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UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

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FORM 10-K

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934

FOR THE FISCAL YEAR ENDED DECEMBER 31, 2001

COMMISSION FILE NUMBER: 1-13011  
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COMFORT SYSTEMS USA, INC.  
(Exact name of registrant as specified in its charter)

DELAWARE  
(State or other jurisdiction  
of incorporation or organization)

76-0526487  
(I.R.S. Employer  
Identification No.)

777 POST OAK BLVD.  
SUITE 500  
HOUSTON, TEXAS 77056  
(713) 830-9600  
(Address and telephone number of Principal Executive offices)

SECURITIES REGISTERED PURSUANT TO SECTION 12(b) OF THE ACT:

TITLE OF  
EACH CLASS  
NAME OF  
EACH  
EXCHANGE  
ON WHICH  
REGISTERED  
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- Common  
Stock,  
\$.01 par  
value New  
York Stock  
Exchange

SECURITIES REGISTERED PURSUANT TO SECTION 12(g) OF THE ACT: NONE

Indicate by check mark whether the registrant (1) has filed all reports to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of the registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

As of March 4, 2002, the aggregate market value of the 35,701,439 shares of the registrant's common stock held by non-affiliates of the registrant was \$142,091,727, based on the \$3.98 last sale price of the registrant's common stock on the New York Stock Exchange on that date.

As of March 4, 2002, 37,492,678 shares of the registrant's common stock

were outstanding.

DOCUMENTS INCORPORATED BY REFERENCE

The information required by Part III (other than the required information regarding executive officers) is incorporated by reference from the registrant's definitive proxy statement, which will be filed with the Commission not later than 120 days following December 31, 2001.

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## FORWARD-LOOKING STATEMENTS

This report contains "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended ("Securities Act") and Section 21E of the Exchange Act. Such forward-looking statements are made only as of the date of this report and involve known and unknown risks, uncertainties and other important factors that could cause the actual results, performance or achievements of the Company, or industry results, to differ materially from any future results, performance or achievements expressed or implied by such forward-looking statements. Such risks, uncertainties and other important factors include, among others, the lack of a combined operating history and the difficulty of integrating formerly separate businesses, retention of key management, a national downturn or one or more regional downturns in construction, shortages of labor and specialty building materials, difficulty in obtaining or increased costs associated with debt financing or bonding, seasonal fluctuations in the demand for HVAC systems and the use of incorrect estimates for bidding a fixed price contract. Important factors that could cause actual results to differ are discussed under "Management's Discussion and Analysis of Financial Condition and Results of Operations -- Factors Which May Affect Future Results."

### PART I

#### ITEM 1. BUSINESS

Comfort Systems USA, Inc., a Delaware corporation ("Comfort Systems" and collectively with its subsidiaries, the "Company"), is a national provider of comprehensive heating, ventilation and air conditioning ("HVAC") installation, maintenance, repair and replacement services within the mechanical services industry. The Company operates primarily in the commercial and industrial HVAC markets, and performs most of its services within office buildings, retail centers, apartment complexes, manufacturing plants, and healthcare, education and government facilities. In addition to standard HVAC services, the Company provides specialized applications such as building automation control systems, fire protection, process cooling, electronic monitoring and process piping. Certain locations also perform related services such as electrical and plumbing. Approximately 97% of the Company's consolidated 2001 revenues were derived from commercial and industrial customers with approximately 54% of the revenues attributable to installation services and 46% attributable to maintenance, repair and replacement services. The Company's consolidated 2001 revenues related to the following service activities: HVAC -- 62%, plumbing -- 15%, electrical -- 5%, building automation control systems -- 5%, fire protection -- 5% and other -- 8%. These service activities are within the mechanical services industry which is the single industry segment served by Comfort Systems.

On July 2, 1997, Comfort Systems completed the initial public offering (the "IPO") of its common stock (the "Common Stock") and simultaneously acquired 12 companies (collectively referred to as the "Founding Companies") engaged in providing HVAC services. The Founding Companies had 18 operating locations in 10 states. Subsequent to the IPO, and through December 31, 1999, the Company acquired 107 HVAC and complementary businesses (collectively with the Founding Companies, the "Acquired Companies"). These acquisitions included 26 "tuck-in" operations that have been integrated with existing Company operations. Since the suspension of the acquisition program in the fourth quarter of 1999, Comfort Systems has sold or ceased operations at nine locations through 2001. The Company had 120 operating locations in 90 cities at December 31, 2001.

On March 1, 2002, the Company completed the sale of 19 of its operations ("the Divested Operations") which were predominantly located in the Midwest and in the New York metropolitan area. Excluding these 19 operations, the Company currently operates 84 locations in 57 cities which had revenues of approximately \$888 million for 2001.

#### INDUSTRY OVERVIEW

Comfort Systems believes the HVAC industry as a whole is estimated to generate annual revenues in excess of \$75 billion, over \$40 billion of which is in the commercial and industrial markets. HVAC systems are a necessity in virtually all commercial and industrial buildings as well as homes. Because most commercial

buildings are sealed, HVAC systems provide the primary method of circulating fresh air in such buildings. Older commercial and industrial facilities often have poor air quality as well as inadequate air conditioning, and older HVAC systems result in significantly higher energy costs than do modern systems. In many instances, the replacement of an aging system with a modern, energy-efficient system will significantly reduce a building's operating costs while also improving air quality and the effectiveness of the HVAC system. These factors cause many facility owners to consider early replacement of older systems.

Growth in the HVAC industry is positively affected by a number of factors, particularly (i) the aging of the installed base, (ii) the increasing efficiency, sophistication and complexity of HVAC systems, (iii) the increasing opportunities associated with utility deregulation, (iv) the emphasis on indoor air quality, and (v) the reduction or elimination of the refrigerants commonly used in older HVAC systems. These factors are expected to increase demand for the reconfiguration or replacement of existing HVAC systems. The Company believes that these factors may also mitigate, to some extent, the effect on the HVAC industry of the cyclical nature inherent in the traditional construction industry.

The HVAC industry can be broadly divided into installation services and maintenance, repair and replacement services.

**Installation Services.** Installation services consist of "design and build" and "plan and spec" projects. In "design and build" projects, the commercial HVAC firm is responsible for designing, engineering and installing a cost-effective, energy-efficient system customized to the specific needs of the building owner. Costs and other project terms are normally negotiated between the building owner or its representative and the HVAC firm. Firms which specialize in "design and build" projects generally have specially-trained HVAC engineers, CAD/CAM design systems and in-house sheet metal and prefabrication capabilities. These firms utilize a consultative approach with customers and tend to develop long-term relationships with building owners and developers, general contractors, architects and property managers. "Plan and spec" installation refers to projects where a third-party architect or consulting engineer designs the HVAC systems and the installation project is "put out for bid." The Company believes that "plan and spec" projects usually take longer to complete than "design and build" projects because the preparation of the system design by a third party and resulting bid process may often take months to complete. Furthermore, in "plan and spec" projects, the HVAC firm is not responsible for project design and any changes must be approved by other parties, thereby increasing overall project time and cost. Approximately 54% of the Company's consolidated 2001 revenues and 54% of consolidated 2001 revenues excluding the Divested Operations related to installation services and the majority of the revenues from installation projects was performed on a "design and build/negotiated" basis.

**Maintenance, Repair and Replacement Services.** These services include the maintenance, repair, replacement, reconfiguration and monitoring of previously installed HVAC systems and building automation controls. The growth and aging of the installed base of HVAC systems and the increasing demand for more efficient, sophisticated and complex systems and building automation controls have fueled growth in this service line. The increasing sophistication and complexity of these HVAC systems is leading many commercial and industrial building owners and property managers to increase attention to maintenance and to outsource maintenance and repair, often through service agreements with HVAC service providers. In addition, increasing restrictions are being placed on the use of certain types of refrigerants used in HVAC systems, which, along with indoor air quality concerns, may increase demand for the reconfiguration and replacement of existing HVAC systems. State-of-the-art control and monitoring systems feature electronic sensors and microprocessors. These systems require specialized training to install, maintain and repair, and the typical building engineer has not received this training. Increasingly, HVAC systems in commercial and industrial buildings are being remotely monitored through PC-based communications systems to improve energy efficiency and expedite problem diagnosis and correction. Approximately 46% of the Company's consolidated 2001 revenues and 46% of consolidated 2001 revenues excluding the Divested Operations related to maintenance, repair and replacement services.

## STRATEGY

Beginning in 2000, Comfort Systems shifted from a strategy focused on growth through acquisitions to an operating strategy designed to strengthen operating competencies, increase operating income and cash flow as well as enhance its comprehensive mechanical services in the HVAC industry. The key elements of the Company's operating strategy are:

**Achieve Excellence in Core Competencies.** The Company has identified six core competencies, which it believes are critical to attracting and retaining customers, increasing operating income and cash flow and creating additional employment opportunities. The six core competencies are: (i) customer cultivation and intimacy, (ii) design and build expertise, (iii) estimating, (iv) job costing and job measurements, (v) safety and (vi) service capability.

**Achieve Operating Efficiencies.** The Company believes there are opportunities to achieve operating efficiencies and cost savings through purchasing economies, the adoption of "best practices" operating programs and a focus on job management to deliver services in a cost-effective and efficient manner. The Company uses its combined purchasing to gain volume discounts on products and services such as HVAC components, raw materials, services, vehicles, advertising, bonding, insurance and employee benefits.

**Attract and Retain Quality Employees.** The Company seeks to attract and retain quality employees by providing them (i) an enhanced career path from working for a larger public company, (ii) additional training, education and apprenticeships to allow talented employees to advance to higher-paying positions, (iii) the opportunity to realize a more stable income and (iv) attractive benefits packages.

**Focus on Commercial and Industrial Markets.** The Company primarily focuses on the commercial and industrial markets with particular emphasis on "design and build" installation services and maintenance, repair and replacement services. The Company believes that the commercial and industrial HVAC markets are attractive because of their growth opportunities, diverse customer base, reduced weather exposure as compared to residential markets, attractive margins and potential for long-term relationships with building owners, property managers, general contractors and architects. Approximately 97% of the Company's consolidated 2001 revenues and 95% of consolidated 2001 revenues excluding the Divested Operations were derived from commercial and industrial customers.

**Expand National Service Capabilities.** The Company believes that significant demand exists from large regional and national companies to utilize the services of a single HVAC service company capable of providing commercial and industrial services on a regional or national basis. The Company has increased its ability to handle multi-location service opportunities by internally developing a National Service Group to facilitate these activities including an Internet based technology platform and call center designed to manage HVAC and related service along with the information needs of multi-location customers. The Company believes its growing ability to add value in these areas will lead to improved profitability.

**Capitalize on Specialized Technical and Marketing Strengths.** The Company believes it will be able to continue to expand the services it offers in its markets by leveraging the specialized technical and marketing strengths of individual companies. The Company also believes its size and geographical coverage will enable it to serve existing customers' needs in new regions that may have been beyond the service area of the Company's operations that originated the existing customer relationship.

**Increase Emphasis on Facility Automation Services.** The Company believes that through coordination and leadership it will be able to expand the Company's technical capabilities related to building automation control systems including HVAC lighting, building access control and fire alarms. In 2001, the Company established its Facility Automation Services Group in order to coordinate automation engineering practices, manage national account opportunities and implement business development strategies at operating locations with existing building automation capability and at or through operating locations that have not offered such services.

