#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

#### FORM 8-K

#### **CURRENT REPORT**

Pursuant to Section 13 OR 15(d) of The Securities Exchange Act of 1934

Date of Report (Date of earliest event reported) August 18, 2011

#### **Comfort Systems USA, Inc.**

(Exact name of registrant as specified in its charter)

**Delaware** (State or other jurisdiction of incorporation) **1-13011** (Commission File Number) **76-0526487** (IRS Employer Identification No.)

675 Bering Drive, Suite 400 Houston, Texas (Address of principal executive offices)

77**0**57 (Zip Code)

Registrant's telephone number, including area code (713) 830-9600

(Former name or former address, if changed since last report.)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### ITEM 7.01 REGULATION FD DISCLOSURE.

On the 18<sup>th</sup> day of August, 2011, Comfort Systems USA, Inc., a Delaware corporation (the "Company"), a leading provider of commercial/industrial heating, ventilation and air conditioning services, posted to the "Investor" section of its Internet website (www.comfortsystemsusa.com) an investor presentation slideshow. The Company intends to use this presentation in making presentations to analysts, potential investors, and other interested parties.

The information included in the investor presentation includes financial information determined by methods other than in accordance with accounting principles generally accepted in the United States of America ("GAAP"). The Company's management uses these non-GAAP measures in its analysis of the Company's performance. The Company believes that the presentation of certain non-GAAP measures provides useful supplemental information that is essential to a proper understanding of the operating results of the Company's core businesses. These non-GAAP disclosures should not be viewed as a substitute for operating results determined in accordance with GAAP, nor are they necessarily comparable to non-GAAP performance measures that may be presented by other companies.

The information in this Form 8-K being furnished under Item 7.01 shall not be deemed to be "filed" for the purposes of Section 18 of the Securities and Exchange Act of 1934 (the "Exchange Act"), or otherwise subject to the liabilities of such section, nor shall such information be deemed incorporated by reference in any filing under the Securities Act of 1933 or the Exchange Act, except as shall be expressly set forth by specific reference in such a filing. The investor presentation contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These statements are based on the Company's expectations and involve risks and uncertainties that could cause the Company's actual results to differ materially from those set forth in the statements. These risks are discussed in the Company's filings with the Securities and Exchange Commission, including an extensive discussion of these risks in the Company's Annual Report on Form 10-K for the year ended December 31, 2010.

A copy of the presentation is furnished herewith as Exhibit 99.1

#### Item 9.01 Financial Statements and Exhibits

- (d) Exhibits.
- 99.1 Slideshow presentation dated August 18, 2011.

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

By: /s/Trent T. McKenna Trent T. McKenna, Vice President and General Counsel 2 <u>EXHIBIT INDEX</u> <u>Fxhibit</u> <u>Exhibit Title or Description</u> 99.1 Investor presentation materials dated August 18, 2011. 3



## Quality People. Building Solutions.

As of

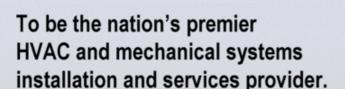
August 18, 2011



#### Safe Harbor Statement

This presentation contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These statements are based on the current plans and expectations of future events of Comfort Systems USA, Inc. and involve risks and uncertainties that could cause actual future activities and results of operations to be materially different from those set forth in the forward-looking statements. Important factors that could cause actual results to differ include, among others, the use of incorrect estimates for bidding a fixed-price contract, undertaking contractual commitments that exceed our labor resources, failing to perform contractual obligations efficiently enough to maintain profitability, national or regional weakness in construction activity and economic conditions, financial difficulties affecting projects, vendors, customers, or subcontractors, our backlog failing to translate into actual revenue or profits, difficulty in obtaining or increased costs associated with bonding and insurance, impairment to goodwill, errors in our percentage-of-completion method of accounting, the result of competition in our markets, our decentralized management structure, shortages of labor and specialty building materials, retention of key management, seasonal fluctuations in the demand for HVAC systems, the imposition of past and future liability from environmental, safety, and health regulations including the inherent risk associated with self-insurance, adverse litigation results and other risks detailed in our reports filed with the Securities and Exchange Commission. A further list and description of these risks, uncertainties and other factors are discussed under "Item 1A. Company Risk Factors in the Company's Annual Report on Form 10-K for the year ended December 31, 2010." These forward-looking statements speak only as of the date of this filing. Comfort Systems USA, Inc. expressly disclaims any obligation or undertaking to release publicly any updates or revisions to any forward-looking statement contained herein to reflect any change in our expectations with regard thereto or any change in events, developments, conditions or circumstances on which any such statement is based.

