, the Company acquired 70 HVAC and related businesses. Of the 70 acquisitions, 17 were accounted for as poolings-of-interests (the "Pooled Companies") and 53 were accounted for as purchases (the "Purchased Companies").

On November 15, 1998, Comfort Systems acquired Shambaugh & Son, Inc. ("S&S"). Pursuant to the rules of the Securities and Exchange Commission, S&S is considered a "significant subsidiary."

The following unaudited pro forma combined balance sheet reflects the acquisition of S&S as if it had occurred on September 30, 1998. The following unaudited pro forma combined statement of operations presents the Company, restated for the Pooled Companies, and the restatement of S&S, the Founding Companies and Purchased Companies as if the acquisitions by the Company occurred on January 1, 1997.

Comfort Systems has preliminarily analyzed the savings that it expects to be realized from reductions in salaries and certain benefits to the former owners. To the extent the former owners of S&S, the Founding Companies, the Purchased Companies and the Pooled Companies have agreed prospectively to reductions in salary, bonuses and benefits, these reductions have been reflected in the pro forma combined statements of operations. With respect to other potential cost savings, Comfort Systems has not and cannot quantify these savings. It is anticipated that these savings will be offset by costs related to Comfort Systems' corporate management and by the costs associated with being a public company. However, because these costs cannot be accurately quantified at this time, they have not been included in the pro forma financial information of Comfort Systems.

The pro forma adjustments are based on estimates, available information and certain assumptions and may be revised, as additional information becomes available. The pro forma financial data do not purport to represent what Comfort Systems' financial position or results of operations would actually have been if such transactions in fact had occurred on those dates and are not necessarily representative of the Comfort Systems' financial position or results of operations for any future period. Since the Company, S&S, the Founding Companies, Purchased Companies and Pooled Companies were not under common control or management, historical combined results may not be comparable to, or indicative of, future performance. The unaudited pro forma combined financial statements should be read in conjunction with the other financial statements and notes thereto included elsewhere in this Form 8-K/A.

COMFORT SYSTEMS USA, INC. PRO FORMA COMBINED BALANCE SHEET SEPTEMBER 30, 1998 (IN THOUSANDS) (UNAUDITED)

| | COMFORT SYSTEMS | S&S | PRO FORMA ADJUSTMENTS | PRO FORMA COMBINED |
|---|--|--|---|--|
| ASSETS | | | | |
| CURRENT ASSETS: Cash and cash equivalents Marketable securities Accounts receivable Less Allowance | \$ 9,687 194,605 3,526 | \$ 1,861 6,808 35,864 455 | \$ (500) (3,565) | \$ 11,048 3,243 230,469 3,981 |
| Accounts receivable, net Other receivables Inventories Prepaid expenses and other Costs and estimated earnings in excess of billings | 191,079 2,360 13,209 10,602 26,595 | 35,409 246 1,595 363 5,044 | (194) 1, 314 | 226,488 2,412 14,804 12,279 31,639 |
| Total current assets PROPERTY AND EQUIPMENT, net GOODWILL, net OTHER NONCURRENT ASSETS | 253,532 26,054 310,452 10,611 | 51,326 7,230 104 4,713 | (2,945) (3,360) 75,264 (1,894) | 301,913 29,924 385,820 13,430 |
| Total assets | \$ 600,649 ====== | \$ 63,373 ======= | \$ 67,065 ======== | \$731,087 ======== |
| LIABILITIES AND STOCKHOLDERS' EQUITY CURRENT LIABILITIES: Current maturities of long-term debt | \$ 6,821 | \$ 562 | \$ (384) | \$ 6,999 |
| Accounts payable Accrued compensation and | 56,728 | 11,402 | | 68,130 |
| benefits Billings in excess of costs and | 21,280 | 4,490 | | 25,770 |
| estimated earnings Income taxes payable Other current liabilities | 31,220 3,259 16,856 | 9,700 2,177 | 40 | 40,920 3,259 19,073 |
| Total current liabilities DEFERRED INCOME TAXES | 136,164 889 | 28,331 | (344) 203 | 164,151 1,092 |
| LONG-TERM DEBT, NET OF CURRENT MATURITIES OTHER LONG-TERM LIABILITIES | 127,969 1,309 | 2,532 | 85,833 | 216,334 1,309 |
| Total liabilities COMMITMENTS AND CONTINGENCIES STOCKHOLDERS' EQUITY: | 266,331 | 30,863 | 85,692 | 382,886 |
| Preferred stock Common stock Additional paid-in capital Retained earnings | 349 300,644 33,325 | 3,185 29,325 | (3,169) 13,867 (29,325) | 365 314,511 33,325 |
| Total stockholders' equity | 334,318 | 32,510 | (18,627) | 348,201 |
| Total liabilities and stockholders' equity | \$ 600,649 ====== | \$ 63,373 ====== | \$ 67,065 ====== | \$731,087 ======= |

The accompanying notes are an integral part of this pro forma combined financial statement.

COMFORT SYSTEMS USA, INC. PRO FORMA COMBINED STATEMENT OF OPERATIONS NINE MONTHS ENDED SEPTEMBER 30, 1998 (IN THOUSANDS, EXCEPT PER SHARE DATA) (UNAUDITED)

| | COMFORT SYSTEMS | PURCHASED COMPANIES THROUGH ACQUISITION DATE | S&S | PRO FORMA ADJUSTMENTS | PRO FORMA COMBINED |
|---|---------------------|--|-------------|--------------------------|-----------------------|
| REVENUES | \$559,339 | \$ 133,407 | \$ 141,209 | \$ | 833,955 |
| COST OF SERVICES | 423,223 | 112,193 | 113,773 | | 649,189 |
| Gross profitSELLING, GENERAL AND ADMINISTRATIVE | 136,116 | | 27,436 | | 184,766 |
| EXPENSESGOODWILL AMORTIZATION | 87,609 4,642 | 21,448 3 | 18,469 3 | (3,876) 2,870 | 123,650 7,518 |
| Operating income (loss) OTHER INCOME (EXPENSE): | 43,865 | (237) | 8,964 | 1006 | 53,598 |
| Interest expense, net Other | (3,731) 156 | (42) (419) | (97) 182 | 194 | (10,059) 113 |
| Other income (expense) | (3,575) | | 85 | (5,995) | (9,946) |
| INCOME (LOSS) BEFORE INCOME TAXES PROVISION (BENEFIT) FOR INCOME TAXES | 40,290 17,687 | (698) (305) | | (4,989) 1,944 | 43,652 19,456 |
| NET INCOME (LOSS) | \$ 22,603 ====== | \$ (393) ====== | | \$(6,933) ======= | \$ 24,196 ======= |
| NET INCOME PER SHARE: | | | | | |
| Basic | \$.71 ====== | | | | \$.67 ======= |
| Diluted | \$.70 ====== | | | | \$.67 ======= |
| SHARES USED IN COMPUTING NET INCOME PER SHARE: | | | | | |
| Basic | 31,689 ====== | | | | 35,893 ====== |
| Diluted | 32,179 ====== | | | | 36,383 ====== |

The accompanying notes are an integral part of these pro forma combined financial statements.

COMFORT SYSTEMS USA, INC. PRO FORMA COMBINED STATEMENT OF OPERATIONS YEAR ENDED DECEMBER 31, 1997 (IN THOUSANDS, EXCEPT PER SHARE DATA) (UNAUDITED)

| | COMBINED SYSTEMS | COMBINED FOUNDING COMPANIES THROUGH JUNE 30, 1997 | PURCHASED COMPANIES THROUGH ACQUISITION DATE | S&S | PRO FORMA ADJUSTMENTS | PRO FORMA COMBINED |
|--|-----------------------|---|--|-----------------------|--------------------------|-----------------------|
| REVENUES COST OF SERVICES | \$ 297,649 220,418 | \$86,900 62,395 | \$ 442,581 350,449 | \$ 157,535 121,387 | \$ | \$ 984,665 754,649 |
| Gross profitSELLING, GENERAL AND ADMINISTRATIVE | | 24,505 | 92,132 | 36,148 | | 230,016 |
| EXPENSESGOODWILL AMORTIZATION | 68,775 1,851 | 17,430 | 71,670 | 24,299 3 | (35,323) 7,967 | 146,851 9,821 |
| Operating income OTHER INCOME (EXPENSE): | 6,605 | 7,075 | 20,462 | 11,846 | 27,356 | 73,344 |
| Interest expense, net Other | (146) (839) | (236) 227 | 14 682 | (45) 420 | (12,446) (135) | (12,859) 355 |
| Other income (expense) | (985) | (9) | 696 | 375 | (12,581) | (12,504) |
| INCOME BEFORE INCOME TAXES PROVISION FOR INCOME TAXES | 5,620 7,743 | 7,066 537 | 21,158 1,193 | 12,221 107 | 14,775 16,265 | 60,840 25,845 |
| NET INCOME (LOSS) | \$ (2,123) | \$ 6,529 | \$ 19,965 ======== | \$ 12,114 ======== | \$ (1,490) ========= | \$ 34,995 ======= |
| NET INCOME (LOSS) PER SHARE: Basic | \$ (.11) ====== | | | | | \$ 1.02 |
| Diluted (Reflects the interest effect of \$1,610 related to the assumed conversion of outstanding convertible | | | | | | |
| notes) | \$ (.11) ======= | | | | | \$ 1.00 ====== |
| SHARES USED IN COMPUTING NET INCOME (LOSS) PER SHARE: | | | | | | |
| Basic | 18,953 ====== | | | | | 34,238 ======= |
| Diluted | 18,953 ====== | | | | | 36,671 ====== |

The accompanying notes are an integral part of these pro forma combined financial statements.