**Benefit from Integrated Energy Services.** The Company believes that energy deregulation has and will increase the demand for mechanical contractors that provide consultative energy-based solutions. Comfort

Systems provides energy auditing, energy management and energy master planning along with real-time energy pricing and usage data. The Company is currently working with various companies in the utility industry through cooperative marketing of the Company's services and is seeking to provide utilities the opportunity to profit and to benefit from the Company's own customer relationships.

**Leveraging Resources.** The Company believes that there are significant operating efficiencies that can be achieved in the leveraging of resources between its operating locations. The Company has shifted certain prefabrication activities into centralized locations increasing asset utilization in these centralized locations and redirecting prefabrication employees into other operational areas. The Company has also transferred its engineering, field and supervisory labor from one operation to another in order to more fully utilize the employee base to meet the customers' needs and share expertise.

#### OPERATIONS SERVICES PROVIDED

The Company provides a wide range of installation, maintenance, repair and replacement services for HVAC and related systems in commercial and industrial properties. The Company manages its locations on a decentralized basis, with local management maintaining responsibility for day-to-day operating decisions. Local management is augmented by regional leadership that focuses its efforts on core business competencies, cooperation and coordination between locations, implementation of best practices and focus on major corporate initiatives. In addition to senior management, local personnel generally include design engineers, sales personnel, customer service personnel, installation and service technicians, sheet metal and prefabrication technicians, estimators and administrative personnel. The Company has centralized certain administrative functions such as insurance, employee benefits, training, safety programs, marketing and cash management to enable the management of its locations to focus on pursuing new business opportunities and improving operating efficiencies. The Company is continuing to expand its national service, facility automation and energy efficiency services.

**Installation Services.** The Company's installation business, which comprised approximately 54% of the Company's 2001 consolidated revenues and 54% of consolidated 2001 revenues excluding the Divested Operations, involves the design, engineering, integration, installation and start-up of HVAC, building automation controls and related systems. The commercial and industrial installation services performed by the Company consist of "design and build" and "plan and spec" services for office buildings, retail centers, apartment complexes, manufacturing plants, health care, education and government facilities and other commercial and industrial facilities. In a "design and build" project, the customer typically has an overall design for the facility prepared by an architect or a consulting engineer who then enlists the Company's engineering personnel to participate in or assume responsibility for design of the HVAC system. Working with the customer, the Company can determine the needed capacity, energy efficiency and type of building automation controls that best suit the proposed facility. The Company's engineer then estimates the amount of time, labor, materials and equipment needed to build the specified system. The final design, terms, price and timing of the project are then negotiated with the customer or its representatives, after which any necessary modifications are made to the system. In "plan and spec" installation, the Company participates in a bid process to provide labor, equipment, materials and installation based on plans and engineering provided by a customer or a general contractor.

Once an agreement has been reached, the Company orders the necessary materials and equipment for delivery to meet the project schedule. In many instances, the Company fabricates in its own facilities the ductwork and piping and assembles certain components for the system based on the mechanical drawing specifications, eliminating the need to subcontract ductwork or piping fabrication. The Company installs the system at the project site, working closely with the general contractor. Most commercial and industrial installation projects last from two weeks to one year and generate revenues from \$50,000 to \$3,000,000 per project. These projects are generally billed periodically as costs are incurred and, in most cases, with retainage of 5% to 10% commonly held back until completion and successful start-up of the HVAC system.

The Company also installs process cooling systems, building automation controls and monitoring systems and industrial process piping. Process cooling systems are utilized primarily in industrial facilities to provide

heating and/or cooling to precise temperature and climate standards for products being manufactured and for the manufacturing equipment. Building automation control systems are used in HVAC and process cooling systems to maintain pre-established temperature or climate standards for commercial or industrial facilities. Building automation control systems are capable not only of controlling a facility's entire HVAC system, often on a room-by-room basis, but can be programmed to integrate energy management, security, fire, card key access, lighting and overall facility monitoring. This monitoring can be performed on-site or remotely through a PC-based communications system. The monitoring system will communicate an exception when an operating system is operating outside pre-established parameters. Diagnosis of potential problems can be performed from the computer terminal which often can remotely adjust the control system. Industrial process piping is utilized in manufacturing facilities to convey required raw material, support utilities and finished products.

Maintenance, Repair and Replacement Services. The Company's maintenance, repair and replacement services comprised approximately 46% of the Company's 2001 consolidated revenues and 46% of consolidated 2001 revenues excluding the Divested Operations, and include the maintenance, repair, replacement, reconfiguration and monitoring of HVAC systems and industrial process piping. Over two-thirds of the Company's maintenance, repair and replacement revenues were derived from reconfiguring existing HVAC systems for commercial and industrial customers. Reconfiguration often utilizes consultative expertise similar to that provided in the "design and build" installation market. The Company believes that the reconfiguration of an existing system results in a more cost-effective, energy-efficient system that better meets the specific needs of the building owner. The reconfiguration also enables the Company to utilize its design and engineering personnel as well as its sheet metal and pre-fabrication facilities.

Maintenance and repair services are provided either in response to service calls or pursuant to a service agreement. Service calls are coordinated by customer service representatives or dispatchers that use computer and communication technology to process orders, arrange service calls, communicate with customers, dispatch technicians and invoice customers. Service technicians work from service vehicles equipped with commonly used parts, supplies and tools to complete a variety of jobs.

Commercial and industrial service agreements usually have terms of one to three years, with automatic annual renewals. The Company also provides remote monitoring of temperature, pressure, humidity and air flow for HVAC systems. If the system is not operating within the specifications set forth by the customer and cannot be remotely adjusted, a service crew is dispatched to analyze and repair the system.

#### SOURCES OF SUPPLY

The raw materials and components used by the Company include HVAC system components, ductwork, steel, sheet metal and copper tubing and piping. These raw materials and components are generally available from a variety of domestic or foreign suppliers at competitive prices. Delivery times are typically short for most raw materials and standard components, but during periods of peak demand, may extend to a month or more. Chillers for large units typically have the longest delivery time and generally have lead times of up to six months. The major components of commercial HVAC systems are compressors and chillers that are manufactured primarily by York Heating and Air Conditioning Corporation ("York"), Carrier Corporation and Trane Air Conditioning Company. The major suppliers of building automation control systems are Honeywell, Inc., Johnson Controls, Inc., York, Automated Logic, Novar and Andover Control Corporation. The Company does not have any significant contracts guaranteeing the Company a supply of raw materials or components.

#### SALES AND MARKETING

The Company has a diverse customer base, with no single customer accounting for more than 4% of consolidated 2001 revenues and not more than 2% of consolidated 2001 revenues excluding the Divested Operations. Management and a dedicated sales force have been responsible for developing and maintaining successful long-term relationships with key customers. Customers generally include building owners and developers and property managers, as well as general contractors, architects and consulting engineers. The

Company intends to continue its emphasis on developing and maintaining long-term relationships with its customers by providing superior, high-quality service in a professional manner.

The Company has a national sales team to capitalize on cross-marketing and business development opportunities that management believes are available to the Company as a regional or national provider of comprehensive commercial and industrial HVAC and related services. Management believes that it can increasingly leverage the diverse technical and marketing strengths at individual locations to expand the services offered in other local markets.

#### EMPLOYEES

As of December 31, 2001, the Company had 10,098 employees, including 548 management personnel, 8,181 engineers, service and installation technicians, 361 sales personnel and 1,008 administrative personnel across its 120 operating locations. Certain of the Company's subsidiaries have collective bargaining agreements that cover, in the aggregate, approximately 2,726 employees. The Company has not experienced any significant strikes or work stoppages and believes its relations with employees covered by collective bargaining agreements are good. At December 31, 2001, the Divested Operations had 3,692 employees, including 2,663 employees covered by collective bargaining agreements.

#### RECRUITING, TRAINING AND SAFETY

The Company's continued future success will depend, in part, on its ability to continue to attract, retain and motivate qualified engineers, service technicians, field supervisors and project managers. The Company believes that its success in retaining qualified employees will be based on the quality of its recruiting, training, compensation, employee benefits programs and opportunities for advancement. The Company coordinates its recruiting efforts via the Internet and at local technical schools and community colleges where students focus on learning basic industry skills. Additionally, Comfort Systems provides on-the-job training, technical training, apprenticeship programs, attractive benefit packages and career advancement opportunities within the Company.

The Company is working to establish comprehensive safety programs throughout its operations to ensure that all technicians comply with safety standards established by the Company and federal, state and local laws and regulations. Additionally, the Company has implemented a "best practices" safety program throughout its operations, which provides employees with incentives to improve safety performance and decrease workplace accidents. Regional safety directors establish safety programs and benchmarking to improve safety within their region. The Company's employment screening process seeks to determine that prospective employees have the requisite skills, sufficient background references and acceptable driving records, if applicable.

#### RISK MANAGEMENT, INSURANCE AND LITIGATION

The primary risks in the Company's operations are bodily injury, property damage and injured workers' compensation. The Company retains the risk for worker's compensation, employer's liability, auto liability, general liability and employee group health claims resulting from uninsured deductibles per accident or occurrence. Losses up to the deductible amounts are estimated and accrued based upon the Company's known claims incurred and an estimate of claims incurred but not reported.

The Company is subject to certain claims and lawsuits arising in the normal course of business and maintains various insurance coverages to minimize financial risk associated with these claims. The Company has estimated and provided accruals for probable losses and legal fees associated with certain of these actions in its consolidated financial statements. In the opinion of management, uninsured losses, if any, resulting from the ultimate resolution of these matters will not have a material adverse effect on the Company's financial position or results of operations.

The Company's subsidiaries typically warrant labor for the first year after installation on new HVAC systems and pass through to the customer manufacturers' warranties on equipment. The Company's



subsidiaries generally warrant labor for 30 days after servicing of existing HVAC systems. The Company does not expect warranty claims to have a material adverse effect on its financial position or results of operations.

#### COMPETITION

Comfort Systems believes the HVAC industry is highly competitive and consists of thousands of small companies. The Company believes that purchasing decisions in the commercial and industrial markets are based on (i) long-term customer relationships, (ii) quality, timeliness and reliability of services provided, (iii) competitive price, (iv) range of services provided and (v) scale of operation. The Company's strategy of focusing on both the highly consultative "design and build" installation market and the maintenance, repair and replacement market promotes the development and strengthening of long-term customer relationships. In addition, the Company's ability to provide multi-location coverage, access to project financing and specialized technical skills for facilities owners gives it a strategic advantage over smaller competitors who may be unable to provide these services to customers at a competitive price.

Many of the Company's competitors are small, owner-operated companies that typically operate in a limited geographic area. There are also public companies, divisions of utility companies and equipment manufacturers that are focused on providing HVAC services in some of the same service lines and geographic locations served by the Company. Certain of the Company's competitors and potential competitors may have greater financial resources than the Company to finance development opportunities and support their operations.

#### FACILITIES AND VEHICLES

The Company leases the majority of its facilities. In most instances these leases are with the former owners of the Acquired Companies. Leased premises range in size from approximately 1,000 square feet to 130,000 square feet. The Company believes that its facilities are sufficient for its current needs.

The Company operates a fleet of various owned or leased service trucks, vans and support vehicles. The Company believes that these vehicles generally are well maintained and adequate for its current operations.