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1



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To provide the best value HVAC and mechanical systems installation and service, principally in the mid-market commercial, industrial, and institutional sectors, while caring for our customers, employees and the environment and realizing superior returns for our stockholders.

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#### Values

3

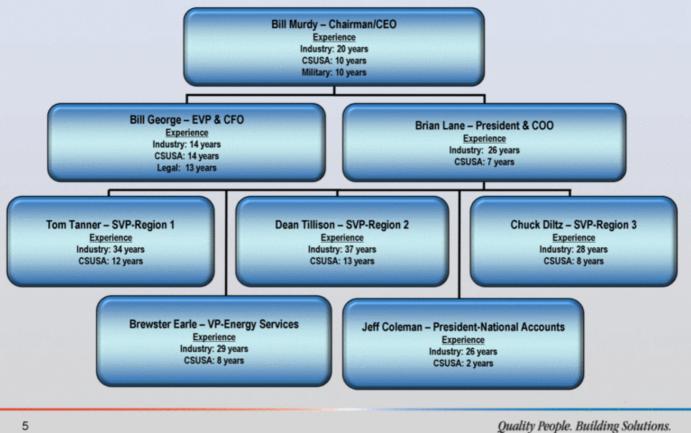
- Act with honesty and integrity.
- Show respect for all stakeholders.
- Exceed customer expectations.
- Seek "win-win" solutions.
- Demonstrate spirit, drive, and teamwork.
- Pursue innovation.
- Achieve premier safety performance.
- Commit to energy efficiency.
- Communicate openly.....and often.
- Impact our communities positively.





#### **Comfort Systems USA's Team**



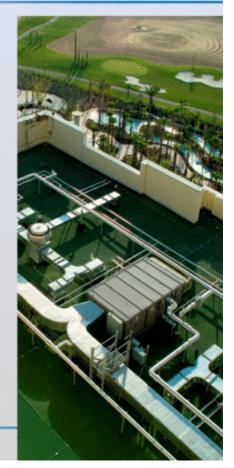


#### **Comfort Systems USA**

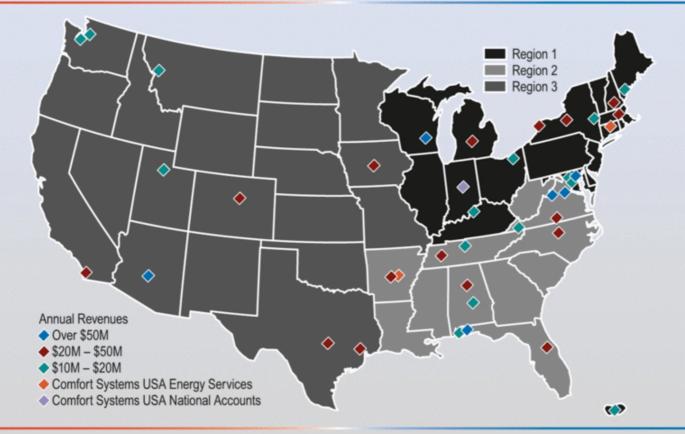
- National
- Commercial, Industrial, Institutional
- HVAC/Piping/Plumbing/Energy Efficiency
- Strong balance sheet
- 44% new construction; 56% service, repair, retrofit
- 2010 Full Year Revenues \$1.1 billion
- 2011 Run Rate \$1.2 billion