COMFORT SYSTEMS USA, INC. NOTES TO PRO FORMA COMBINED FINANCIAL STATEMENTS (UNAUDITED)

1. GENERAL:

Comfort Systems USA, Inc. ("Comfort Systems" and collectively with its subsidiaries, the "Company") was founded in 1996 to become a leading national provider of HVAC services focusing primarily on commercial and industrial markets. On July 2, 1997, Comfort Systems completed the initial public offering (the "IPO") of its common stock (the "Common Stock") and simultaneously acquired in separate concurrent transactions, twelve companies (collectively referred to as the "Founding Companies"). For financial statement purposes, Comfort Systems has been identified as the accounting acquirer. Subsequent to IPO, and through September 30, 1998, the Company acquired 70 HVAC and related businesses. Of the 70 acquisitions, 17 were accounted for as poolings-of-interests and were restated (the "Pooled Companies") and 53 were accounted for as purchases (the "Purchased Companies").

On November 15, 1998, Comfort Systems acquired Shambaugh & Son, Inc. ("S&S"). Pursuant to the rules of the Securities and Exchange Commission, S&S is considered a "significant subsidiary."

2. BUSINESS COMBINATIONS:

The accompanying pro forma combined balance sheet as of September 30, 1998 includes allocations of the respective purchase prices to the assets acquired and liabilities assumed based on preliminary estimates of fair value and is subject to adjustment. The preliminary allocations resulted in \$385.8 million of total pro forma combined goodwill including, \$75.3 million of goodwill related to S&S, which represents the excess of purchase price over the estimated fair value of the net assets acquired for S&S, the Founding Companies and the Purchased Companies.

3. UNAUDITED PRO FORMA COMBINED BALANCE SHEET ADJUSTMENTS:

- (a) Records the S Corporation distributions of S&S for \$6.3 million which consisted primarily of \$3.6 million of marketable securities, \$3.4 million of property and equipment, \$0.9 million of cash surrender value of key man life insurance policies and \$1.1 million of notes receivables, offset by the reduction of certain notes payable of \$2.7 million related to the property and equipment distributed.
- (b) Records the estimated purchase price of S&S by Comfort Systems consisting of \$58.4 million in cash, \$29.8 million in principal amount of convertible subordinated notes, and approximately \$0.5 million of costs related to the acquisition, and an aggregate of 1,610,889 shares of Common Stock. The cash portion of the purchase price was funded by borrowings.
- (c) Records deferred income tax assets and liabilities.

COMFORT SYSTEMS USA, INC. NOTES TO PRO FORMA COMBINED FINANCIAL STATEMENTS -- (CONTINUED) (UNAUDITED)

The following table summarizes unaudited pro forma combined balance sheet adjustments (in thousands):

| | ADJUSTMENT | | | | | | | |
|--|------------|-----------------------|----|-------------------------|-----|----------------------|---------|------------------------------------|
| | (A | (A) (B) | | | (C) | ADJ | USTMENT | |
| ASSETS Cash Marketable securities Other receivables Prepaid expenses and other | \$ (3 | ,565) (194) (9) | \$ | (500) | \$ | 1,323 | \$ | (500) (3,565) (194) 1,314 |
| Total current assets Property and equipment, net Goodwill, net Other noncurrent assets | (3 (3 | ,768) ,360) | | (500) 76,344 | | 1,323 (1,080) | | (2,945) (3,360) 75,264 |
| Total assets | \$ (9 | ,022) | \$ | 75,844 | \$ | 243 | \$ | 67,065 |
| LIABILITIES AND STOCKHOLDER'S EQUITY Current maturities of long-term debt Other current liabilities | \$ | (384) | \$ | | \$ | 40 | \$ | (384) 40 |
| Total current liabilities Deferred income taxes Long-term debt, net of current maturities | | | | | | | | (344) 203 85,833 |
| Total liabilities | (2 | ,721) | | 88,170 | | 243 | | 85,692 |
| Stockholders' equity: Common stock Additional paid-in capital Retained earnings | | | | | | | | |
| Total stockholders' equity | | | | | | | | |
| Total liabilities and stockholders' equity | \$ (9 | ,022) | \$ | 75,844 | \$ | 243 | \$ | |

COMFORT SYSTEMS USA, INC. NOTES TO PRO FORMA COMBINED FINANCIAL STATEMENTS -- (CONTINUED) (UNAUDITED)

4. UNAUDITED PRO FORMA COMBINED STATEMENTS OF OPERATIONS ADJUSTMENTS:

NINE MONTHS ENDED SEPTEMBER 30, 1998

- (a) Reflects (i) the reductions in salaries, bonuses and benefits to the former owners of S&S, the Founding, Pooled and Purchased Companies, which they contractually agreed would take effect as of their respective acquisition dates; and (ii) the reversal of \$0.5 million of acquisition costs related to the Pooled Companies.
- (b) Reflects the incremental amortization of goodwill using a 40-year life.
- (c) Reflects the incremental interest expense on borrowings of \$200.5 million that would have been necessary to fund S Corporation distributions, cash consideration and notes issued for acquisitions subsequent to the IPO, including \$58.4 million of cash consideration and \$29.8 million of notes issued related to S&S.
- (d) Reflects the incremental provision for federal and state income taxes relating to the other statements of operations adjustments and for income taxes on S&S, Purchased and Founding Companies, and Pooled Companies which were C Corporations.
- (e) Reflects the reversal of gains and losses from sales of fixed assets related to Purchased and Founding Companies.

The following table summarizes unaudited pro forma combined statement of operations adjustments (in thousands):

| | ADJUSTMENT | | | | | | | | | | |
|--|------------|---------|----------|---------|----------|---------|----------|-----------|----------|--------------------|--------------------------|
| | | (A) | | (B) | | (C) | | (D) | | (E) | PRO FORMA ADJUSTMENTS |
| SELLING, GENERAL AND ADMINISTRATION EXPENSES GOODWILL AMORTIZATION | \$ | (3,876) | \$ | 2,870 | \$ | | \$ | | \$ | | \$ (3,876) 2,870 |
| OPERATING INCOME OTHER INCOME (EXPENSE): Interest expense Other | | 3,876 | | (2,870) | | (6,189) | | | | 194 | 1006 (6,189) 194 |
| INCOME (LOSS) BEFORE INCOME TAXES PROVISION FOR INCOME TAXES | | 3,876 | | (2,870) | | (6,189) | | 1,944 | | 194 194 | (4,989) 1,944 |
| NET INCOME (LOSS) | \$ == | 3,876 | \$ == | (2,870) | \$ == | (6,189) | \$ == | (1,944) | \$ == | 194 | \$ (6,933) ======== |

COMFORT SYSTEMS USA, INC. NOTES TO PRO FORMA COMBINED FINANCIAL STATEMENTS -- (CONTINUED) (UNAUDITED)

YEAR ENDED DECEMBER 31, 1997

- (a) Reflects (i) the reductions in salaries, bonuses and benefits to the former owners of S&S, the Founding, Pooled and Purchased Companies, which they contractually agreed would take effect as of their respective acquisition dates; (ii) the reduction in rent expense of \$0.1 million; and (iii) the reversal of \$0.6 million of acquisition costs related to the Pooled Companies.
- (b) Reflects the incremental amortization of goodwill using a 40-year life.
- (c) Reflects the incremental interest expense on borrowings of \$200.5 million, net of interest incurred on distributed notes, that would have been necessary to fund S Corporation distributions, cash consideration and notes issued for the acquisitions subsequent to the IPO, including \$58.4 million of cash consideration and \$29.8 million of notes issued related to S&S.
- (d) Reflects the incremental provision for federal and state income taxes relating to the other statements of operations adjustments and for income taxes on S&S, Purchased and Founding Companies, and Pooled Companies which were C Corporations.
- (e) Reflects the reduction in compensation expense related to the non-recurring, non-cash compensation charge of \$11.6 million recorded by Comfort Systems in the first quarter of 1997 related to Common Stock issued to management of and consultants to the Company, offset by the increase in compensation expense to reflect the ongoing salaries received by corporate management of Comfort Systems of \$0.4 million as though those salaries were being paid prior to the IPO. The issuance of Common Stock was made in contemplation of the IPO and acquisition of the Founding Companies, and no future issuances of this nature are anticipated.
- (f) Reflects the reversal of gains and losses from sales of fixed assets related to Purchased and Founding Companies.