#### GOVERNMENTAL REGULATION AND ENVIRONMENTAL MATTERS

The Company's operations are subject to various federal, state and local laws and regulations, including: (i) licensing requirements applicable to engineering, construction and service technicians, (ii) building and HVAC codes and zoning ordinances, (iii) regulations relating to consumer protection, including those governing residential service agreements and (iv) regulations relating to worker safety and protection of the environment. The Company believes it has all required licenses to conduct its operations and is in substantial compliance with applicable regulatory requirements. Failure of the Company to comply with applicable regulations could result in substantial fines or revocation of the Company's operating licenses.

Many state and local regulations governing the HVAC services trades require permits and licenses to be held by individuals. In some cases, a required permit or license held by a single individual may be sufficient to authorize specified activities for all of the Company's service technicians who work in the state or county that issued the permit or license. The Company is implementing a policy to ensure that, where possible, any such permits or licenses that may be material to the Company's operations in a particular geographic region are held by at least two Company employees within that region.

The Company's operations are subject to the federal Clean Air Act, as amended (the "Clean Air Act"), which governs air emissions and imposes specific requirements on the use and handling of chlorofluorocarbons ("CFCs") and certain other refrigerants. Clean Air Act regulations require the certification of service technicians involved in the service or repair of equipment containing these refrigerants and also regulate the containment and recycling of these refrigerants. These requirements have increased the Company's training expenses and expenditures for containment and recycling equipment. The Clean Air Act is intended ultimately to eliminate the use of CFCs in the United States and to require alternative refrigerants to be used in replacement HVAC systems.

## EXECUTIVE OFFICERS

The Company has five executive officers.

William F. Murdy, age 60, has served as Chairman of the Board and Chief Executive Officer of Comfort Systems since June 2000. Prior to this he was Interim President and Chief Executive Officer of Club Quarters, a privately-owned chain of membership hotels. From January 1998 through July 1999, Mr. Murdy served as President, Chief Executive Officer and Chairman of the Board of LandCare USA, a publicly-traded commercial landscape and tree services company. He was primarily responsible for the organization of LandCare USA and its listing as a publicly-traded company on the New York Stock Exchange in July 1998. LandCare USA was acquired in July 1999 by another publicly-traded company specializing in services to homeowners and commercial facilities. From 1989 through December 1997, Mr. Murdy was President and Chief Executive Officer of General Investment and Development Company, a privately-held real estate operating company. From 1981 to 1989, Mr. Murdy served as the Managing General Partner of the Morgan Stanley Venture Capital Fund. From 1974 to 1981, Mr. Murdy served as the Senior Vice President and Chief Operating Officer, among other positions, of Pacific Resources, Inc., a publicly-traded company involved primarily in petroleum refining and marketing.

Gary E. Hess, age 54, has served as President and Chief Operating Officer since September 2000 and Executive Vice President and Chief Operating Officer of Comfort Systems since June 1999. From March 2000 to February 2002, Mr. Hess served as a director of Comfort Systems. Prior to this he was the Senior Vice President-Operations from February 1999 to May 1999. He served Comfort Systems as regional director of its Northeast region from August 1998 to January 1999. Prior to that, he was employed by Hess Mechanical Corporation, a wholly-owned subsidiary of the Company, since 1980, serving as Chairman and Chief Executive Officer. Mr. Hess was President of Associated Builders and Contractors during 1996 and was selected as their 1997 Contractor of the Year. Effective April 1, 2002, Mr. Hess will retire from the Company.

J. Gordon Beittenmiller, age 42, has served as Executive Vice President, Chief Financial Officer and a director of Comfort Systems since May 1998, and was Senior Vice President, Chief Financial Officer and a director of Comfort Systems from February 1997 to April 1998. From 1994 to February 1997, Mr. Beittenmiller was Corporate Controller of Keystone International, Inc. ("Keystone"), a publicly-traded multi-national manufacturer of industrial valves and actuators, and served Keystone in other financial positions from 1991 to 1994. From 1987 to 1991, he was Vice President-Finance of Critical Industries, Inc., a publicly-traded manufacturer and distributor of specialized safety equipment. From 1982 to 1987, he held various positions with Arthur Andersen LLP. Mr. Beittenmiller is a Certified Public Accountant.

William George III, age 37, has served as Senior Vice President, General Counsel and Secretary of Comfort Systems since May 1998, and was Vice President, General Counsel and Secretary of Comfort Systems from March 1997 to April 1998. From October 1995 to February 1997, Mr. George was Vice President and General Counsel of American Medical Response, Inc., a publicly-traded healthcare transportation company. From September 1992 to September 1995, Mr. George practiced corporate and antitrust law at Ropes & Gray, a Boston, Massachusetts law firm.

Milburn Honeycutt, age 38, has served as Vice President and Corporate Controller of Comfort Systems since February 1997. He was promoted to Senior Vice President in September 2000. From 1994 to January 1997, Mr. Honeycutt was Financial Accounting Manager -- Corporate Controllers Group for Browning-Ferris Industries, Inc., a publicly-traded multi-national waste services company. From 1986 to 1994, he held various positions with Arthur Andersen LLP and was a Certified Public Accountant.

## ITEM 2. PROPERTIES

Most of the Company's subsidiaries lease the real property and buildings from which they operate. The Company's facilities consist of offices, shops, maintenance and warehouse facilities. Generally, leases range from five to ten years and are on terms the Company believes to be commercially reasonable. Certain of these facilities are leased from related parties. In order to maximize available capital, the Company generally

intends to continue to lease the majority of its properties. The Company believes that its facilities are adequate for its current needs.

The Company leases its executive and administrative offices in Houston, Texas.

ITEM 3. LEGAL PROCEEDINGS

The Company is subject to certain claims and lawsuits arising in the normal course of business and maintains various insurance coverages to minimize financial risk associated with these claims. The Company has estimated and provided accruals for probable losses and legal fees associated with certain of these actions in its consolidated financial statements. In the opinion of management, uninsured losses, if any, resulting from the ultimate resolution of these matters will not have a material adverse effect on the Company's financial position or results of operations.

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

None.

PART II

ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY AND RELATED STOCKHOLDER MATTERS

The following table sets forth the reported high and low sales prices of the Common Stock for the quarters indicated as traded at the New York Stock Exchange. The Common Stock is traded under the symbol FIX:

HIGH	LOW	-----	-----	First Quarter,
2000.....		\$ 9.375	\$6.375	Second Quarter,
2000.....		\$ 7.50	\$3.875	Third Quarter,
2000.....		\$ 5.625	\$3.375	Fourth Quarter,
2000.....		\$5.1875	\$ 2.00	First Quarter,
2001.....		\$ 2.78	\$2.125	Second Quarter,
2001.....		\$ 4.24	\$ 1.80	Third Quarter,
2001.....		\$ 4.40	\$ 2.15	Fourth Quarter,
2001.....		\$ 3.70	\$ 2.29	January 1 -- March 4,
2002.....		4.45	\$ 3.63	

As of March 4, 2002, there were approximately 635 stockholders of record of the Company's Common Stock, and the last reported sale price on that date was \$3.98 per share.

The Company has never declared or paid a dividend on its Common Stock. The Company currently expects to retain future earnings in order to repay debt and finance growth and, consequently, does not intend to declare any dividend on the Common Stock for the foreseeable future. In addition, the Company's revolving credit agreement restricts the ability of the Company to pay dividends without the lenders' consent. The Company's Restricted Voting Common Stock converts to Common Stock upon sale and under certain other conditions.

RECENT SALES OF UNREGISTERED SECURITIES

During 2001, the Company did not issue any unregistered shares of its Common Stock.

ITEM 6. SELECTED FINANCIAL DATA

Comfort Systems acquired the 12 Founding Companies in connection with the IPO on July 2, 1997. Subsequent to the IPO and through December 31, 1999, the Company completed 107 acquisitions, 17 of which were accounted for as poolings-of-interests (the "Pooled Companies") and 90 of which were accounted for as purchases (the "Purchased Companies"). Since the suspension of the acquisition program in the fourth quarter of 1999, Comfort Systems has sold or ceased operations at nine locations through 2001. The following selected historical financial data has been derived from the audited financial statements of the Company. The historical financial statement data reflects the acquisitions of the Founding Companies and Purchased Companies as of their respective acquisition dates and reflects 15 of the Pooled Companies (the "Restated Companies") for all periods presented. Two of the Pooled Companies are considered immaterial poolings based upon criteria set forth by the Securities and Exchange Commission and have not been restated for all periods presented. The selected historical financial data below should be read in conjunction with the historical Consolidated Financial Statements and related notes.

YEAR ENDED DECEMBER 31, -----  
 -----  
 ----- 1997 1998 1999  
 2000 2001 -----  
 ----- (IN  
 THOUSANDS) STATEMENT OF  
 OPERATIONS DATA:

Revenues.....			
\$297,646	\$853,961	\$1,370,035	
\$1,591,066	\$1,546,282	Operating	
income.....	\$ 5,699		
\$ 68,497	\$ 93,204	\$ 20,427	\$
50,859	Net income		
(loss).....	\$ (2,064)		
\$ 35,013	\$ 42,322	\$ (16,853)	\$
13,124	BALANCE SHEET DATA:		
	Working		
capital.....	\$		
63,137	\$133,390	\$ 168,341	\$
173,219	\$ 149,581	Total	
assets.....			
\$308,779	\$789,293	\$ 934,530	\$
926,410	\$ 876,625	Total debt,	
	including current		
portion.....	\$		
24,726	\$236,446	\$ 305,833	\$
274,601	\$ 205,132	Stockholders'	
equity.....	\$217,635		
\$379,932	\$ 418,965	\$ 400,239	\$
	413,821		

ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

INTRODUCTION

The following discussion should be read in conjunction with the historical Consolidated Financial Statements of Comfort Systems USA, Inc. ("Comfort Systems" and collectively with its subsidiaries, the "Company") and related notes thereto included elsewhere in this Form 10-K. This discussion contains forward-looking statements regarding the business and industry of Comfort Systems within the meaning of the Private Securities Litigation Reform Act of 1995. These statements are based on the current plans and expectations of the Company and involve risks and uncertainties that could cause actual future activities and results of operations to be materially different from those set forth in the forward-looking statements. Important factors that could cause actual results to differ are discussed under "Management's Discussion and Analysis of Financial Condition and Results of Operations -- Factors Which May Affect Future Results."

The Company is a national provider of comprehensive heating, ventilation and air conditioning ("HVAC") installation, maintenance, repair and replacement services within the mechanical services industry. The Company operates primarily in the commercial and industrial HVAC markets, and performs most of its services within office buildings, retail centers, apartment complexes, manufacturing plants, and healthcare, education and government facilities. In addition to standard HVAC services, the Company provides specialized applications such as building automation control systems, fire protection, process cooling,

electronic monitoring and process piping. Certain locations also perform related services such as electrical and plumbing. Approximately 54% of the Company's consolidated 2001 revenues were attributable to installation services, with the remaining 46% attributable to maintenance, repair and replacement services. The Company's consolidated 2001 revenues related to the following service activities: HVAC -- 62%, plumbing -- 15%, electrical -- 5%, building automation control systems -- 5%, fire protection -- 5% and other -- 8%.

These service activities are within the mechanical services industry which is the single industry segment served by Comfort Systems.