**Comfort Today** 





# SYSTEMS USA.



6

#### **Our Companies** COMFORT BILLONE R S.I. Goldman SYSTEMS USA Company, Inc. COMPORTUGA RIDDLEBERGER BOUTH CENTRAL MECHANICAL CONTRACTOR SM LAWRENCE CO 1111 ENERGY SERVICES UALITY AIR Dillingham & Smith SYSTEMS **Granite State** umbing & Heating, LLC SYSTEMS USA RN С Accu-Temp SYSTEMS USA INDUSTRIA Temp Right Service NAM DESIGN MECHANICAL, INC. ech DELCARD Associates Inc. Batchelors BMC Mechanical COLONIALWEBB" Contractors HEATING AND COOLING INC SYSTEMS PUERTO RICO INC. Southeast Merit Mechanical, Inc. 8 Quality People. Building Solutions.

#### What We Do

Commercial, Industrial, Institutional HVAC - A \$40B+ Industry

#### Drivers

- Building comfort a "necessity"
- Mechanical equipment requires service, repair, replacement
- Increasing technical content and building automation
- Energy efficiency and Indoor Air Quality (IAQ) emerging
- Outsourcing ۲



Commercial HVAC

Applied Systems

Energy Efficiency

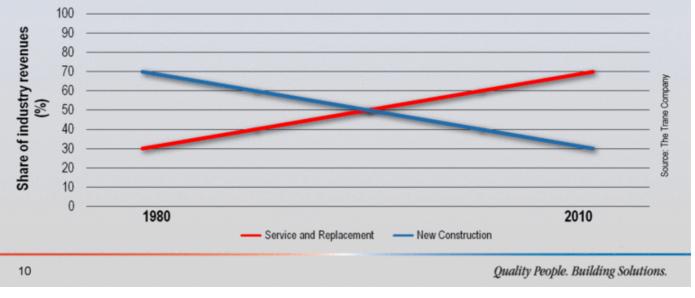
SYSTEMS

# Industry Trend Toward Service & Replacement

(Recurring Revenue)

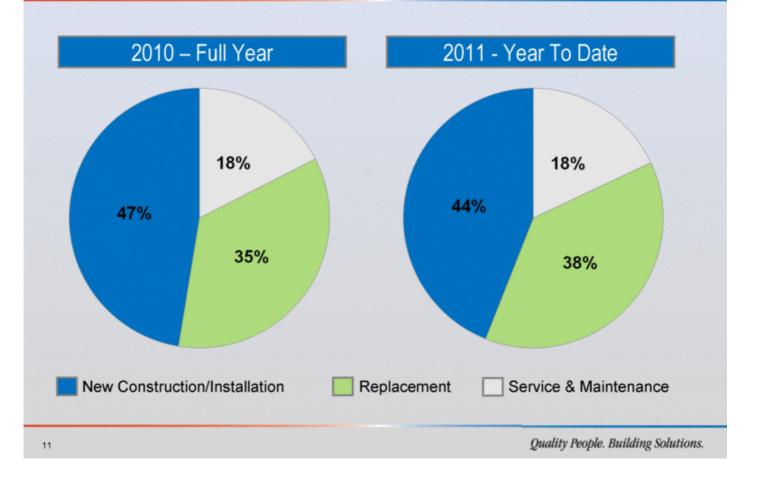


- 5.3 million commercial buildings
- Recurring service
- 20-year replacement cycle / retrofits for energy efficiency
- "Inventory" of future business
- OEMs note significant deferred maintenance and replacement over recent years