The following table summarizes unaudited pro forma combined statement of operations adjustments (in thousands):

| | (A) | (B) | (C) | (D) | (E) | (F) | PRO FORMA ADJUSTMENTS |
|---|-------------|-------------|-------------|-----------------------|-------------|--------------------|--------------------------|
| SELLING, GENERAL AND ADMINISTRATION | | | | | | | |
| EXPENSESGOODWILL AMORTIZATION | \$ (24,197) | \$ 7,967 | \$ | \$ | \$ (11,126) | \$ | (35,323) 7,967 |
| OPERATING INCOME OTHER INCOME (EXPENSE): | 24,197 | (7,967) | | | 11,126 | | 27,356 |
| Interest expenseOther | | | (12,446) | | | (135) | (12,446) (135) |
| INCOME (LOSS) BEFORE INCOME TAXES PROVISION FOR INCOME TAXES | 24,197 | (7,967) | (12,446) | 16,265 | 11,126 | (135) | 14,775 16,265 |
| NET INCOME (LOSS) | \$ 24,197 | \$ (7,967) | \$ (12,446) | \$ (16,265) ====== | \$ 11,126 | \$ (135) ====== | \$ (1,490) ======= |

5. EARNINGS PER SHARE:

The following table summarizes weighted average shares outstanding (in thousands):

| | YEAR ENDED DECEMBER 31, 1997 | NINE MONTHS ENDED SEPTEMBER 30, 1998 |
|---|------------------------------------|---|
| Shares issued in connection with the acquisitions of the Founding | | |
| Companies Shares sold pursuant to the | 9,721 | 9,721 |
| Offering Shares issued to Notre Capital Ventures II, L.L.C., Comfort Systems' management and | 6,100 | 6,100 |
| consultants Shares issued in connection with the acquisitions of the Pooled | 4,240 | 4,240 |
| Companies Shares sold in connection with the underwriter's overallotment for the | 5,946 | 5,946 |
| IPO and Second Public Offering Shares issued in connection with the acquisitions of the Purchased | 434 | 1,037 |
| Companies Shares sold in Second Public | 7,063 | 7,063 |
| Offering Shares issued in connection with the | | 152 |
| Employee Stock Purchase Plan Shares issued in connection with the | | 6 |
| exercise of stock options Shares issued in connection with the | | 17 |
| acquisition of S&S Less: Shares sold in the IPO that were not used for the cash portion of the acquisition of the Founding | 1,611 | 1,611 |
| Companies | 877 | |
| Weighted average shares outstanding Basic Weighted average portion of shares related to stock options under the | 34,238 | 35,893 |
| treasury stock method | 193 | 490 |
| the issuance of convertible notes | 2,240 | (A) |
| Weighted average shares outstanding Diluted | 36,671 ======= | |

(A) The effect of assumed conversion of outstanding convertible notes is antidilutive at September 30, 1998 and therefore excluded from the weighted average shares calculation.

SHAMBAUGH AND SON, INC. BALANCE SHEETS SEPTEMBER 30, 1998 AND 1997

| | 1998 | 1997 |
|---|---|---|
| ASSETS | | |
| Current assets Cash and cash equivalents Available for sale securities Accounts receivable net Costs and estimated earnings in excess of billings on | \$ 1,861,014 6,808,242 35,408,575 | \$ 4,372,761 3,828,873 26,556,960 |
| contracts in process Inventories, material and | 5,044,002 | 5,488,555 |
| supplies Notes receivable Other current assets | 1,595,368 246,242 363,092 | |
| Total current assets Property and equipment, net Other assets Investments in limited | 51,326,535 7,229,547 | 43,100,280 6,669,484 |
| partnerships Notes receivable Other assets | 2,100,000 1,075,226 1,642,134 | 1,000,000 1,321,468 1,482,384 |
| | 4,817,360 | 3,803,852 |
| | \$ 63,373,442 | |
| LIABILITIES AND SHAREHOLDER'S EQUITY Current liabilities Current maturities of long-term | | |
| debt Accounts payable Billings in excess of costs and estimated earnings on | \$ 562,127 11,402,575 | \$ 416,307 9,322,672 |
| contracts in process Accrued payroll and related | 9,699,639 | 7,004,699 |
| liabilities Accrued expenses | 4,490,480 2,176,618 | 3,081,542 1,691,141 |
| Total current liabilities Long-term debt Shareholder's equity Common stock, no par value: 3,000 shares authorized, 2,072 shares issued and | 28,331,439 2,532,006 | |
| outstanding Retained earnings Unrealized gain (loss) on available-for-sale | 3,185,032 30,359,531 | 3,185,032 26,123,088 |
| securities | (1,034,566) | 27,130 |
| | 32,509,997 | 29,335,250 |
| | \$ 63,373,442 ======= | \$ 53,573,616 ====== |

See accompanying notes to financial statements.

SHAMBAUGH AND SON, INC. STATEMENTS OF INCOME NINE MONTHS ENDED SEPTEMBER 30, 1998 AND 1997

| | 1998 | | | 1997 | | |
|---|-----------|----------------------|-----------------|-----------|----------------------|-----------------|
| | | AMOUNT | % TO REVENUE | | AMOUNT | % TO REVENUE |
| Earned revenue on contracts Costs of earned revenue on | \$ | 141,209,204 | 100.0% | \$ | 116,120,729 | 100.0% |
| contracts | | 113,773,202 | 80.6 | | 90,857,039 | 78.2 |
| GROSS PROFIT General and administrative | | 27,436,002 | 19.4 | | 25,263,690 | 21.8 |
| expenses | | 18,472,011 | 13.1 | | 17,227,261 | 14.8 |
| OPERATING INCOME Other income | | 8,963,991 84,902 | 6.3 .1 | | 8,036,429 195,291 | 7.0 .1 |
| INCOME BEFORE INCOME TAXES Provision for income taxes | | 9,048,893 129,851 | 6.4 .1 | | 8,231,720 106,470 | 7.1 .1 |
| NET INCOME | \$ === | 8,919,042 | 6.3% | \$ === | 8,125,250 | 7.0% |

See accompanying notes to financial statements.

SHAMBAUGH AND SON, INC. STATEMENT OF SHAREHOLDER'S EQUITY NINE MONTHS ENDED SEPTEMBER 30, 1998 AND 1997

| | COMMON STOCK | RETAINED EARNINGS | UNREALIZED GAIN (LOSS) ON AVAILABLE-FOR- SALE SECURITIES | TOTAL SHAREHOLDER'S EQUITY |
|--|------------------------|-------------------------|--|----------------------------------|
| Balance at January 1, 1997 Net income for the nine months ended | \$3,045,684 | \$24,109,694 | \$ 56,236 | \$ 27,211,614 |
| September 30, 1997 Change in unrealized gains on | | 8,125,250 | | 8,125,250 |
| available-for-sale securities | | | (29,106) | (29,106) |
| Capital contribution | 139,348 | | | 139, 348 |
| Dividends | | (6,111,856) | | (6,111,856) |
| Balance at September 30, 1997 | \$3,185,032 ======= | \$26,123,088 | \$ 27,130 | \$ 29,335,250 |
| Balance at January 1, 1998 Net income for nine months ended | \$3,185,032 | \$25,676,489 | \$ (6,945) | \$ 28,854,576 |
| September 30, 1998 Change in unrealized loss on | | 8,919,042 | | 8,919,042 |
| available-for-sale securities | | | (1,027,621) | (1,027,621) |
| Dividends | | (4,236,000) | | (4,236,000) |
| Balance at September 30, 1998 | \$3,185,032 | \$30,359,531 ======= | \$ (1,034,566) | \$ 32,509,997 ======= |

See accompanying notes to financial statements.