In response to the Securities and Exchange Commission's Release No. 33-8040, "Cautionary Advice Regarding Disclosure About Critical Accounting Policies", the Company identified its critical accounting policies based upon the significance of the accounting policy to the Company's overall financial statement presentation, as well as the complexity of the accounting policy and its use of estimates and subjective assessments. The Company concluded that its critical accounting policy is its revenue recognition policy. This accounting policy, as well as others, are described in Note 2 to the Consolidated Financial Statements included elsewhere in the Form 10-K.

The Company enters into construction contracts with general contractors or end-use customers based upon negotiated contracts and competitive bids. As part of the negotiation and bidding processes, the Company estimates its contract costs, which include all direct materials (net of estimated rebates), labor and subcontract costs and indirect costs related to contract performance such as indirect labor, supplies, tools, repairs and depreciation costs. Revenues from construction contracts are recognized on the percentage-of-completion method in accordance with the American Institute of Certified Public Accountants Statement of Position 81-1, "Accounting for Performance of Construction-Type and Certain Production-Type Contracts." Under this method, the amount of total contract revenue recognizable at any given time during a contract is determined by multiplying total contract revenue by the percentage of contract costs incurred at any given time to total estimated contract costs. Accordingly, contract revenues recognized in the statement of operations can and usually do differ from amounts that can be billed or invoiced to the customer at any given point during the contract.

Changes in job performance, job conditions, estimated profitability and final contract settlements may result in revisions to estimated costs and, therefore, revenues. Such revisions are frequently based on estimates and subjective assessments. The effects of these revisions are recognized in the period in which the revisions are determined. When such revisions lead to a conclusion that a loss will be recognized on a contract, the full amount of the estimated ultimate loss is recognized in the period such a conclusion is reached, regardless of what stage of completion the contract has reached. Depending on the size of a particular project, variations from estimated project costs could have a significant impact on the Company's operating results.

Revenues associated with maintenance, repair and monitoring services and related contracts are recognized as services are performed.

Approximately 54% of the Company's consolidated 2001 revenues were attributable to installation of systems in newly constructed buildings. As a result, if general economic activity in the U.S. slows significantly from current levels, and leads to a corresponding decrease in new nonresidential building construction, the Company's operating results could suffer.

Effective January 1, 2002, the Company is required to adopt Statement of Financial Accounting Standards ("SFAS") No. 142, "Goodwill and Other Intangible Assets." Under this new standard, which is discussed in "New Accounting Pronouncements" below, the new requirements for assessing whether goodwill assets have been impaired involve market-based information. This information, and its use in assessing goodwill, will entail some degree of subjective assessments.

RESULTS OF OPERATIONS - HISTORICAL

YEAR ENDED DECEMBER 31, -----				
-----				
-----				
1999 2000 2001 -----				
-----				
----- (IN THOUSANDS)				
Revenues.....				
\$1,370,035	100.0%	\$1,591,066		
100.0%		\$1,546,282	100.0%	Cost
				of services.....
1,077,329	78.6%	1,306,816	82.1%	
1,270,113	82.1%			-----
				----- Gross
				profit.....
292,706	21.4%	284,250	17.9%	
276,169	17.9%			Selling, general
				and administrative
		187,771	13.7%	expenses.....
		225,894	14.2%	212,988
				13.8%
				Goodwill
				amortization.....
		11,731		
0.9%		12,585	0.8%	12,084
				0.8%
				Restructuring
				charges.....
		--	--	25,344
1.6%		238		-----
				-----
				Operating
				income.....
		93,204		
6.8%		20,427	1.3%	50,859
				3.3%
				Other expense,
				net.....
		(19,144)		
(1.4)%		(25,628)	(1.6)%	(21,203)
(1.4)%				Reductions in non-
				operating assets and
				liabilities, net... -- --
(5,867)	(0.4)%			-----
				-----
				Income
				(loss) before income
				taxes.....
				74,060
		5.4%	(11,068)	(0.7)%
			29,656	1.9%
				Income tax
				expense.....
				31,738
5,785	16,532			-----
				-----
				Net income
				(loss).....
				\$ 42,322
3.1%		\$ (16,853)	(1.1)%	\$ 13,124
0.8%		=====		=====
				=====

2001 Compared to 2000

Revenues -- Revenues decreased \$44.8 million, or 2.8%, to \$1.5 billion in 2001 compared to 2000. The 2.8% decline in revenue for 2001 was comprised of a 2.3% decline in revenues related to operations that were sold or shut down during late 2000 or in 2001 and a 0.5% reduction in revenues from ongoing operations.

The Company's ongoing revenues declined slightly in 2001. This results in part from a general slowing in the U.S. economy. The Company's revenue decline is also consistent with management's decreased emphasis on revenue growth in favor of improvement in profit margins, operating efficiency, and cash flow. In view of these factors, the Company may continue to experience revenue declines or only modest revenue growth in upcoming periods. There can be no assurance, however, that this strategy will continue to lead to improved profit margins in the near term. In addition, if general economic activity in the U.S. slows significantly from current levels, the Company may realize further decreases in revenue and lower operating margins.

Gross Profit -- Gross profit decreased \$8.1 million, or 2.8%, to \$276.2 million in 2001 compared to 2000. As a percentage of revenues, gross profit remained at 17.9% in 2001 as compared to 2000. Excluding operations that were sold or shut down during late 2000 or in 2001, gross profit decreased \$11.1 million, or 3.8%, to \$276.8 million and gross profit as a percentage of revenues decreased from 18.7% in 2000 to 18.0% in 2001.

The Company's 2001 gross profit margin was hurt by subpar gross profit



performance from certain ongoing operations that are undergoing operational and management changes. The results of these operations generally improved in the second half of 2001 as compared to the first half. The negative effect on gross profit percentages of these operations was offset by the divestiture of certain operations that performed poorly in 2000 and by the improvement in four of the Company's larger operations.

Selling, General and Administrative Expenses ("SG&A") -- SG&A decreased \$12.9 million, or 5.7%, to \$213.0 million in 2001 compared to 2000. As a percentage of revenues, SG&A decreased from 14.2% in 2000 to 13.8% in 2001. Excluding operations that were sold or shut down during late 2000 or in 2001, SG&A decreased \$1.6 million, or 0.8%, to \$211.0 million in 2001 compared to 2000 and SG&A as a percentage of revenues decreased from 13.8% in 2000 to 13.7% in 2001. During the fourth quarter of 2001, the Company estimated and recorded bad debt expense of approximately \$3.5 million related to the Company's receivables

with Kmart, in light of that company's recent bankruptcy filing in January 2002. Excluding both the Kmart receivables reserve as well as operations sold or shut down in late 2000 or in 2001, SG&A declined \$5.1 million, or 2.4%, to \$207.5 million, and as a percentage of revenue, from 13.8% in 2000 to 13.5% in 2001. The decreases in SG&A primarily related to operations that were sold or shut down as well as to a concerted effort to reduce SG&A throughout the Company.

**Restructuring Charges** -- During the first quarter of 2001, the Company recorded restructuring charges of approximately \$0.2 million, primarily related to contractual severance obligations of two operating presidents in connection with the Company's significant restructuring program undertaken in the second half of 2000. These restructuring charges are net of a gain of approximately \$0.1 million related to management's decision to sell a small operation during the first quarter of 2001.

As announced by the Company in the third quarter of 2000, management performed an extensive review of its operations during the second half of 2000. As part of this review, management decided to cease operating at three locations, sell five operations (including two smaller satellite operations), and merge two companies into other operations. As a result of these decisions, the Company estimated and recorded restructuring charges of approximately \$25.3 million, primarily associated with restructuring efforts at certain underperforming operations and its decision to cease its e-commerce activities at Outbound Services, a subsidiary of the Company. The restructuring charges were primarily non-cash and included goodwill impairments of approximately \$11.5 million and the writedown of other long-lived assets of approximately \$8.5 million. The remaining restructuring items primarily include severance and lease termination costs. These restructuring actions are substantially complete.

During the third quarter of 2001, the Company decided to retain one of the operations that was previously held for sale and reversed approximately \$0.3 million of non-cash charges related to the anticipated loss on the sale of this operation. This amount was offset by an additional loss on the sale in late September 2001 of the final operation that was identified as part of this restructuring program. The losses associated with the other operations that were sold were consistent with the amounts recorded as restructuring charges in 2000.

**Other Expense, Net** -- Other expense, net, decreased \$4.4 million, or 17.3%, to \$21.2 million in 2001 compared to 2000. This decrease was primarily due to a reduction in interest expense as a result of the decline in the Company's average debt levels throughout 2001 as compared to 2000.

**Reductions in Non-Operating Assets and Liabilities, Net** -- During 2000, the Company recorded a non-cash charge of approximately \$5.9 million primarily related to the impairment of certain non-operating assets, principally notes receivable from former owners of businesses acquired by the Company. This charge also included an impairment of approximately \$1.4 million to the Company's minority investment in two entities associated with the distribution and implementation of high-end engineering and design software. These entities have ceased operations. Offsetting these items was a gain of approximately \$0.6 million on the reduction of the Company's subordinated note payable to a former owner in connection with the settlement of claims with this former owner.

**Income Tax Expense** -- The Company's effective tax rates for 2001 and 2000 were 55.7% and (52.3%), respectively. The Company's provision for income taxes differs from the federal statutory rate primarily due to state income taxes (net of federal income tax benefit) and the non-deductibility of the amortization of goodwill attributable to certain acquisitions. In 2000, the Company reported income tax expense of \$5.8 million even though it reported a pre-tax loss of \$11.1 million. This occurred primarily because large restructuring-related writedowns of goodwill that contributed to its 2000 book loss were not deductible for tax purposes. Excluding these writedowns for tax purposes resulted in positive taxable income and, therefore, tax expense in 2000.

#### 2000 Compared to 1999

**Revenues** -- Revenues increased \$221.0 million, or 16.1%, to \$1.6 billion in 2000 compared to 1999. The 16.1% revenue growth was comprised of approximately 12.0% internal growth and 4.1% for 1999 acquisitions that are included in the Company's results for the full year of 2000. Revenue growth of approximately 3%

(included in the total growth of 16.1%) resulted from the Company's ability to increase volume by subcontracting portions of projects to other contractors.

Approximately one-half of the 12% internal growth was attributable to the Company's largest single operation. This growth represented substantial increases in volume at this operation, which did not result in commensurate increases in profitability due to scarce technical and skilled labor and customer scheduling and site restrictions related to strong business conditions. The Company has experienced these kinds of challenges at numerous other operations as well, and believes they reflected high levels of activity and capacity constraints for the construction industry in general during 2000. As a result, management placed less emphasis on revenue growth and more on operations, cash flow, efficiency and profit margin improvements in 2000 and 2001 across all operations. It is likely, therefore, that the Company will continue to experience revenue declines or only modest revenue growth in upcoming periods. There can be no assurance, however, that this strategy will lead to improved profit margins in the near term.

Gross Profit -- Gross profit decreased \$8.5 million, or 2.9%, to \$284.3 million in 2000 compared to 1999. As a percentage of revenues, gross profit decreased from 21.4% in 1999 to 17.9% in 2000.

During 2000, the Company experienced significant execution shortfalls on certain projects at its largest operation, and at an operating location on the West Coast, and at a location in the Southeast. These execution shortfalls resulted from difficulty in obtaining quality skilled and technical labor in certain markets, scheduling changes imposed by customers, and from poor pricing and estimating by two previous operating managers. The Company also experienced weak operating performance at several locations relating to ongoing turnaround efforts and execution difficulties. As part of the restructuring review during 2000 discussed below, the Company decided to cease operating at or sell eight of these locations. These units reported a combined negative gross profit of \$2.7 million during 2000.