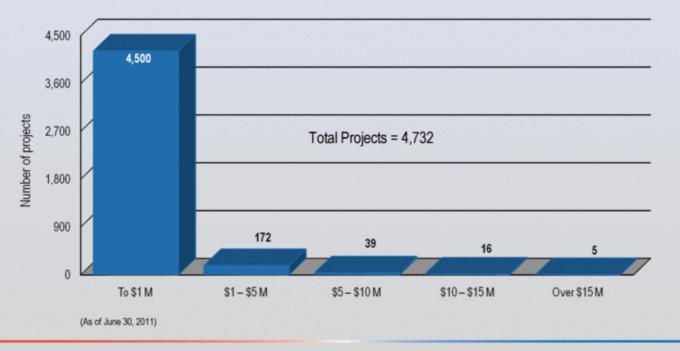
#### **Revenues by Activity**

SYSTEMS USA



#### **Diverse Project Mix**

Average Project Size: \$375,000 Average Project Length: 6-9 months Value of Projects >\$1M: \$1,027 M Value of Projects <\$1M: \$745 M

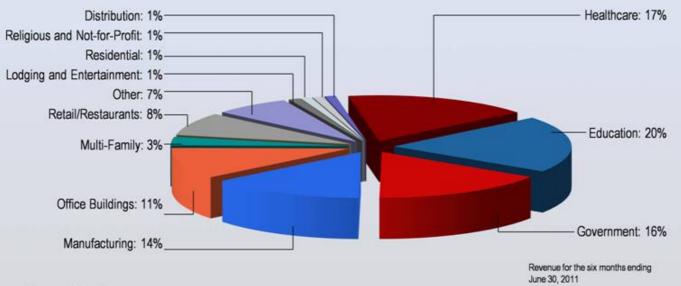


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#### **Revenues By Sector**



#### **Top 20 Customers**

13

- Served by 17 different Comfort operating units
- Largest customer represents less than 3% of revenues

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#### **Diverse End-Use Base**



Omni Orlando Resort at ChampionsGate Orlando, Florida



Arboretum Elementary School Waunakee, Wisconsin



Washington, Iowa



University Hospital Little Rock, Arkansas

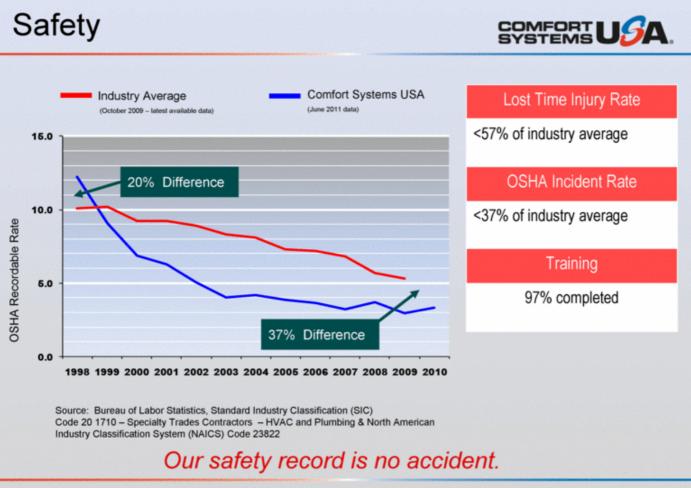
#### **Competitive Advantages**



- High-quality operations
- Ability to leverage and proliferate technical expertise
- Ability to collaborate on large jobs and share labor
- Energy efficiency services
- National multi-location service capability
- Purchasing economics
- Balance sheet strength
- Bonding and insurance
- Strong safety record



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#### Key Financial Data – Income Statement

(\$ Thousands, except per share information) (Unaudited)