SHAMBAUGH AND SON, INC. STATEMENTS OF CASH FLOWS NINE MONTHS ENDED SEPTEMBER 30, 1998 AND 1997

| | 1998 | 1997 |
|---|-----------------------------|----------------------------|
| CASH FLOWS FROM OPERATING ACTIVITIES | | |
| Net income Adjustments to reconcile net income to net cash from operating activities | \$ 8,919,042 | \$ 8,125,250 |
| Depreciation and amortization Equity in net loss of affiliated | 994,563 | 830,208 |
| company Provision for losses on accounts | | 27,748 |
| receivable | 105,165 | |
| Gain on sale of equipment Gain on sale of available-for-sale | (5,891) | (37,610) |
| securities | (57,181) | (109,877) |
| Change in assets and liabilities Accounts receivable, net | (6,317,712) | 5,809,978 |
| Inventories | (55,140) | |
| Prepaid and other current | (162, 820) | (762 650) |
| items Accounts payable | (162,839) 2,159,959 | |
| Billings relative to costs and estimated earnings on | _,, | (,,, |
| contracts in process | 307,386 854,604 | |
| Accrued expenses | 854,604 | (336,947) |
| Total adjustments | (2,177,086) | 2,107,749 |
| Net cash from operating activities | 6,741,956 | 10,232,999 |
| CASH FLOWS FROM INVESTING ACTIVITIES | 0,741,950 | 10,232,999 |
| Capital expenditures | (1,608,538) | (827,803) |
| Increase in cash value of life insurance | (136,316) | (136,316) |
| Available-for-sale securities | | |
| purchased Proceeds on sale of | (12,048,286) | , |
| available-for-sale securities Purchase of investments in limited | 7,962,696 | 4,987,825 |
| partnerships Collections on notes receivable | 142,174 | (1,000,000) 170,115 |
| Deposits and other assets | 166,716 | |
| Proceeds from sale of property and equipment | E 901 | 27 610 |
| equipment | 5,891 | 37,610 |
| Net cash from investing | | (0, 407, 700) |
| activities CASH FLOWS FROM FINANCING ACTIVITIES | (5,515,663) | (2,497,796) |
| Capital contribution | | 139,348 |
| Additional borrowing on long-term debt | 376,935 | |
| Repayment of debt | (307,155) | (304,980) |
| Dividends | (4,236,000) | (6,111,856) |
| Net cash from financing | | |
| activities | | (6,277,488) |
| Net change in cash and cash | | |
| equivalents | (2,939,927) | 1,457,715 |
| Cash and cash equivalents at beginning of period | 4,800,941 | 2 015 046 |
| | 4,000,941 | |
| CASH AND CASH EQUIVALENTS AT END OF | • • • • • • • • | • • • • • • • • |
| PERIOD | \$ 1,861,014 ======== | \$ 4,372,761 ======= |
| Supplemental disclosures of cash flow | | |
| information Cash paid during the period for | | |
| Interest | \$ 404,670 | \$ 462,196 |
| State income taxes | 128,973 | 106,470 |

See accompanying notes to financial statements.

SHAMBAUGH AND SON, INC. NOTES TO FINANCIAL STATEMENTS SEPTEMBER 30, 1998 AND 1997

NOTE 1 -- SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

NATURE OF BUSINESS: Shambaugh and Son, Inc. operates a construction business to contract mechanical, electrical, fire protection, food processing, refrigeration, temperature and process controls, water and waste water treatment projects. It also operates a mobile home park, leases commercial real estate and provides computer consulting services. The construction contracts occasionally extend for periods in excess of one year and provide for progress billings in amounts which are commensurate with the extent of performance under the contracts. In addition to the primary location in Fort Wayne, Indiana, there are branch offices in Southfield and Kalamazoo, Michigan; Chicago, Illinois; Toledo, Ohio; and South Bend, Indianapolis and Lafayette, Indiana.

REVENUE RECOGNITION: The Company accounts for revenue on construction contracts on the basis of the percentage of completion of individual contracts. Under this method, the earned portion of the total contract is based on the percentage of completion as computed from a comparison of total costs incurred to date to total projected cost on the contract.

As described in the preceding paragraph, revenue is based on the amount of costs incurred to date over total estimated costs. Management estimates the amount of costs to complete a given contract based on information available at each balance sheet date. Estimates of costs to complete certain contracts could change significantly in the near term and other contracts are subject to cost reviews by the customer. The ultimate outcome of these estimates and contracts subject to customer review are not known. Due to these uncertainties, it is at least reasonably possible that completion costs will be significantly different.

At the time a loss on a contract becomes probable, the entire estimated loss is accrued.

For contracts which extend over more than one fiscal year, changes in job performance, job conditions, estimated profitability and final contract settlements which result in revisions to costs and income are recognized in the accounting period when these matters become known. Claims for additional contract revenue are recognized when realization of the claim is assured and the amount can reasonably be determined.

Individual contract costs include direct material, subcontract, direct labor and labor fringe costs. Indirect costs are those related to contract performance such as indirect labor, supplies, tools, repairs and maintenance costs. General and administrative costs are expensed as incurred.

ACCOUNTS RECEIVABLE: The Company follows the practice of filing liens within the statutory time frame on construction projects where collection problems are anticipated. The liens act as security for collection of construction receivables and have the effect of restricting the customer's ability to subsequently transfer title of the constructed property and to obtain certain kinds of financing without first satisfying the lien.

PROPERTY AND EQUIPMENT: Property and equipment are carried at cost. The Company provides for depreciation using annual rates which are sufficient to amortize the cost of depreciable assets over their estimated useful lives. Depreciation is computed using straight-line and accelerated methods over estimated useful lives ranging from 3 to 40 years.

BENEFIT COST: The Company is liable for certain costs related to employee health and accident benefit programs and workmen's compensation. The Company's responsibility for losses on these programs is limited to amounts not insured. Costs are charged to income when incurred.

INCOME TAXES: The Company, with the consent of its shareholder, has elected to have its income taxed under Section 1362 of the Internal Revenue Code, and a similar section of certain state income tax laws. These provide that, in lieu of corporate income taxes, the shareholder is taxed on his proportionate share of the Company's taxable income. Therefore, the provision for income taxes represents certain state income taxes paid by the Company.

EXCESS OF COST OVER NET ASSETS ACQUIRED: The excess of cost over net assets acquired is being amortized on the straight-line method over a 40-year period.

INVENTORIES: The inventories are valued at the lower of cost or market. Cost is determined by the first-in, first-out (FIFO) method.

INVESTMENT: The Company's 50% investment in D&M Realty Corp. is accounted for by the equity method. As of September 30, 1997, D&M Realty Corp. was liquidated and its net assets were contributed to Shambaugh & Son, Inc.

SECURITIES: The Company classifies securities into held-to-maturity, available-for-sale, and trading categories. Held-to-maturity securities are those which the Company has the positive intent and ability to hold to maturity, and are reported at amortized cost. Available-for-sale securities are those which the Company may decide to sell if needed for liquidity, asset-liability management, or other reasons. Available-for-sale securities are reported at fair value, with unrealized gains or losses included as a separate component of equity. Trading securities are bought principally for sale in the near term, and are reported at fair value with unrealized gains or losses included in earnings. As of September 30, 1998 and 1997, all securities were classified as available for sale.

Realized gains or losses are determined based on the amortized cost of the specific security sold. Securities with declines in fair value below amortized cost that are other than temporary are written down to fair value by a charge to earnings.

CASH AND CASH EQUIVALENTS: For purposes of reporting cash flows, the Company considers all liquid investments with an original maturity of three months or less to be cash equivalents.

USE OF ESTIMATES IN THE PREPARATION OF FINANCIAL STATEMENTS: The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

NOTE 2 -- OTHER INCOME (EXPENSE)

Other income (expense) consists of the following:

| | | 1998 | | 1997 |
|--|-----|-----------|-----|-----------|
| Interest expense Equity in net loss of affiliated | \$ | (421,048) | \$ | (462,196) |
| company | | | | (27,748) |
| Interest income | | 323,472 | | 324,818 |
| Gain on sale of available-for-sale | | | | |
| securities | | 57,181 | | 109,877 |
| Gain on sale of equipment | | 5,891 | | 37,610 |
| Rental revenue | | 236,784 | | 244,137 |
| Miscellaneous income (expense) | | (117,378) | | (31,207) |
| | | | | |
| | \$ | 84,902 | \$ | 195,291 |
| | === | ======== | === | ======= |
| | | | | |