Gross profit in 2000 was also reduced, to a lesser extent, by the Company's e-commerce activities which were discontinued in the fourth quarter of 2000. The costs associated with these decisions are included in the restructuring charges as discussed below.

The remaining decrease in gross profit as a percentage of revenues resulted from increased labor costs, pricing pressures in certain markets and scheduling and efficiency challenges associated with labor availability and productivity at the high levels of activity that most of the Company's operations experienced in 2000. The Company has also increased the amount of activity it subcontracts to third parties. Pricing to the Company's customers of such subcontracted work generally carries lower margins than the Company's self-performed work.

Selling, General and Administrative Expenses -- SG&A increased \$38.1 million, or 20.3%, to \$225.9 million in 2000 compared to 1999. As a percentage of revenues, SG&A increased from 13.7% in 1999 to 14.2% in 2000. This increase in SG&A as a percentage of revenues resulted primarily from the inclusion in 2000 of results of companies acquired in 1999 that had higher SG&A as a percentage of revenues than the rest of the Company's operations. These acquisitions included Outbound Services where the Company incurred significantly higher SG&A to support expansion of its e-commerce activities. During the 4th quarter of 2000, the Company decided to cease its e-commerce activities at Outbound, and costs associated with this decision are included in restructuring charges as discussed below.

The Company also increased corporate and regional office spending in 2000 to support the requirements of a larger organization, and to increase its efforts to obtain more national account and energy project business. In addition, as discussed above, the Company experienced weak performance in 2000 at several locations related to turnaround efforts and execution difficulties. In connection with these challenges, these companies incurred a disproportionate amount of SG&A in 2000 as compared to their revenues.

During the latter part of 2000, the Company identified and wrote off certain accounts receivable that were deemed uncollectible. This resulted in the need for increased provisions for bad debt in SG&A, which also contributed to the Company's higher SG&A as a percentage of revenues.

Restructuring Charges -- During the second half of 2000, management performed an extensive review of its operations. As part of this review, management decided to cease operating at three locations, sell five

operations (including two smaller satellite operations), and merge two companies into other operations. As a result of these decisions, the Company estimated and recorded restructuring charges of approximately \$25.3 million, primarily associated with restructuring efforts at certain underperforming operations and its decision to cease its e-commerce activities at Outbound Services, a subsidiary of the Company. The restructuring charges were primarily non-cash and included goodwill impairments of approximately \$11.5 million and the writedown of other long-lived assets of approximately \$8.5 million. The remaining restructuring items primarily include severance and lease termination costs. The aggregate results for 2000 related to the operations and activities included in the restructuring charges were revenues of \$46.1 million and operating losses of \$17.1 million.

Other Expense, Net -- Other expense, net, increased \$6.5 million, or 33.9%, to \$25.6 million in 2000 compared to 1999. This increase was primarily due to higher interest expense related to additional borrowings and consideration paid for companies acquired in 1999.

Reductions in Non-Operating Assets and Liabilities, Net -- During 2000, the Company recorded a non-cash charge of approximately \$5.9 million primarily related to the impairment of certain non-operating assets, principally notes receivable from former owners of business acquired by the Company. This charge also included an impairment of approximately \$1.4 million to the Company's minority investment in two entities associated with the distribution and implementation of high-end engineering and design software. These entities have ceased operations. Offsetting these items was a gain of approximately \$0.6 million on the reduction of the Company's subordinated note payable to a former owner in connection with the settlement of claims with this former owner.

Income Tax Expense -- The Company's effective tax rate for 2000 was (52.3%) as compared to 42.9% for 1999. The Company's provision for income taxes differs from the federal statutory rate due to state income taxes (net of federal income tax benefit) and the non-deductibility of the amortization of goodwill attributable to certain acquisitions. In 2000, the Company reported income tax expense of \$5.8 million even though it reported a pre-tax loss of \$11.1 million. This occurred primarily because large restructuring-related writedowns of goodwill that contributed to its 2000 book loss were not deductible for tax purposes. Excluding these writedowns for tax purposes resulted in positive taxable income and, therefore, tax expense in 2000.

#### RESULTS OF OPERATIONS -- RESTATED FINANCIAL INFORMATION DUE TO SUBSEQUENT DIVESTITURE OF CERTAIN OPERATIONS

On February 11, 2002, the Company entered into an agreement with EMCOR Group, Inc. ("EMCOR") to sell 19 operations. Under the terms of the agreement, the total purchase price is approximately \$186.25 million, including debt assumed by EMCOR of approximately \$22.1 million of subordinated notes to former owners of certain of the divested companies. This transaction closed on March 1, 2002. The Company expects that net of taxes, transaction costs, and escrows, approximately \$160 million of this amount will be used to reduce debt. In addition, the Company expects that it will take certain steps to reduce its costs in light of the smaller size of the Company following the EMCOR transaction. As a result, the Company currently expects it will record restructuring charges of not less than \$1 million, before taxes, in the first quarter of 2002.

Under SFAS No. 144 "Accounting for the Impairment or Disposal of Long-Lived Assets" which takes effect for the Company on January 1, 2002, the operating results of units being sold as well as any gain or loss on the sale of these operations will be presented as discontinued operations in the Company's statement of operations for the first quarter of 2002. This reporting will be separate from income statement items for ongoing operations. Based on estimates of the net assets of these operations and on estimates of transaction costs, the Company expects to realize an estimated loss on the sale of these operations of approximately \$27 million in the first quarter of 2002, exclusive of tax liabilities. Approximately \$67 million of this loss will be included in the cumulative effect of a change in accounting principle as a result of the adoption of SFAS No. 142, "Goodwill and Other Intangible Assets." See "New Accounting Pronouncements" below for further discussion.

The following supplemental financial information reflects restated financial information for 2001 and 2000 in light of this transaction. These restated financial statements do not consider any allocation of corporate

overhead to the discontinued operations, and therefore, SG&A does not reflect any potential reductions in corporate costs in response to this major change in the Company. A portion of the Company's interest expense, which is included in other expense, net, has been allocated to the discontinued operations based upon the Company's net investment in these operations. Therefore, interest expense related to continuing operations does not reflect the pro forma reduction of interest expense from applying the proceeds from the sale of these operations to reduce debt in any earlier periods.

YEAR ENDED DECEMBER 31, -----		----- 2000 2001 -----		----- (IN THOUSANDS) -----	
Revenues.....	\$907,642	100.0%	\$888,396	100.0%	Cost of services.....
	741,491	81.7%	722,541	81.3%	Gross profit.....
					166,151
					18.3%
					165,855
					18.7%
					Selling, general and administrative expenses.....
					154,186
					17.0%
					144,094
					16.2%
					Goodwill amortization.....
					8,738
					1.0%
					8,298
					0.9%
					Restructuring charges.....
					25,344
					2.8%
					238
					-----
					Operating income (loss).....
					(22,117)
					(2.4)%
					13,225
					1.5%
					Other expense, net.....
					(10,508)
					(1.2)%
					(7,537)
					(0.8)%
					Reductions in non-operating assets and liabilities, net.....
					(1,095)
					(0.1)%
					-----
					Income (loss) before income taxes.....
					(33,720)
					(3.7)%
					5,688
					0.6%
					Income tax (benefit) expense.....
					(3,410)
					6,841
					-----
					Loss from continuing operations.....
					(30,310)
					(3.3)%
					(1,153)
					(0.1)%
					Discontinued operations, net of income taxes.....
					13,457
					1.5%
					14,277
					1.6%
					-----
					Net income (loss).....
					\$(16,853)
					(1.9)%
					\$ 13,124
					1.5%
					=====
					=====

Revenues -- Revenues decreased \$19.2 million, or 2.1%, to \$888.4 million in 2001 compared to 2000. The 2.1% decline in revenue for 2001 was comprised of a 4.0% decline in revenues related to operations that were sold or shut down during late 2000 or in 2001, which was partially offset by 1.9% of internal growth.

The Company's internal revenue growth for 2001 is lower than the growth it experienced throughout 2000. This results in part from a general slowing in the U.S. economy. The Company's lower revenue growth in 2001 is also consistent with management's decreased emphasis on revenue growth in favor of improvement in profit margins, operating efficiency, and cash flow. In view of these factors, the Company may continue to experience only modest revenue growth or even revenue declines in upcoming periods. There can be no assurance, however, that this strategy will continue to lead to improved profit margins in the near term. In addition, if general economic activity in the U.S. slows significantly from current levels, the Company may realize further decreases in revenue and lower operating margins.

Gross Profit -- Gross profit decreased \$0.3 million, or 0.2%, to \$165.9 million in 2001 compared to 2000. As a percentage of revenues, gross profit increased from 18.3% in 2000 to 18.7% in 2001. Excluding operations that were sold or shut down during late 2000 or in 2001, gross profit decreased \$3.3 million, or 1.9%, to \$166.5 million and gross profit as a percentage of revenues decreased from 19.8% in 2000 to 18.9% in 2001.

The Company's 2001 gross profit margin was hurt by subpar gross profit performance from certain ongoing operations that are undergoing operational and management changes. The results of these operations generally improved in the second half of 2001 as compared to the first half. The negative effect on gross profit percentages of these operations was offset by the divestiture of certain operations that performed poorly in 2000 and by the improvement in two of the

Company's larger operations.

Selling, General and Administrative Expenses -- SG&A decreased \$10.1 million, or 6.5%, to \$144.1 million in 2001 as compared to 2000. As a percentage of revenues, SG&A decreased from 17.0% in 2000 to 16.2%

in 2001. Excluding operations that were sold or shut down during late 2000 or in 2001, SG&A increased \$1.2 million, or 0.8%, to \$142.1 million in 2001 compared to 2000 and SG&A as a percentage of revenues decreased from 16.4% in 2000 to 16.1% in 2001. During the fourth quarter of 2001, the Company estimated and recorded bad debt expense of approximately \$3.5 million related to the Company's receivables with Kmart, in light of that company's recent bankruptcy filing in January 2002. Substantially all of the Kmart charge relates to ongoing operations of the Company not being divested. Excluding both the Kmart charge as well as operations sold or shut down in late 2000 or in 2001, SG&A declined \$2.3 million, or 1.7%, to \$138.6 million, and as a percentage of revenue, from 16.4% in 2000 to 15.7% in 2001.

SG&A as a percentage of revenues is higher than historical levels because this restated financial information does not allocate any corporate overhead to the discontinued operations, and therefore, SG&A does not reflect any potential reductions in corporate costs in response to this major change in the Company. Excluding the Kmart charge, the decrease in SG&A is primarily related to operations that were sold or shut down as well as to a concerted effort to reduce SG&A throughout the Company.

Restructuring Charges -- During the first quarter of 2001, the Company recorded restructuring charges of approximately \$0.2 million, primarily related to contractual severance obligations of two operating presidents in connection with the Company's significant restructuring program undertaken in the second half of 2000. These restructuring charges are net of a gain of approximately \$0.1 million related to management's decision to sell a small operation during the first quarter of 2001.

As announced by the Company in the third quarter of 2000, management performed an extensive review of its operations during the second half of 2000. As part of this review, management decided to cease operating at three locations, sell five operations (including two smaller satellite operations), and merge two companies into other operations. As a result of these decisions, the Company estimated and recorded restructuring charges of approximately \$25.3 million, primarily associated with restructuring efforts at certain underperforming operations and its decision to cease its e-commerce activities at Outbound Services, a subsidiary of the Company. The restructuring charges were primarily non-cash and included goodwill impairments of approximately \$11.5 million and the writedown of other long-lived assets of approximately \$8.5 million. The remaining restructuring items primarily include severance and lease termination costs. These restructuring actions are substantially complete.