16

Three Months Ended June 30,					Six Months Ended June 30,				
	2011	2010		2011		2010			
\$	312,148 264,638	\$	249,588 207,623	s	594,207 512,488	s	486,063 404,590		
	47,510		41,965		81,719		81,473		
	41,928		35,611		84,550		73,020		
	-		4,446		-		4,446		
	(19)		(468)	-	(104)		(473)		
\$	5,601	\$	2,376	\$	(2,727)	s	4,480		
-	1.8%	-	1.0%		-0.5%	-	0.9%		
\$	3,162	s	1,646	\$	(2,008)	s	2,811		
-	1.0%		0.7%	-	-0.3%	-	0.6%		
	0.400		4 000		(0.000)		E 10E		
>	3,162	2	4,320	2	-0.3%	-	5,485 <u>1.1%</u>		
\$	0.08	\$	0.04	s	(0.05)	s	0.07		
5	0.08		0.11	<u>s</u>	(0.05)		0.14		
\$	10,295	\$	9,798	s	6,701	s	15,533		
-	3.3%	10	3.9%	-	1.1%	- 22	3.2%		
8		50		10		30			
	s s s	June           2011           \$ 312,148           264,638           47,510           41,928	June 30,           2011         \$           \$         312,148         \$           264,638         -           41,928         -           (19)         -           \$         5,601         \$           \$         3,162         \$           \$         3,162         \$           \$         3,162         \$           \$         0.08         \$           \$         0.08         \$           \$         0.08         \$	$\begin{array}{r c c c c c c c c c c c c c c c c c c c$	June 30,           2011         2010           \$ 312,148         \$ 249,588           264,638         207,623           47,510         41,965           41,928         35,611           -         4,446           (19)         (468)           \$ 5,601         \$ 2,376 $5$ $1.696$ \$ 3,162         \$ 1,646 $1.0\%$ $1.7\%$ \$ 3,162         \$ 4,320 $5$ $0.08$ \$ 0.08         \$ 0.04           \$ 0.08         \$ 0.04           \$ 10,295         \$ 9,798	$\begin{array}{c c c c c c c c c c c c c c c c c c c $	$\begin{array}{c c c c c c c c c c c c c c c c c c c $		

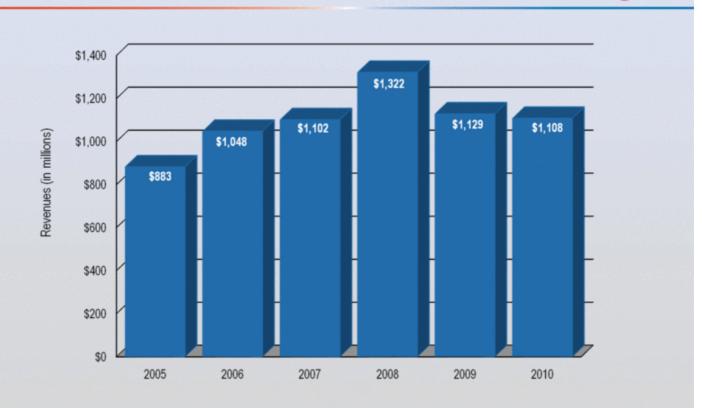


	6/30/2011	12/31/2010				
Cash	\$ 50,101	\$ 86,346				
Working Capital	\$ 127,835	\$ 134,738				
Goodwill	\$ 148,986	\$ 147,818				
Identifiable Intangible Assets, Net	\$ 37,388	\$ 39,616				
Total Debt	\$ 28,379	\$ 29,936				
Equity	\$ 305,383	\$ 312,784				

18

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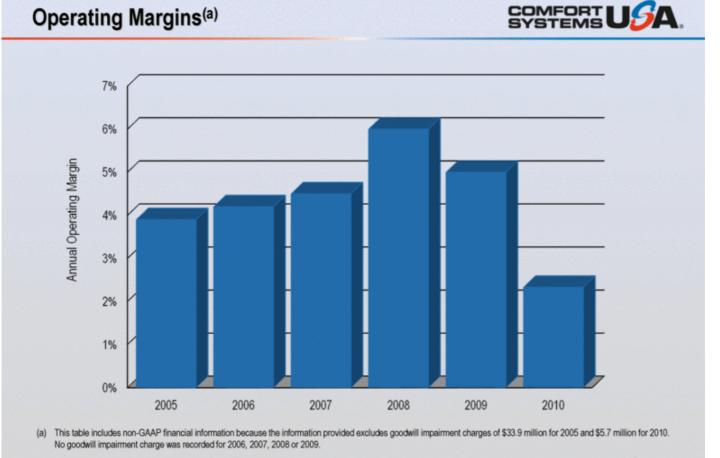
SYSTEMS USA.