NOTE 3 -- SECURITIES

The carrying value and estimated market value of investments in equity and debt securities at September 30, 1998 and 1997 is as follows:

| | AMORTIZED COST | GROSS UNREALIZED GAINS | GROSS UNREALIZED LOSS | ESTIMATED MARKET VALUE |
|---|--|---|---|---------------------------------------|
| September 30, 1998: Available-for-sale securities: Bonds Common stock Preferred stock | \$1,350,607 4,966,937 1,525,264 | \$ 5,731 57,452 11,480 | \$ 33,069 981,613 94,547 | \$1,323,269 4,042,776 1,442,197 |
| | \$7,842,808 ======= | \$74,663 ======= | \$ 1,109,229 ======== | \$6,808,242 ======= |
| | AMORTIZED COST | GROSS UNREALIZED GAINS | GROSS UNREALIZED LOSS | ESTIMATED MARKET VALUE |
| September 30, 1997: Available-for-sale securities: Common stock Preferred stock Bonds | \$ 471,875 3,184,805 145,063 | \$ 31,805 | \$ | \$ 467,200 3,216,610 145,063 |
| | \$3,801,743 ====== | \$31,805 ====== | \$ | \$3,828,873 ======= |
| | TOTAL PURCHASES | NET SALE PROCEEDS | TOTAL COST OF SALES | NET GAIN (LOSS) |
| For the period ended September 30, 1998: Available-for-sale securities: Bonds Common stock Preferred stock | \$ 863,815 9,419,643 1,742,112 | \$ 214,625 6,061,132 1,662,053 | \$ 215,000 6,039,497 1,628,302 | \$ (375) 21,635 33,751 |
| Limited partnership | 22,716 \$12,048,286 | 24,886 \$ 7,962,696 | 22,716 \$ 7,905,515 | 2,170 \$57,181 |
| | TOTAL PURCHASES | NET SALE PROCEEDS | TOTAL COST OF SALES | NET GAIN (LOSS) |
| For the period ended September 30, 1997: Available-for-sale securities: | | | | |
| Municipal bond fund Common stock Preferred stock Limited partnership | <pre>\$ 145,063 1,711,001 4,385,250 </pre> | \$ 1,819,985 2,973,072 194,768 | \$ 1,752,323 2,932,625 193,000 | \$ 67,662 40,447 1,768 |
| | \$ 6,241,314 ====== | \$ 4,987,825 | \$ 4,877,948 | \$ 109,877 |

At September 30, 1998 and 1997, the Company has investments in limited partnerships of \$2,100,000 and \$1,000,000 representing approximately 2% of an investment fund, respectively. These investments have restrictions on the Company's ability to sell or withdraw its capital investment for a five year period from

the date of each capital investment. The Company has recorded these investments at cost in absence of the Company's belief of a reliable market value due to the restrictions placed upon its ability to transfer.

NOTE 4 -- ACCOUNTS RECEIVABLE

Accounts receivable are summarized as follows at September 30:

| | | 1998 | | 1997 |
|---|-----------|-------------------------|-----------|-------------------------|
| Accounts receivable on contracts Contract retentions | \$ | 30,702,970 5,160,770 | \$ | 23,555,042 3,446,875 |
| Allowance for doubtful accounts | | 35,863,740 (455,165) | | 27,001,917 (444,957) |
| | \$ === | 35,408,575 | \$ === | 26,556,960 |

NOTE 5 -- CONTRACTS IN PROCESS

Information with respect to contracts in process at September 30 is as follows:

| | 1998 | | | 1997 | | |
|---|-----------|----------------------------|-----------|----------------------------|--|--|
| Costs incurred on contracts in process Estimated earnings on contracts in | \$ | 173,427,718 | \$ | 171,032,772 | | |
| process | | 30,360,958 | | 27,032,812 | | |
| Billings to date | | 203,788,676 208,444,313 | | 198,065,584 199,581,728 | | |
| | \$ === | (4,655,637) | \$ === | (1,516,144) | | |

Included in accompanying balance sheet under the following captions:

| | | 1998 | 1997 |
|---|-----------|-------------|----------------|
| Costs and estimated earnings in excess of billings on contracts in process Billings in excess of costs and estimated earnings on contracts in | \$ | 5,044,002 | \$5,488,555 |
| process | | (9,699,639) | (7,004,699) |
| | \$ === | (4,655,637) | \$ (1,516,144) |

NOTE 6 -- OTHER CURRENT ASSETS

Other current assets consist of the following at September 30:

| | | 1998 | | 1997 |
|--|----------|-------------------|----------|--------------------|
| Due from related parties Accounts receivable, other Prepaid expenses and sundry receivables | \$ | 258,049 71,853 | \$ | 728,400 243,359 |
| | | 33,190 | | 71,674 |
| | \$ == | 363,092 ====== | \$ == | 1,043,433 |

NOTE 7 -- NOTES RECEIVABLE

Notes receivable consist of the following at September 30:

| | 1998 | 1997 |
|---|--------------|----------------------|
| Note receivable, shareholder, monthly payments of \$10,498 including interest at 5.23%, balance due July 2000, secured by a real estate mortgage on mechanical fabrication shop Notes receivable, shareholder, monthly payments totaling \$11,620 including interest at 5.23%, balance due bulk 2000, accured bu | \$ 555,499 | \$ 649,727 |
| <pre>balance due July 2000, secured by real estate mortgages on office buildings in Ft. Wayne and South Bend, Indiana Note receivable, monthly payments totaling \$418 including interest at 9.25%, balance due December 2001,</pre> | 693,567 | 793,869 |
| secured by Front Street real estate | 14,632 | 17,835 |
| Note receivable, monthly payments of \$670 including interest at 10%, final payment due July 1998, secured by Adam Center Road real estate mortgage Note receivable, related party, monthly payments of \$2,357 including interest at 8%, final payment due November 2000, | 15,019 | 15,019 |
| <pre>number of the November 1999, unsecured (Indianapolis building) Note receivable, related party, monthly payments of \$3,004 including interest at 8%, final payment due November 1999,</pre> | | 78,875 |
| unsecured (private carrier) | 42,751 | 71,502 |
| Current portion | | 1,626,827 305,359 |
| | \$ 1,075,226 | |

NOTE 8 -- OTHER ASSETS

Other assets consist of the following at September 30:

| | 1998 | 1997 |
|--|---------------------------------|---------------------------------|
| Investment in captive insurance company Cash surrender value of life | \$ 36,000 | \$ 36,000 |
| insurance Unamortized goodwill Deposits and other assets | 1,364,856 103,739 137,539 | 1,207,758 106,941 131,685 |
| | \$ 1,642,134 ======== | \$ 1,482,384 |

NOTE 9 -- PROPERTY AND EQUIPMENT

Property and equipment consist of the following at September 30:

| | 1998 | 1997 |
|---|--|--|
| Land, buildings and improvements Furniture and office equipment Machinery, equipment and vehicles | \$ 8,373,793 4,670,632 6,354,959 | \$ 8,273,172 3,943,925 5,713,888 |
| Accumulated depreciation | 19,399,384 (12,169,837) | 17,930,985 (11,261,501) |
| | \$ 7,229,547 | \$ 6,669,484 |

NOTE 10 -- NOTES PAYABLE, BANKS

The Company has available an unsecured line of credit totaling \$6,000,000 bearing interest at the lesser of the six-month LIBOR plus 1.75% or the Bank's prime rate. The line of credit expires on May 31, 1999. As of September 30, 1998 and 1997, there were no amounts due on the line.

The Company has available two leasing lines of credit totaling \$4,000,000 for equipment purchases bearing interest at the three year treasury bill rate plus 1.25%. These lines of credit expire on May 31, 1999 and September 1, 1999. As of September 30, 1998, there was \$989,815 outstanding on the line, utilized for operating lease purposes.

NOTE 11 -- OPERATING LEASES

The Company leases equipment, vehicles and office space under noncancelable operating lease arrangements. These leases expire at various dates through 2002. Rent expense for these leases included in the income statement for the nine months ended September 30, 1998 and 1997 was \$944,083 and \$924,197, respectively.

Future minimum lease payments for operating leases in effect at September 30, 1998 are as follows:

| 1999 | \$ | 1,022,568 |
|------|----|-----------|
| 2000 | | 576,122 |
| 2001 | | 244,997 |
| 2002 | | 56,370 |
| | | |
| | \$ | 1,900,057 |
| | | |

In addition the Company rents, on a month to month basis, transportation equipment with a company related through common ownership. The lease provides for monthly rents of \$9,000. Rental expense for this lease was \$77,000 and \$63,000 for the nine months ended September 30, 1998 and 1997, respectively.

NOTE 12 -- CAPITAL LEASES

The Company is obligated under various capital leases for offices, warehouse facilities, and a fabricating shop owned by a shareholder. The leases expire at various dates over the next five to eight years and require annual payments adjusted for increases in the Consumer Price Index.