During the third quarter of 2001, the Company decided to retain one of the operations that was previously held for sale and reversed approximately \$0.3 million of non-cash charges related to the anticipated loss on the sale of this operation. This amount was offset by an additional loss on the sale in late September 2001 of the final operation that was identified as part of this restructuring program. The losses associated with the other operations that were sold were consistent with the amounts recorded as restructuring charges in 2000.

Other Expense, Net -- Other expense, net, decreased \$3.0 million, or 28.3%, to \$7.5 million in 2001 compared to 2000. This decrease was primarily due to a reduction in interest expense as a result of the decline in the Company's average debt levels throughout 2001 as compared to 2000. A portion of the Company's interest expense has been allocated to the discontinued operations based upon the Company's net investment in these operations. Therefore, interest expense related to continuing operations does not reflect the pro forma reduction of interest expense from applying the proceeds from the sale of these operations to reduce debt in any earlier periods.

Reductions in Non-Operating Assets and Liabilities, Net -- During 2000, the Company recorded a non-cash charge of \$1.1 million primarily related to the impairment of certain non-operating assets. This charge included an impairment of approximately \$1.4 million to the Company's minority investment in two entities associated with the distribution and implementation of high-end engineering and design software. These entities have ceased operations. This charge also included an impairment of approximately \$0.2 million related to notes receivable from former owners of businesses acquired by the Company. Offsetting these items was a gain of approximately \$0.6 million on the reduction of the Company's subordinated note payable to a former owner in connection with the settlement of claims with this former owner.

Income Tax Expense -- The Company's effective tax rates for 2001 and 2000 were 120.3% and 10.1%, respectively. The Company's provision for income taxes differs from the federal statutory rate primarily due to state income taxes (net of federal income tax benefit) and the non-deductibility of the amortization of goodwill attributable to certain acquisitions. The effective tax rate of 120.3% for 2001 is primarily due to the high level of permanent differences (primarily non-deductible goodwill amortization) as compared to the level of pre-tax income from continuing operations. In 2000, the Company reported income tax benefit of \$3.4 million on a pre-tax loss from continuing operations of \$33.7 million. This is primarily because of large restructuring-related writedowns of non-deductible goodwill that contributed to the 2000 book loss. The effective tax rate is expected to decrease significantly in future periods as compared to 2001 due to the elimination of goodwill amortization for book purposes in 2002 as a result of the adoption of SFAS No. 142, "Goodwill and Other Intangible Assets."

#### LIQUIDITY AND CAPITAL RESOURCES

Cash Flow -- Cash provided by operating activities less customary capital expenditures plus the proceeds from asset sales is generally called free cash flow and, if positive, represents funds available to invest in significant operating initiatives, to acquire other companies or to reduce a company's outstanding debt or equity. If free cash flow is negative, additional debt or equity is generally required to fund the outflow of cash.

For the year ended December 31, 2001, the Company had free cash flow of \$61.9 million, an increase of \$19.8 million as compared to free cash flow of \$42.1 million in 2000. This improvement primarily resulted from faster billing by the Company for its project work coupled with modest improvement in the average days to collect receivables once billed, as well as from a decrease in net capital expenditures versus the prior year. Free cash flow in 1999 was \$3.9 million.

Cash used in financing activities for the year ended December 31, 2001 was \$68.2 million. This primarily reflects a net reduction of long-term debt of \$69.1 million. In 2000, \$30.4 million was used in financing activities. This primarily reflects a net reduction of long-term debt of \$30.7 million. In 1999, financing activities provided \$24.7 million primarily from net borrowings of long-term debt used to fund acquisitions.

Revolving Credit Facility -- The Company's principal debt financing is a revolving credit facility (the "Credit Facility" or the "Facility") provided by Bank One, Texas, N.A. ("Bank One") and other banks (including Bank One, the "Bank Group"). As of December 31, 2001, the Credit Facility provided the Company with a revolving line of credit of up to the lesser of \$250 million or 80% of accounts receivable, net of reserves ("Net Receivables"). Borrowings outstanding under the Facility as of December 31, 2001 were \$163.7 million.

In connection with the Company's sale of operations to EMCOR as discussed in Note 16 to the Consolidated Financial Statements included elsewhere in the Form 10-K and in "Results of Operations" above, the Company agreed in February 2002 to pay down debt under the Facility by at least \$130 million, and to reduce the size of the Facility to the lesser of \$100 million or 80% of Net Receivables. This transaction closed on March 1, 2002. The Company expects that net of taxes, transaction costs, and escrows, approximately \$138 million of the cash proceeds will be used to reduce its bank debt.

Borrowings under the Facility are secured by accounts receivable, inventory, fixed assets other than real estate, and the shares of capital stock of the Company's subsidiaries. The Credit Facility expires on January 1, 2003, at which time all amounts outstanding are due.

The Company has a choice of two interest rate options under the Facility. Under one option, the interest rate is determined based on the higher of the Federal Funds Rate plus 0.5% or Bank One's prime rate. An additional margin of 1% to 2% is then added to the higher of these two rates. Under the other interest rate option, borrowings bear interest based on designated short-term Eurodollar rates (which generally approximate London Interbank Offered Rates or "LIBOR") plus 2.5% to 3.5%. The additional margin for both options depends on the ratio of the Company's debt to earnings before interest, taxes, depreciation and amortization ("EBITDA"), as defined. Commitment fees of 0.375% to 0.5% per annum, also depending on the ratio of debt to EBITDA, are payable on the unused portion of the Facility.



The Credit Facility prohibits payment of dividends and the repurchase of shares by the Company, limits certain non-Bank Group debt, and restricts outlays of cash by the Company relating to certain investments, capital expenditures, vehicle leases, acquisitions and subordinate debt. The Credit Facility also provides for the maintenance of certain levels of shareholder equity and EBITDA, and for the maintenance of certain ratios of the Company's EBITDA to interest expense and debt to EBITDA.

As noted above in "Results of Operations," the Company estimated and recorded an allowance of \$3.5 million in the fourth quarter of 2001 against its receivables with the Kmart Corporation based on Kmart's bankruptcy filing in January 2002. Including this reserve, the Company's fourth quarter EBITDA did not meet the Facility's minimum EBITDA covenant. The Bank Group agreed to exclude the Kmart reserve from covenant calculations. As a result, the Company has no unresolved covenant violations under the Facility.

As a result of the substantial reduction in debt following the EMCOR transaction, the Company believes that it currently complies with the Facility's debt to EBITDA and EBITDA to interest expense covenants by comfortable margins. The Bank Group has agreed to adjust the Facility's minimum EBITDA covenants to reflect the Company's reduced size following the EMCOR transaction. While the Company expects to be in compliance with these new EBITDA requirements, the minimum EBITDA covenant allows less room for variance than the Facility's other financial covenants. If the Company violates this or any other covenant, it may have to negotiate new borrowing terms under the Facility. While the Company believes that its improved creditworthiness following the EMCOR transaction would result in a successful negotiation of new terms if necessary, there can be no assurance that it could obtain terms acceptable to the Company. In view of these restrictions, the Facility's January 2003 maturity, and the Company's improved creditworthiness, the Company has started the process of seeking more flexible borrowing arrangements.

As of December 31, 2001, the Company had \$163.7 million in borrowings outstanding under the Credit Facility and had incurred interest expense at an average rate of approximately 8.7% for the year ended December 31, 2001. The Company also had \$2.4 million in letters of credit outstanding under the Facility at yearend. While not actual borrowings, letters of credit do reflect potential liabilities under the Facility and therefore are treated by the Bank Group as a use of borrowing capacity under the Facility. Letters of credit are discussed below under "Other Commitments." Unused borrowing capacity under the Facility based upon the most restrictive covenant was \$30.7 million as of December 31, 2001.

As of March 4, 2002, the Company had \$24.7 million outstanding under the Facility as a result of using proceeds from the EMCOR transaction to reduce its borrowings, and unused borrowing capacity of approximately \$50.1 million under the Facility. The Company expects to make payments of taxes and other costs related to the EMCOR transaction of approximately \$19 million in early second quarter of 2002. This would have resulted in \$43.7 million outstanding under the Facility as of March 4, 2002, if these payments had been made contemporaneously with the closing of the EMCOR transaction. The Company estimates its current all-in floating interest rate under the Facility to be approximately 6.1%.

In connection with the reduction of the Facility's size as well as the Company's expectation of obtaining new debt arrangements as noted above, the Company expects to write off in the first quarter of 2002 as much as \$1.2 million, before tax benefits, of deferred arrangement fees associated with its current Facility.

Notes to Affiliates and Former Owners -- Subordinated notes were issued to former owners of certain purchased companies as part of the consideration used to acquire their companies. These notes had an outstanding balance of \$41.0 million as of December 31, 2001. These notes bear interest, payable quarterly, at a weighted average interest rate of 9.7%. In addition, \$0.6 million of these notes are convertible by the holders into shares of the Company's common stock ("Common Stock") at a weighted average price of \$24.25 per share.

In connection with the Company's sale of operations to EMCOR as discussed in Note 16 to the Consolidated Financial Statements included elsewhere in the Form 10-K and in "Results of Operations" above, \$22.1 million of subordinate debt was assumed by EMCOR. As a result of this assumption as well as scheduled principal payments that have already occurred in 2002, the outstanding balance of subordinate debt



borrowing capacity under the Facility based upon the most restrictive covenant was \$30.7 million as of December 31, 2001.

The Company's other commercial commitments expire as follows (in thousands):

LESS THAN ONE YEAR	2003	2004	2005	2006	THEREAFTER	TOTAL	--
-----	-----	-----	-----	-----	-----	-----	-----
-----	-----	Letters of	-----	-----	-----	-----	-----
-----	-----	credit.....	-----	-----	-----	-----	-----
\$1,813	\$598	\$--	\$--	\$--	\$--	\$--	\$--
		\$2,411					

Treasury Stock -- On October 5, 1999, the Company announced that its Board of Directors had approved a share repurchase program authorizing the Company to buy up to 4.0 million shares of its Common Stock. During 1999, the Company purchased approximately 1.8 million shares at a cost of approximately \$12.9 million. During 2000, the Company purchased approximately 0.2 million shares at a cost of approximately \$1.2 million. Under the current terms of the Credit Facility, the Company is prohibited from purchasing additional shares of its Common Stock.

Outlook -- The Company anticipates that cash flow from operations as well as borrowings under lending facilities will be sufficient to meet the Company's normal cash needs. As noted above, the Company has certain relatively tight restrictions under the Credit Facility. If the Company violates these or certain other restrictions under the Facility, it may be required to negotiate new terms with its banks. While the Company believes that its improved creditworthiness following the EMCOR transaction would result in a successful negotiation of new terms if necessary, there can be no assurance that it could obtain terms acceptable to the Company. In view of these restrictions, the Facility's January 2003 maturity, and the Company's improved creditworthiness, the Company has started the process of seeking more flexible borrowing arrangements.