#### Revenues

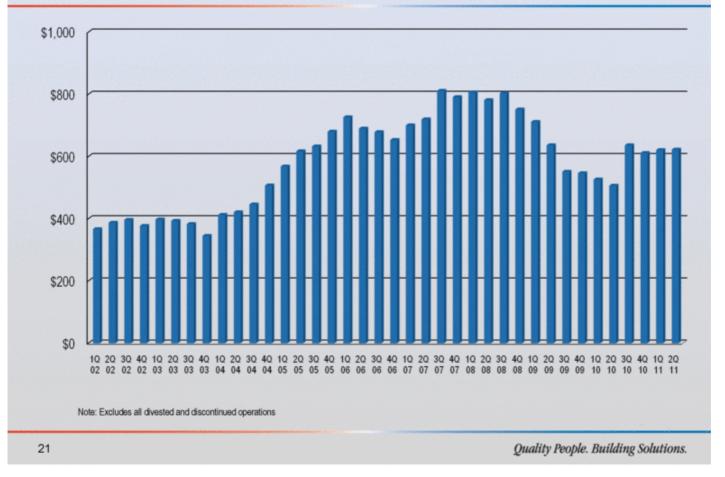
Note: Excludes all divested and discontinued operations

# Operating Margins<sup>(a)</sup>



#### **Backlog (in millions)**

SYSTEMS USA



# <image>

#### Operations



#### **Increase Productivity**

- Education
  - Leadership
  - Project Managers
  - Superintendents
  - Service Sales
  - Service Operations
  - Craft
  - Safety
- Best Practices
  - Project Management
  - Estimating
- Cooperation with suppliers
- Prefabrication
- New materials and methods

23

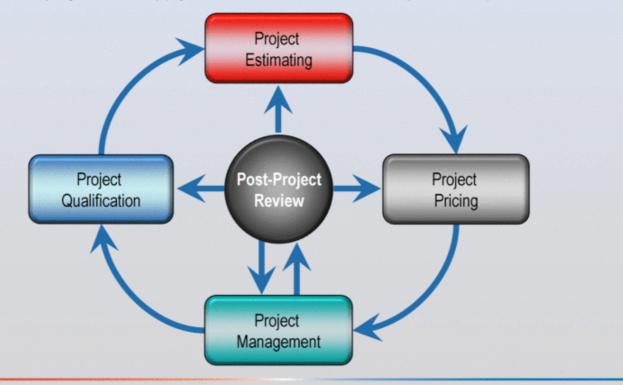


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#### Job Loop



We review projects and apply what we have learned to improve our performance.





# The only things that evolve by themselves in an organization are disorder, friction and malperformance.

Peter Drucker

25

#### Service



#### Increase Service\*

- Grow maintenance base
- Education
  - Employees and Customers
- Higher margin opportunity
- Recurring revenue
- National accounts
- \$2.50+ of repair and replacement for every \$1.00 of maintenance
- Target retrofit projects
  - Energy Efficiency
  - Indoor Air Quality (IAQ)

\* Maintenance, service, repair, retrofit







\*Trademarks and logos are the property of their respective owners.27

#### Energy Efficiency – Retrofitting HVAC



#### Green is Part of Our Business

- Energy costs drive need for efficiency.
- HVAC accounts for 30% 50% of electricity usage.
- Energy Star (Department of Energy/EPA) / LEED (USGBC)
- 2 4 year pay outs depending on electric rates, usage, age, incentives.