The following represents property under the capital leases at September 30:

| | | | == | |
|--|----|------------------------|----|-----------|
| | \$ | 1,827,699 | \$ | 2,153,850 |
| Building and improvements Less accumulated depreciation | | 5,017,056 3,189,357 | | |
| Puilding and improvements | | 1998 | | 1997 |
| | | 1000 | | 1007 |

The following is a schedule by year of future minimum lease payments under the capital leases together with the present value of the net minimum lease payments as of September 30, 1998:

| 1999 | \$ 943,440 |
|------------------------------|--------------|
| 2000 | 943,440 |
| | , |
| 2001 | 943,440 |
| 2002 | 593,440 |
| 2003 | 343,440 |
| Thereafter | 798,080 |
| | , |
| | |
| Total future minimum lease | |
| payments | 4,565,280 |
| Amount representing interest | .,, |
| 1 5 | |
| expense | 1,809,635 |
| | |
| | \$ 2,755,645 |
| | φ 2,755,045 |
| | |

NOTE 13 -- LONG-TERM DEBT

Long-term debt consists of the following at September 30:

| | 1998 1997 | |
|--|--------------------------------------|---|
| Capital lease obligations (Note 13) Note payable, payable in monthly installments of \$4,147 including interest at 5.17%, through March 1998, secured by computer | \$ 2,755,645 \$ 3,106,17 | 3 |
| equipment Note payable, payable in monthly | 24,514 | 4 |
| installments of \$2,000 including interest at 8% through December | | |
| 1997, secured by equipment Notes payable, payable in monthly installments of \$10,780 including interest at 1.9% through March | 7,62 | 5 |
| 2001, secured by equipment | 338,488 | _ |
| Current maturities | 3,094,133 3,138,31 562,127 416,30 | |
| | \$ 2,532,006 \$ 2,722,009 | |

Maturities of long-term debt, including capital lease obligations, for the next five years are as follows:

| 1999 | \$ 562,127 |
|------|---------------|
| 2000 | 626,097 |
| 2001 | 658,090 |
| 2002 | 399,444 |
| 2003 | 217,478 |

NOTE 14 -- TRANSACTIONS WITH RELATED PARTIES

The Company has leases (see Notes 12 and 13), notes receivable (see Note 7) and advances (see Note 6) with related parties.

Additionally, for the nine month period ended September 30, 1998 and 1997, the Company paid \$5,371,529 and \$2,962,273, respectively to a related party for subcontract and material costs. As of September 30, 1998 and 1997, the Company had accounts payable to this related party of \$1,875,805 and \$847,945, respectively.

NOTE 15 -- PENSION PLAN

The Company has adopted a trusteed employees' pension and savings plan. The plan covers all employees not covered by collective bargaining agreements, after completion of one year of service. Discretionary contributions are determined by the Board of Directors. The plan allows, pursuant to Section 401(k) of the Internal Revenue Code, employees to redirect a portion of their annual compensation as a contribution to the plan. In addition, the Company has a matching contribution of up to 7.5% of eligible compensation in certain situations. Employer contributions totaled \$356,876 and \$308,062 for the nine months ended September 30, 1998 and 1997, respectively. Information from the plan's administrators is not available to permit the Company to determine its share of the unfunded vested benefits.

The Company also made contributions of \$3,063,751 and \$2,641,240 for the nine months ended September 30, 1998 and 1997, respectively, to collectively bargained, multi-employer defined-benefit pension plans in accordance with provisions of labor contracts. Information from the plans' administrators is not available to permit the Company to determine its share of unfunded vested benefits, if any.

NOTE 16 -- CAPTIVE INSURANCE PROGRAM

The Company is a shareholder in a captive insurance company which required an investment of \$36,000. Premiums for workers' compensation, general liability and auto are paid to the captive insurance company. The Company may be required to pay additional premiums if claims are significantly higher than expected. However, the maximum amount of such possible additional costs is limited due to reinsurance. As of September 30, 1998, the maximum potential additional premium which could be assessed is approximately \$1,343,228 (this covers the policy periods from October 1, 1995 to September 30, 1998). The Company does not believe any material assessment is likely. The captive agreement requires that one half of this amount be secured, so the Company obtained a letter of credit for the secured amount.

NOTE 17 -- SUBSEQUENT EVENTS

On November 15, 1998, 100% of the Company's stock was sold to Comfort Systems USA.

Board of Directors and Shareholder Shambaugh and Son, Inc. Fort Wayne, Indiana

We have audited the accompanying balance sheet of Shambaugh and Son, Inc. as of December 31, 1997 and the related statements of income, shareholder's equity and cash flows for the year then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Shambaugh and Son, Inc. as of December 31, 1997, and the results of its operations and its cash flows for the year then ended, in conformity with generally accepted accounting principles.

Crowe, Chizek and Company LLP

South Bend, Indiana February 24, 1998

| ASSETS | |
|---|--|
| Current assets Cash and cash equivalents Available for sale securities Accounts receivable net Costs and estimated earnings in excess of billings on contracts | \$ 4,800,941 3,693,092 29,196,028 |
| in process Inventories, material and | 4,333,101 |
| supplies Notes receivable Other current assets | 1,540,228 293,817 200,253 |
| Total current assets Property and equipment, net Other assets | 44,057,460 6,615,572 |
| Investments in limited partnerships Notes receivable Other assets | 2,100,000 1,169,825 1,672,534 4,942,359 |
| | \$ 55,615,391 |
| LIABILITIES AND SHAREHOLDER'S EQUITY Current liabilities Current maturities of long-term | |
| debt Accounts payable Billings in excess of costs and estimated earnings on contracts | \$ 409,312 9,242,616 |
| in process Accrued payroll and related | 8,681,352 |
| liabilities Accrued expenses | 4,529,785 1,282,709 |
| Total current liabilities Long-term debt Shareholder's equity Common stock, no par value: 3,000 shares authorized, 2,072 | 24,145,774 2,615,041 |
| shares issued and outstanding Retained earnings Unrealized gain (loss) on available-for-sale | 3,185,032 25,676,489 |
| securities | (6,945) |
| | 28,854,576 |
| | \$ 55,615,391 ======= |
| | |

See accompanying notes to financial statements.

SHAMBAUGH AND SON, INC. STATEMENT OF INCOME YEAR ENDED DECEMBER 31, 1997

| | AMOUNT | % TO REVENUE |
|---|--------------------------|-----------------|
| Earned revenue on contracts Costs of earned revenue on | \$ 157,535,128 | 100.0% |
| contracts | 121,387,346 | 77.1 |
| GROSS PROFIT General and administrative | 36,147,782 | 22.9 |
| expenses | 24,301,439 | 15.4 |
| OPERATING INCOME Other income | 11,846,343 374,783 | 7.5 .2 |
| INCOME BEFORE INCOME TAXES Provision for income taxes | 12,221,126 107,475 | 7.7 .1 |
| NET INCOME | \$ 12,113,651 ======= | 7.6% |

See accompanying notes to financial statements.

SHAMBAUGH AND SON, INC. STATEMENT OF SHAREHOLDER'S EQUITY YEAR ENDED DECEMBER 31, 1997

| | COMMON STOCK | RETAINED EARNINGS | UNREALIZED GAIN (LOSS) ON AVAILABLE-FOR- SALE SECURITIES | TOTAL SHAREHOLDER'S EQUITY |
|---|-----------------|----------------------|---|----------------------------------|
| Balance at January 1, 1997 Net income for the year ended | \$ 3,045,684 | | \$ 56,236 | \$ 27,211,614 |
| December 31, 1997 Change in unrealized gain (loss) on | | 12,113,651 | | 12,113,651 |
| available-for-sale securities | | | (63,181) | (63,181) |
| Capital contribution | 139,348 | | | 139,348 |
| Dividends | | (10,546,856) | | (10,546,856) |
| Balance at December 31, 1997 | \$ 3,185,032 | \$ 25,676,489 | \$ (6,945) | \$ 28,854,576 |

See accompanying notes to financial statements.

SHAMBAUGH AND SON, INC. STATEMENT OF CASH FLOWS YEAR ENDED DECEMBER 31, 1997

| CASH FLOWS FROM OPERATING ACTIVITIES Net income Adjustments to reconcile net income to net cash from operating | \$ 12,113,651 |
|---|-----------------------------------|
| activities Depreciation and amortization | 1,453,374 |
| Provision for losses on accounts receivable Gain on sale of equipment Gain on sale of | 38,623 (1,329) |
| available-for-sale securities Change in assets and liabilities | (139,974) |
| Accounts receivable, net Inventories | 3,227,244 18,855 |
| Prepaid and other current items Accounts payable Billings relative to costs and estimated earnings on | 80,521 (4,169,094) |
| contracts in process Accrued expenses | 3,458,352 702,864 |
| Total adjustments | 4,669,436 |
| Net cash from operating | |
| activities CASH FLOWS FROM INVESTING ACTIVITIES | 16,783,087 |
| Capital expenditures Increase in cash value of life | (1,444,414) |
| insurance Available-for-sale securities | (157,098) |
| purchased Proceeds on sale of | (10,482,798) |
| available-for-sale securities Purchase of investments in limited | 9,361,112 |
| partnerships Collections on notes receivable Deposits and other assets Proceeds from sale of property and | (2,100,000) 381,300 367,265 |
| equipment Additional advances on notes | 51,888 |
| receivable | (48,000) |
| investing | |
| activities CASH FLOWS FROM FINANCING ACTIVITIES Capital contribution | (4,070,745) 139,348 |
| Repayment of debt Dividends | (418,939) (10,546,856) |
| Net cash from | |
| financing activities | (10,826,447) |
| Net change in cash and cash equivalents | 1,885,895 |
| Cash and cash equivalents at beginning of year | 2,915,046 |
| CASH AND CASH EQUIVALENTS AT END OF YEAR | \$ 4,800,941 |
| Supplemental disclosures of cash flow | ============= |
| information Cash paid during the year for Interest | \$ 601,294 |
| State income taxes | 112, 398 |

See accompanying notes to financial statements.