#### SEASONALITY AND CYCLICALITY

The HVAC industry is subject to seasonal variations. Specifically, the demand for new installation and replacement is generally lower during the winter months due to reduced construction activity during inclement weather and less use of air conditioning during the colder months. Demand for HVAC services is generally higher in the second and third calendar quarters due to increased construction activity and increased use of air conditioning during the warmer months. Accordingly, the Company expects its revenues and operating results generally will be lower in the first and fourth calendar quarters.

Historically, the construction industry has been highly cyclical. As a result, the Company's volume of business may be adversely affected by declines in new installation projects in various geographic regions of the United States.

#### NEW ACCOUNTING PRONOUNCEMENTS

In July 2001, the Financial Accounting Standards Board ("FASB") issued SFAS No. 141, "Business Combinations," and SFAS No. 142, "Goodwill and Other Intangible Assets." SFAS No. 141 requires that the purchase method of accounting be used for all business combinations initiated after June 30, 2001. SFAS No. 141 also specifies criteria for recording intangible assets other than goodwill in connection with business combinations. SFAS No. 142 requires companies to assess goodwill assets for impairment each year, and more frequently if circumstances suggest an impairment may have occurred. SFAS No. 142 also introduces a more stringent framework for assessing goodwill impairment than the approach required under existing rules. In addition, SFAS No. 142 discontinues the regular charge, or amortization, of goodwill assets against income.

SFAS No. 141 took effect upon issuance in July 2001. SFAS No. 142 is effective for the Company beginning January 1, 2002 and early adoption is not allowed for calendar year companies. Under SFAS No. 142, any impairment loss recognized in accordance with the initial adoption will be shown as a cumulative effect of a change in accounting principle in the Company's statement of operations. Under this treatment, the Company's statement of operations would show after-tax results of operations both with and without the cumulative effect of a change in accounting principle recognizing an impairment.

Under previous standards, the Company recognized a non-cash charge of approximately \$12 million per year in its statement of operations through December 31, 2001 to amortize its goodwill assets over 40-year lives. This amortization was discontinued beginning January 1, 2002 under the new standard.

The new requirements for assessing whether goodwill assets have been impaired involve market-based information. Based on a preliminary review of the new standards, the Company believes that it will record a non-cash, pre-tax goodwill impairment charge of between \$240 million and \$260 million. The Company anticipates that this charge will be recorded in the first quarter of 2002 when the new standard becomes effective. As noted above, this charge will be reflected as a cumulative effect of a change in accounting principle.

The Company has specifically provided for the possibility of a non-cash goodwill impairment charge in its lending agreements with its banks and accordingly, expects no impact on its current bank credit facility as a result of this charge.

In August 2001, the FASB issued SFAS No. 144 "Accounting for the Impairment or Disposal of Long-Lived Assets." This Statement supercedes SFAS No. 121 "Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to Be Disposed Of," and the accounting and reporting provisions of APB 30, "Reporting the Results of Operations -- Reporting the Effects of Disposal of a Segment of a Business, and Extraordinary, Unusual and Infrequently Occurring Events and Transactions." Under SFAS No. 144, the operating results of the companies being sold to EMCOR (as discussed in Note 16 to the Consolidated Financial Statements included elsewhere in the Form 10-K and in "Results of Operations" above), as well as any gain or loss on the sale of these operations will be presented as discontinued operations in the Company's statement of operations for 2002. The Company believes that the adoption of SFAS No. 144 will not have a material impact on its results of operations, financial position or cash flows.

#### FACTORS WHICH MAY AFFECT FUTURE RESULTS

The Company's future operating results are difficult to predict and may be affected by a number of factors, including the lack of a combined operating history and the difficulty of integrating formerly separate businesses, retention of key management, a national downturn or one or more regional downturns in construction, shortages of labor and specialty building materials, difficulty in obtaining or increased costs associated with debt financing or bonding, seasonal fluctuations in the demand for HVAC systems and the use of incorrect estimates for bidding a fixed price contract. As a result of these and other factors, there can be no assurance that the Company will not experience material fluctuations in future operating results or cash flows on a quarterly or annual basis.

The Company's success depends in part on its ability to integrate and further consolidate the companies it has acquired. These businesses operated as separate, independent entities prior to their affiliation with the Company, and there can be no assurance that the Company will be able to integrate the operations of these businesses successfully or institute the necessary systems and procedures, including accounting and financial reporting systems, to effectively manage the combined enterprise on a profitable basis. The historical results are not necessarily indicative of future results of the Company because, among other reasons, the Company's subsidiary operations were not under common control or management prior to their acquisition. There are also risks associated with unanticipated events or liabilities resulting from the acquired businesses' operations prior to the acquisition.

The existing senior management at many of the Company's subsidiary operations is generally comprised of former owners who committed to stay with their operations after acquisition. Certain of these individuals have suffered losses in the Company stock or have lower incomes than they averaged when they owned their former businesses. Further, former owners generally have noncompetition obligations that expire on the fifth anniversary of their date of acquisition, and thus these obligations expire from July 2002 through 2004. There is no assurance that the Company will be able to retain these individuals or find suitable replacements if such individuals leave the Company. The failure to retain or replace such management on a timely basis could negatively impact results from operations at such locations.

Key elements of the Company's strategy are to both maintain and improve the profitability and cash flow of the individual businesses. The Company's level of success in this strategy, if any, will be affected by demand for new or replacement HVAC systems. In part, such demand will be contingent upon factors outside the Company's control, such as the level of new construction or the potential for slower replacement based upon

the overall level of activity in the economy. The HVAC industry is subject to both seasonal and cyclical variations, meaning that temperate weather and downturns in the domestic or regional economies will negatively affect overall demand for the Company's services.

The timely provision of high-quality installation service and maintenance, repair and replacement of HVAC systems by the Company requires an adequate supply of skilled HVAC technicians. In addition, the Company depends on the senior management of the businesses it acquires and regional and corporate management to remain committed to the success of the Company. Accordingly, the Company's ability to maintain and increase its productivity and profitability is also affected by its ability to employ, train and retain the skilled technicians necessary to meet the Company's service requirements, and to retain senior management at the corporate, regional and local level.

The Company's ability to generate positive cash flow at its historical levels in the future could be adversely impacted by a reduction in its billings and collections as a result of a decline in new projects. The risk associated with a decline in new projects could be further perpetuated by the Company's faster billing for its project work in the past year because the Company will continue to incur costs on older projects where payment may have already been received from the customer. Such indebtedness, together with the financial and other restrictive covenants in the Company's debt instruments, could limit its ability to borrow additional funds. Additionally, failing to comply with those covenants could result in an event of default, which, if not cured or waived, could have a material adverse effect on the Company.

HVAC systems are subject to various environmental statutes and regulations, including the Clean Air Act and those regulating the production, servicing and disposal of certain ozone depleting refrigerants used in HVAC systems. There can be no assurance that the regulatory environment in which the Company operates will not change significantly in the future. The Company's failure to comply, or the costs of compliance, with such laws and regulations could adversely affect the Company's future results.

Because of these and other factors, past financial performance should not necessarily be considered an indicator of future performance. Investors should not rely solely on historical trends to anticipate future results and should be aware that the trading price of the Company's Common Stock may be subject to wide fluctuations in response to quarter-to-quarter variations in operating results, general conditions in the HVAC industry, the increasing supply of tradable stock, changes in analysts' earnings estimates, recommendations by analysts, or other events.

ITEM 7-A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

The Company is exposed to market risk primarily related to potential adverse changes in interest rates as discussed below. Management is actively involved in monitoring exposure to market risk and continues to develop and utilize appropriate risk management techniques. The Company is not exposed to any other significant financial market risks including commodity price risk, foreign currency exchange risk or interest rate risks from the use of derivative financial instruments. Management does not use derivative financial instruments for trading or to speculate on changes in interest rates or commodity prices.

The Company's exposure to changes in interest rates primarily results from its short-term and long-term debt with both fixed and floating interest rates. The Company's debt with fixed interest rates consists of capital leases, convertible subordinated notes, subordinated notes and various other notes payable. The Company's debt with variable interest rates consists entirely of its revolving Credit Facility. The following table presents principal amounts (stated in thousands) and related average interest rates by year of maturity for the Company's debt obligations and their indicated fair market value at December 31, 2001:

	2002	2003	2004	2005	2006	THEREAFTER	FAIR
VALUE	-----	-----	-----	-----	-----	-----	-----
-----							
LIABILITIES -- LONG-TERM DEBT: Variable Rate							
Debt.....	\$						
-- \$163,700	\$	--	\$	--	\$	--	\$
\$ -- \$	--	\$163,700					
Average Interest Rate.....	--%						

8.7% --% --% --% --%  
 8.7% Fixed Rate  
 Debt.....  
 \$3,709 \$ 37,471 \$ 63 \$  
 44 \$ 34 \$111 \$ 41,432  
 Average Interest  
 Rate..... 6.8%  
 10.0% 8.8% 6.7% 5.4%  
 5.0% 9.7%

ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTAL DATA

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REPORT OF INDEPENDENT PUBLIC ACCOUNTANTS

To Comfort Systems USA, Inc.:

We have audited the accompanying consolidated balance sheets of Comfort Systems USA, Inc. (a Delaware corporation) and subsidiaries as of December 31, 2000 and 2001, and the related consolidated statements of operations, stockholders' equity and cash flows for each of the three years in the period ended December 31, 2001. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the consolidated financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of Comfort Systems USA, Inc., and subsidiaries as of December 31, 2000 and 2001, and the consolidated results of their operations and their cash flows for each of the three years in the period ended December 31, 2001, in conformity with accounting principles generally accepted in the United States.

ARTHUR ANDERSEN LLP

Houston, Texas  
March 5, 2002

COMFORT SYSTEMS USA, INC.

CONSOLIDATED BALANCE SHEETS  
(IN THOUSANDS, EXCEPT SHARE AMOUNTS)

DECEMBER 31, -----	2000	2001	-----
---	ASSETS CURRENT ASSETS: Cash and cash		
equivalents.....	\$ 16,021	\$	
10,625 Accounts receivable, less allowance for doubtful			
accounts of \$6,789 and			
\$13,327.....	334,152	315,796	
receivables.....	Other		
	5,879	6,504	
Inventories.....			
19,399 18,253 Prepaid expenses and			
other.....	10,568	17,803	Costs
and estimated earnings in excess of billings.....			
44,078 33,899 Net assets held for			
sale.....	3,197	--	-----
	----- Total current		
assets.....	433,294	402,880	
net.....	PROPERTY AND EQUIPMENT,		
	40,085	32,780	
	GOODWILL,		
	450,493	438,448	OTHER NONCURRENT
ASSETS.....	2,538	2,517	-
	----- Total		
assets.....	\$926,410		
\$876,625 =====	===== LIABILITIES AND STOCKHOLDERS'		
EQUITY CURRENT LIABILITIES: Current maturities of long-			
term debt.....	\$ 216	\$ 85	Current
maturities of notes to affiliates and former			
owners.....	8,850	3,624	Accounts
payable.....	114,613		
101,566 Accrued compensation and			
benefits.....	40,880	42,596	Billings
in excess of costs and estimated earnings.....	68,574		
71,753 Income taxes			
payable.....	--	5,606	
	Other current		
liabilities.....	26,942		
28,069 -----	----- Total current		
liabilities.....	260,075	253,299	
	LONG-TERM DEBT, NET OF CURRENT		
MATURITIES.....	224,111	164,039	NOTES TO
AFFILIATES AND FORMER OWNERS, NET OF CURRENT			
MATURITIES.....			
41,424 37,384 DEFERRED INCOME			
TAXES.....	--	7,698	
	OTHER LONG-TERM		
LIABILITIES.....	561	384	----
	----- Total		
liabilities.....	526,171		
462,804 COMMITMENTS AND CONTINGENCIES STOCKHOLDERS'			
EQUITY: Preferred stock, \$.01 par, 5,000,000 shares			
authorized, none issued and			
outstanding.....	--	--	Common
stock, \$.01 par, 102,969,912 shares authorized,			
39,258,913 shares issued.....			
393 393 Treasury stock, at cost 2,002,629 and 1,749,334			
shares,			
respectively.....			
(13,119) (10,924) Additional paid-in			
capital.....	341,923	340,186	
	Retained		
earnings.....	71,042		
84,166 -----	----- Total stockholders'		
equity.....	400,239	413,821	-----
	----- Total liabilities and stockholders'		
equity.....	\$926,410	\$876,625	=====

The accompanying notes are an integral part of these consolidated financial statements.