28

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#### Growth

- Internal
  - More of what we do best
  - Service
  - Energy efficiency
- Step-Out Growth
  - New locations for existing companies
  - Techs "on their own"
- Targeted acquisitions
  - Best HVAC-oriented mechanical in new area





#### The Ideal Acquisition Candidate



- \$20M+ in revenue
- Construction and service
- In a growing market in new area
- Company that has performed well in the past and has continuing demonstrable upside
- Organizational structure capable of sustaining/improving the company
- Ownership/management that wants to stay on to operate the company



#### **Target Markets**

SYSTEMS USA

- Boise, ID
- Charleston, SC
- Columbia/Florence, SC
- Dallas/Fort Worth, TX
- El Paso, TX
- Ft. Lauderdale, FL
- Greensboro, NC
- Jackson, MI

- Los Angeles, CA
- Omaha, NE
- Portland, OR
- San Antonio, TX
- Savannah, GA
- Spartanburg/Greenville, SC
- Tampa, FL
- Atlanta

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## Outlook

31

(Listed Alphabetically)

#### Long-Term

- \$40B+ fragmented industry
- HVAC a basic necessity
- Commercial construction continuing
- Growing installed base for recurring maintenance, service, repair and retrofit
- Scale opportunities service, purchasing, prefab, bonding, bes t practices
- Diverse customer base and geography
- Energy efficiency and Indoor Air Quality
- Financially and operationally sound continuing to grow organically and by acquisition



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	Three Months Ended June 30,				Six Months Ended June 30,					
Net Income (Loss)	2011		2010		2011		2010			
	\$	3,162	\$	1,646	\$	(2,008)	\$	3,573		
Discontinued Operation		-		-		-		(762)		
Income Taxes		2,513		515		(1,186)		1,245		
Other (Income) Expense, net		(517)		6		(437)		(6)		
Interest Expense, net		443		209		904		430		
Gain on Sale of Assets		(19)		(468)		(104)		(473)		
Goodwill Impairment				4,446				4,446		
Depreciation and Amortization		4,713		3,444		9,532		7,080		
Adjusted EBITDA	\$	10,295	\$	9,798	\$	6,701	\$	15,533		

Note 1: We define adjusted earnings before interest, taxes, depreciation and amortization

("Adjusted EBITDA") as net income (loss), excluding discontinued operation, income taxes, other (income) expense, net, interest expense, net, gain on sale of assets, goodwill impairment and depreciation and amortization. Other companies may define Adjusted EBITDA differently. Adjusted EBITDA is presented because it is a financial measure that is frequently requested by third parties. However, Adjusted EBITDA is not considered under generally accepted accounting principles as a primary measure of an entity's financial results, and accordingly, Adjusted EBITDA should not be considered an alternative to operating income (loss), net income (loss), or cash flows as determined under generally accepted accounting principles and as reported by us.

33

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# Appendix II – Supplemental Non-GAAP Information (\$ Thousands, except per share information) (Unaudited)



	Three Months Ended June 30,				Six Months Ended June 30,				
	2011			2010		2011		2010	
Net income (loss) from continuing operations	\$	3,162	\$	1,646	\$	(2,008)	\$	2,811	
Goodwill impairment (after tax)				2,674				2,674	
Net income (loss) from continuing operations excluding goodwill impairment	\$	3,162	\$	4,320	\$	(2,008)	\$	5,485	
Diluted earnings (loss) per share from continuing operations	\$	0.08	s	0.04	s	(0.05)	s	0.07	
Goodwill impairment (after tax)			\$	0.07			\$	0.07	
Diluted earnings (loss) per share from continuing operations excluding goodwill impairment	\$	0.08	\$	0.11	\$	(0.05)	\$	0.14	

Note: Operating results from continuing operations excluding goodwill impairment is presented because we believe it reflects the results of our core ongoing operations, and because we believe it is responsive to frequent questions we receive from third parties. However, this measure is not considered a primary measure of any entity's financial results under generally accepted accounting principles, and accordingly, this amount should not be considered an alternative to operating results as determined by generally accepted accounting principles and as reported by us.





#### Bill George Executive Vice President and CFO

#### 1-800-723-8431

#### bill.george@comfortsystemsusa.com

www.comfortsystemsusa.com

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35