SHAMBAUGH AND SON, INC. NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 1997

NOTE 1 -- SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

NATURE OF BUSINESS: Shambaugh and Son, Inc. operates a construction business to contract mechanical, electrical, fire protection, food processing, refrigeration, temperature and process controls, water and waste water treatment projects. It also operates a mobile home park, leases commercial real estate and provides computer consulting services. The construction contracts occasionally extend for periods in excess of one year and provide for progress billings in amounts which are commensurate with the extent of performance under the contracts. In addition to the primary location in Fort Wayne, Indiana, there are branch offices in Southfield and Kalamazoo, Michigan; Chicago, Illinois; Toledo, Ohio; and South Bend, Indianapolis and Lafayette, Indiana.

REVENUE RECOGNITION: The Company accounts for revenue on construction contracts on the basis of the percentage of completion of individual contracts. Under this method, the earned portion of the total contract is based on the percentage of completion as computed from a comparison of total costs incurred to date to total projected cost on the contract.

As described in the preceding paragraph, revenue is based on the amount of costs incurred to date over total estimated costs. Management estimates the amount of costs to complete a given contract based on information available at each balance sheet date. Estimates of costs to complete certain contracts could change significantly in the near term and other contracts are subject to cost reviews by the customer. The ultimate outcome of these estimates and contracts subject to customer review are not known. Due to these uncertainties, it is at least reasonably possible that completion costs will be significantly different.

At the time a loss on a contract becomes probable, the entire estimated loss is accrued.

For contracts which extend over more than one fiscal year, changes in job performance, job conditions, estimated profitability and final contract settlements which result in revisions to costs and income are recognized in the accounting period when these matters become known. Claims for additional contract revenue are recognized when realization of the claim is assured and the amount can reasonably be determined.

Individual contract costs include direct material, subcontract, direct labor and labor fringe costs. Indirect costs are those related to contract performance such as indirect labor, supplies, tools, repairs and maintenance costs. General and administrative costs are expensed as incurred.

ACCOUNTS RECEIVABLE: The Company follows the practice of filing liens within the statutory time frame on construction projects where collection problems are anticipated. The liens act as security for collection of construction receivables and have the effect of restricting the customer's ability to subsequently transfer title of the constructed property and to obtain certain kinds of financing without first satisfying the lien.

PROPERTY AND EQUIPMENT: Property and equipment are carried at cost. The Company provides for depreciation using annual rates which are sufficient to amortize the cost of depreciable assets over their estimated useful lives.

BENEFIT COST: The Company is liable for certain costs related to employee health and accident benefit programs and workmen's compensation. The Company's responsibility for losses on these programs is limited to amounts not insured. Costs are charged to income when incurred.

INCOME TAXES: The Company, with the consent of its shareholder, has elected to have its income taxed under Section 1362 of the Internal Revenue Code, and a similar section of certain state income tax laws. These provide that, in lieu of corporate income taxes, the shareholder is taxed on his proportionate

share of the Company's taxable income. Therefore, the provision for income taxes represents certain state income taxes paid by the Company.

EXCESS OF COST OVER NET ASSETS ACQUIRED: The excess of cost over net assets acquired is being amortized on the straight-line method over a 40-year period.

INVENTORIES: The inventories are valued at the lower of cost or market. Cost is determined by the first-in, first-out (FIFO) method.

 $\ensuremath{\mathsf{INVESTMENT}}$. The Company's 50% investment in D&M Realty Corp. is accounted for by the equity method.

SECURITIES: The Company classifies securities into held-to-maturity, available-for-sale, and trading categories. Held-to-maturity securities are those which the Company has the positive intent and ability to hold to maturity, and are reported at amortized cost. Available-for-sale securities are those which the Company may decide to sell if needed for liquidity, asset-liability management, or other reasons. Available-for-sale securities are reported at fair value, with unrealized gains or losses included as a separate component of equity. Trading securities are bought principally for sale in the near term, and are reported at fair value with unrealized gains or losses included in earnings.

Realized gains or losses are determined based on the amortized cost of the specific security sold. Securities with declines in fair value below amortized cost that are other than temporary are written down to fair value by a charge to earnings.

CASH AND CASH EQUIVALENTS: For purposes of reporting cash flows, the Company considers all liquid investments with an original maturity of three months or less to be cash equivalents.

USE OF ESTIMATES IN THE PREPARATION OF FINANCIAL STATEMENTS: The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

NOTE 2 -- OTHER INCOME (EXPENSE)

Other income (expense) consists of the following for the year ended December 31, 1997:

| Interest expense | \$ | (602,896) |
|------------------------------------|----------|-----------|
| Equity in net income (loss) of | | |
| affiliated company | | (27,748) |
| Interest income | | 557,635 |
| Gain on sale of available-for-sale | | |
| securities | | 139,974 |
| Gain on sale of equipment | | 1,329 |
| Rental revenue | | 306,489 |
| Miscellaneous income | | |
| | | |
| | • | 074 700 |

\$ 374,783

NOTE 3 -- SECURITIES

The carrying value and estimated market value of investments in available for sale securities at December 31, 1997 is as follows:

| | AMORTIZED COST | GROSS UNREALIZED GAINS | GROSS UNREALIZED LOSS | ESTIMATED MARKET VALUE |
|---|-------------------------|------------------------------|-----------------------------|------------------------------|
| Available-for-sale securities: Bonds Common stock | \$ 701,792 1,586,791 | \$610 32,265 | \$ (50,046) | \$ 702,402 1,569,010 |
| Preferred stock | 1,411,454 | 17,699 | (7,473) | 1,421,680 |
| | \$3,700,037 ====== | \$ 50,574 ======= | \$ (57,519) ======= | \$3,693,092 ====== |

Contractual maturities of debt securities at December 31, 1997 is as follows:

| | ======== | ========== | |
|-----------------------|------------|------------|--|
| | \$ 701,792 | \$ 702,402 | |
| | | | |
| Due after ten years | 250,624 | 250,624 | |
| Due six to ten years | 295,608 | 296,218 | |
| Due two to five years | \$ 155,560 | \$ 155,560 | |
| | | | |
| | COST | FAIR VALUE | |
| | AMORTIZED | | |
| | | | |

| | TOTAL | NET SALE | TOTAL COST | NET |
|--|--------------------------------------|---|---|---------------------------------|
| | PURCHASES | PROCEEDS | OF SALES | GAIN (LOSS) |
| For the year ended December 31, 1997: Available-for-sale securities: Bonds Common stock Preferred stock Limited partnership | \$ 701,792 3,629,428 6,151,579 | \$ 2,642,701 6,523,643 194,768 | \$ 2,555,833 6,472,305 193,000 | \$ 86,868 51,338 1,768 |
| | \$10,482,798 | \$ 9,361,112 | \$9,221,138 | \$ 139,974 |
| | ======= | ======= | ======= | ======= |

At December 31, 1997, the Company has investments in limited partnerships of \$2,100,000 representing approximately 2% of an investment fund, respectively. These investments have restrictions on the Company's ability to sell or withdraw its capital investment for a five year period from the date of each capital investment. The Company has recorded these investments at cost in absence of the Company's belief of a reliable market value due to the restrictions placed upon its ability to transfer.

NOTE 4 -- ACCOUNTS RECEIVABLE

Accounts receivable are summarized as follows at December 31:

| Accounts receivable on contracts | \$ | 25,583,038 |
|----------------------------------|-------|---------------|
| Contract retentions | | 3,962,990 |
| | | |
| | | 29,546,028 |
| Allowance for doubtful accounts | | (350,000) |
| | | (,, |
| | • | 00 100 000 |
| | \$ | 29,196,028 |
| | === | ============= |
| | | |

NOTE 5 -- CONTRACTS IN PROCESS

Information with respect to contracts in process as of December 31, 1997 is as follows:

| Costs incurred on contracts in process Estimated earnings on contracts in | \$ | 141,182,703 |
|---|-----------|----------------------------|
| process | | 28,014,546 |
| Billings to date | | 169,197,249 173,545,500 |
| | \$ === | (4,348,251) |

Included in accompanying balance sheet under the following captions:

| 4,333,101 |
|-------------|
| 4,333,101 |
| (8,681,352) |
| (4,348,251) |
| |

NOTE 6 -- OTHER CURRENT ASSETS

Other current assets consist of the following at December 31, 1997:

| Due from related parties | \$ | 91,777 |
|-----------------------------|----|---------|
| Accounts receivable, other | | 43,370 |
| Prepaid expenses and sundry | | |
| receivables | | 65,106 |
| | | |
| | \$ | 200,253 |
| | == | ======= |

NOTE 7 -- NOTES RECEIVABLE

Notes receivable consist of the following at December 31, 1997:

| Note receivable, shareholder, monthly | | |
|---|-------|---------|
| payments of \$10,498 including | | |
| interest at 5.23%, balance due July | | |
| 2000, secured by a real estate | | |
| mortgage on mechanical fabrication | ¢ | 555,499 |
| Notes receivable, shareholder, | Φ | 555,499 |
| monthly payments totaling \$11,620 | | |
| including interest at 5.23%, | | |
| balance due July 2000, secured by | | |
| real estate mortgages on office | | |
| buildings in Ft. Wayne and South | | |
| Bend, Indiana | | 693,567 |
| Note receivable, monthly payments | | |
| totaling \$418 including interest at | | |
| 9.25%, balance due December 2001, | | |
| secured by Front Street real | | |
| estate. Note was refinanced on | | |
| December 4, 1996 | | 16,701 |
| Note receivable, monthly payments of | | |
| \$670 including interest at 10%, | | |
| final payment due July 1998, secured by Adam Center Road real | | |
| estate mortgage | | 15,019 |
| Note receivable, related party, | | 15,019 |
| monthly payments of \$2,357 | | |
| including interest at 8%, final | | |
| payment due November 2000, | | |
| unsecured (Indianapolis | | |
| building) | | 73,346 |
| Note receivable, related party, | | |
| monthly payments of \$3,004 | | |
| including interest at 8%, final | | |
| payment due November 1999, | | |
| unsecured (private carrier) | | 63,869 |
| Note receivable, related party, | | |
| monthly payments of \$1,515 | | |
| including interest at 8.50%, balance due October 2000, unsecured | | |
| (SFLP) | \$ | 45,641 |
| | Ψ | |

| Current | portion | | 1,463,642 293,817 |
|---------|---------|----------|----------------------|
| | | \$ == | 1,169,825 |

NOTE 8 -- OTHER ASSETS

Other assets consist of the following at December 31, 1997:

| Investment in captive insurance company Cash surrender value of life | \$ | 36,000 |
|--|----|----------------------|
| insurance Unamortized goodwill | | 1,228,540 106,141 |
| Deposits and other assets | | 301,853 |
| | | |
| | \$ | 1,672,534 |
| | == | ========= |

As of September 30, 1997, D & M Realty Corp. was liquidated and its net assets were contributed to Shambaugh and Son, Inc.

NOTE 9 -- PROPERTY AND EQUIPMENT

Property and equipment consist of the following at December 31, 1997:

| Land, buildings and | | |
|--------------------------|------|---------------|
| improvements | \$ | 8,305,740 |
| Furniture and office | | |
| equipment | | 4,139,721 |
| Machinery, equipment and | | |
| vehicles | | 5,323,056 |
| | | |
| | | 17,768,517 |
| | ==== | ============= |

| | METHOD OF DEPRECIATION | USEFUL LIFE | |
|---|---------------------------|----------------|--------------|
| Accumulated depreciation: | | | |
| Land, buildings and improvements Furniture and office | SL | 15-40 yrs. | 4,511,168 |
| equipment Machinery, equipment and | SL | 7-10 yrs. | 2,688,068 |
| vehicles | SL | 3-7 yrs. | 3,953,709 |
| | | | 11,152,945 |
| Net property and equipment | | | \$ 6,615,572 |

NOTE 10 -- NOTES PAYABLE, BANKS

The Company has available an unsecured line of credit totaling \$6,000,000 bearing interest at prime minus one-half of one percent. The line of credit expires on May 31, 1998. As of December 31, 1997, there was no amount due on the line.

The Company has available two leasing lines of credit totaling \$4,000,000 for equipment leasing bearing interest at the three year treasury bill rate plus 1.25%. These lines of credit expire on May 31, 1998 and September 1, 1999. As of December 31, 1997, there was \$315,629 utilized on the line for operating lease purposes.

NOTE 11 -- OPERATING LEASES

The Company leases equipment, vehicles and office space under noncancelable operating lease arrangements. These leases expire at various dates through November 2001. Rent expense for these leases included in the income statement for the year ended December 31, 1997 was \$1,232,263.

Future minimum lease payments for operating leases in effect at December 31, 1997 are as follows:

| 1998 | \$ | 1,107,457 | |
|------|--------------|-----------|--|
| 1999 | | 727,384 | |
| 2000 | | 285,083 | |
| 2001 | | 108,047 | |
| | | | |
| | \$ | 2,227,971 | |
| | ============ | | |

In addition the Company rents, on a month to month basis, transportation equipment with a company related through common ownership. The lease provides for monthly rents of \$7,000. Rental expense for this lease was \$84,000 for the year ended December 31, 1997.

NOTE 12 -- CAPITAL LEASES

The Company is obligated under various capital leases for offices, warehouse facilities, and a fabricating shop owned by a shareholder. The leases expire at various dates over the next five to eight years and require annual payments adjusted for increases in the Consumer Price Index.

The following represents property under the capital leases at December 31, 1997:

| Building and improvements | \$ | 5,017,056 |
|-------------------------------|----|-------------|
| Less accumulated depreciation | | (2,944,744) |
| | | |
| | \$ | 2,072,312 |
| | == | ========== |

The following is a schedule by year of future minimum lease payments under the capital leases together with the present value of the net minimum lease payments as of December 31, 1997:

| 1998 | \$ | 943,440 |
|------------------------------|-----|------------|
| 1999 | | 943,440 |
| 2000 | | 943,440 |
| 2001 | | 943,440 |
| 2002 | | 443,440 |
| Thereafter | | 1,055,660 |
| | | |
| Total future minimum lease | | |
| payments | | 5,272,860 |
| Amount representing interest | | |
| expense | | 2,260,843 |
| | | |
| | \$ | 3,012,017 |
| | === | ========== |

NOTE 13 -- LONG-TERM DEBT

Long-term debt consists of the following at December 31, 1997:

| Capital lease obligations (Note 12) | \$ 3,012,017 |
|---|--------------|
| Note payable, payable in monthly installments of \$4,147 including | , , , |
| interest at 5.17%, through March 1998, secured by computer | |
| equipment | 12,336 |
| | |
| | 3,024,353 |
| Current maturities | 409,312 |
| | |
| | \$ 2,615,041 |
| | =========== |

Maturities of long-term debt, including capital lease obligations, for the next five years are as follows:

| 1998 | \$ 409,312 |
|------|---------------|
| 1999 | 452,722 |
| 2000 | 516,396 |
| 2001 | 589,139 |
| 2002 | 273,607 |

NOTE 14 -- TRANSACTIONS WITH RELATED PARTIES

The Company has leases (see Notes 12 and 13), notes receivable (see Note 7) and advances (see Note 6) with related parties.

Additionally, for the year ended December 31, 1997, the Company paid \$4,390,215 to a related party for subcontract and material costs. As of December 31, 1997, the Company had accounts payable to this related party of \$399,061.

NOTE 15 -- PENSION PLAN

The Company has adopted a trusteed employees' pension and savings plan. The plan covers all employees not covered by collective bargaining agreements, after completion of one year of service. Discretionary contributions are determined by the Board of Directors. The plan allows, pursuant to Section 401(k) of the Internal Revenue Code, employees to redirect a portion of their annual compensation as a contribution to the plan. In addition, the Company has a matching contribution of up to 7.5% of eligible compensation in certain situations. Employer contributions totaled \$488,153 for the year ended December 31, 1997.

The Company also made contributions of \$3,506,698 for the year ended December 31, 1997 to collectively bargained, multi-employer defined-benefit pension plans in accordance with provisions of labor contracts. Information from the plans' administrators is not available to permit the Company to determine its share of unfunded vested benefits, if any.

NOTE 16 -- CAPTIVE INSURANCE PROGRAM

The Company is a shareholder in a captive insurance company which required an investment of \$36,000. Premiums for workers' compensation, general liability and auto are paid to the captive insurance company. The Company may be required to pay additional premiums if claims are significantly higher than expected. However, the maximum amount of such possible additional costs is limited due to reinsurance. As of December 31, 1997, the maximum potential additional premium which could be assessed is approximately \$1,162,000 (this covers the policy periods from October 1, 1995 to March 31, 1998). The captive agreement requires that one half of this amount be secured, so the Company obtained a letter of credit for the secured amount.

CONSENT OF INDEPENDENT AUDITORS

We consent to the use in this Registration Statement of Comfort Systems USA, Inc. on Form 8-K/A of our report dated February 24, 1998 relating to the financial statements of Shambaugh & Son, Inc. as of December 31, 1997 and for the year then ended appearing elsewhere in this registration statement.

Crowe, Chizek and Company LLP

/s/ CROWE, CHIZEK AND COMPANY LLP

South Bend, Indiana January 26, 1999