COMFORT SYSTEMS USA, INC.

CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY  
(IN THOUSANDS, EXCEPT SHARE AMOUNTS)

COMMON STOCK TREASURY STOCK			
ADDITIONAL TOTAL -----			
----- PAID-			
IN RETAINED STOCKHOLDERS' SHARES			
AMOUNT	SHARES	AMOUNT	CAPITAL
EARNINGS EQUITY -----			
-----			
----- BALANCE			
AT DECEMBER 31, 1998.....			
38,141,180	\$381	-- \$	-- \$333,978
\$ 45,573	\$379,932	Issuance of	
Common Stock: Acquisition of			
Purchased			
Companies.....			
958,533	10	125,197	885 6,164 --
7,059	Issuance of Employee Stock		
Purchase Plan shares.....			
142,276	2	-- --	2,036 -- 2,038
Issuance of shares for options			
exercised.....			
16,924	-- --	--	477 -- 477
Common Stock			
repurchases..... -- --			
(1,820,721)	(12,863)	-- --	
(12,863) Net			
income.....			
-- --	-- --	42,322	42,322 ---
-----			
BALANCE AT DECEMBER 31,			
1999..... 39,258,913 393			
(1,695,524)	(11,978)	342,655	
87,895	418,965	Issuance of	
Common Stock: Issuance of			
Employee Stock Purchase Plan			
shares..... -- -- 329,212			
2,254	(732)	--	1,522 Common
Stock repurchases..... --			
--	(175,513)	(1,224)	-- --
(1,224) Shares exchanged in			
repayment of notes			
receivable..... -- -			
-	(385,996)	(1,975)	-- --
(1,975) Shares received from			
sale of			
businesses.....			
-- --	(74,808)	(196)	-- -- (196)
Net			
loss.....			
-- --	-- --	(16,853)	(16,853)
-----			
BALANCE AT DECEMBER 31,			
2000..... 39,258,913 393			
(2,002,629)	(13,119)	341,923	
71,042	400,239	Issuance of	
Common Stock: Issuance of			
Employee Stock Purchase Plan			
shares..... -- -- 398,287			
2,570	(1,737)	--	833 Shares
received from sale of			
businesses.....			
-- --	(144,992)	(375)	-- --
(375) Net			
income.....			
-- --	-- --	13,124	13,124 ---
-----			
BALANCE AT DECEMBER 31,			
2001..... 39,258,913 \$393			
(1,749,334)	\$(10,924)	\$340,186	\$
84,166	\$413,821	=====	=====

=====  
=====  
=====

The accompanying notes are an integral part of these consolidated financial statements.

COMFORT SYSTEMS USA, INC.

CONSOLIDATED STATEMENTS OF CASH FLOWS  
(IN THOUSANDS)

YEAR ENDED DECEMBER 31, -----	1999	2000	2001	-----	CASH
--- 1999 2000 2001 -----					
FLAWS FROM OPERATING ACTIVITIES: Net income					
(loss).....	\$				
42,322 \$ (16,853) \$ 13,124 Adjustments to reconcile net					
income (loss) to net cash provided by operating					
activities -- Restructuring					
charges.....	--	25,344			
238 Reductions in non-operating assets and liabilities,					
net.....	-				
- 5,867 -- Depreciation and amortization					
expense.....	23,055	24,902	24,466		
debt expense.....					
1,650 5,883 10,329 Deferred tax expense					
(benefit).....	1,339	(2,590)			
(1,408) Gain on sale of property and					
equipment.....	(260)	(697)	(199)		
Changes in operating assets and liabilities, net of effects of					
acquisitions and divestitures -- (Increase) decrease in					
-- Receivables, net.....					
(58,096) (36,791) 12,095					
Inventories.....					
(4,822) 1,103 940 Prepaid expenses and other current					
assets.....	3,213	2,734	(2,083)		
Costs and estimated earnings in excess of					
billings.....					
(15,433) 9,373 11,007 Other noncurrent					
assets.....	(293)	2,002	(412)		
Increase (decrease) in -- Accounts payable and accrued					
liabilities.....	20,166	21,980	(3,167)		
Billings in excess of costs and estimated					
earnings.....	6,080				
17,105 2,513 Other,					
net.....	(507)				
(1,190) (614) ----- Net cash					
provided by operating activities.....	18,414	58,172			
66,829 ----- CASH FLOWS FROM					
INVESTING ACTIVITIES: Purchases of property and					
equipment.....	(16,054)	(18,037)			
(5,978) Proceeds from sales of property and					
equipment.....	1,507	1,937	1,011		
Cash paid for purchased companies, net of cash					
acquired.....					
(31,417) -- -- Proceeds from businesses					
sold.....	--	713	964		
Other.....					
(500) -- -- ----- Net cash used					
in investing activities.....	(46,464)	(15,387)			
(4,003) ----- CASH FLOWS FROM					
FINANCING ACTIVITIES: Payments on long-term					
debt.....	(236,372)	(314,360)			
(264,923) Borrowings of long-term					
debt.....	271,706	283,634			
195,868 Proceeds from issuance of common					
stock.....	2,258	1,522	833		
Repurchases of common stock.....	(12,863)				
(1,224) -- ----- Net cash					
provided by (used in) financing					
activities.....	24,729				
(30,428) (68,222) ----- NET					
INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS.....					
(3,321) 12,357 (5,396) CASH AND CASH EQUIVALENTS,					
beginning of year.....	6,985	3,664	16,021		
----- CASH AND CASH EQUIVALENTS,					
end of year.....	\$ 3,664	\$ 16,021	\$		
10,625 =====					

The accompanying notes are an integral part of these consolidated financial statements.

COMFORT SYSTEMS USA, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
DECEMBER 31, 2001

1. BUSINESS AND ORGANIZATION:

Comfort Systems USA, Inc., a Delaware corporation ("Comfort Systems" and collectively with its subsidiaries, the "Company"), is a national provider of comprehensive heating, ventilation and air conditioning ("HVAC") installation, maintenance, repair and replacement services within the mechanical services industry. The Company operates primarily in the commercial and industrial HVAC markets, and performs most of its services within office buildings, retail centers, apartment complexes, manufacturing plants, and healthcare, education and government facilities. In addition to standard HVAC services, the Company provides specialized applications such as building automation control systems, fire protection, process cooling, electronic monitoring and process piping. Certain locations also perform related services such as electrical and plumbing. Approximately 54% of the Company's consolidated 2001 revenues were attributable to installation services, with the remaining 46% attributable to maintenance, repair and replacement services. The Company's consolidated 2001 revenues related to the following service activities: HVAC -- 62%, plumbing -- 15%, electrical -- 5%, building automation control systems -- 5%, fire protection -- 5% and other -- 8%. These service activities are within the mechanical services industry which is the single industry segment served by Comfort Systems.

On March 1, 2002, the Company sold 19 operations to EMCOR Group, Inc. ("EMCOR"). See Note 16 for further discussion.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:

PRINCIPLES OF CONSOLIDATION

The accompanying consolidated financial statements include the accounts of Comfort Systems and its wholly-owned subsidiaries. All significant intercompany accounts and transactions have been eliminated.

CASH FLOW INFORMATION

The Company considers all highly liquid investments purchased with an original maturity of three months or less to be cash equivalents.

Cash paid for interest in 1999, 2000 and 2001 was approximately \$17.8 million, \$25.8 million and \$20.7 million, respectively. Cash paid for income taxes in 1999, 2000 and 2001 was approximately \$33.6 million, \$13.1 million and \$10.1 million, respectively.

INVENTORIES

Inventories consist of parts and supplies held for use in the ordinary course of business and are stated at the lower of cost or market using the first-in, first-out method.

PROPERTY AND EQUIPMENT

Property and equipment are stated at cost, and depreciation is computed using the straight-line method over the estimated useful lives of the assets. Leasehold improvements are capitalized and amortized over the lesser of the expected life of the lease or the estimated useful life of the asset.

Expenditures for repairs and maintenance are charged to expense when incurred. Expenditures for major renewals and betterments, which extend the useful lives of existing equipment, are capitalized and depreciated over the remaining useful life of the equipment. Upon retirement or disposition of property and equipment, the cost and related accumulated depreciation are removed from the accounts and any resulting gain or loss is recognized in the statement of operations.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- CONTINUED

## GOODWILL

Goodwill represents the excess of the aggregate purchase price paid by the Company in acquisitions accounted for as purchases over the fair value of the net tangible assets acquired. Goodwill is amortized on a straight-line basis over 40 years. In addition, see discussion of new accounting standards related to goodwill below in this note under "Accounting Pronouncements."

As of December 31, 2000 and 2001, accumulated amortization of goodwill was approximately \$32.9 million and \$44.7 million, respectively.

## LONG-LIVED ASSETS

Long-lived assets are comprised principally of goodwill and property and equipment. The Company periodically evaluates whether events and circumstances have occurred that indicate that the remaining balances of these assets may not be recoverable. The Company uses an estimate of future income from operations and cash flows, as well as other economic and business factors as a measure of recoverability of these assets.

## REVENUE RECOGNITION

The Company enters into construction contracts with general contractors or end-use customers based upon negotiated contracts and competitive bids. As part of the negotiation and bidding processes, the Company estimates its contract costs, which include all direct materials (net of estimated rebates), labor and subcontract costs and indirect costs related to contract performance such as indirect labor, supplies, tools, repairs and depreciation costs. Revenues from construction contracts are recognized on the percentage-of-completion method in accordance with the American Institute of Certified Public Accountants Statement of Position 81-1, "Accounting for Performance of Construction-Type and Certain Production-Type Contracts." Under this method, the amount of total contract revenue recognizable at any given time during a contract is determined by multiplying total contract revenue by the percentage of contract costs incurred at any given time to total estimated contract costs. Accordingly, contract revenues recognized in the statement of operations can and usually do differ from amounts that can be billed or invoiced to the customer at any given point during the contract.

Changes in job performance, job conditions, estimated profitability and final contract settlements may result in revisions to estimated costs and, therefore, revenues. Such revisions are frequently based on estimates and subjective assessments. The effects of these revisions are recognized in the period in which the revisions are determined. When such revisions lead to a conclusion that a loss will be recognized on a contract, the full amount of the estimated ultimate loss is recognized in the period such a conclusion is reached, regardless of what stage of completion the contract has reached. Depending on the size of a particular project, variations from estimated project costs could have a significant impact on the Company's operating results.

Revenues associated with maintenance, repair and monitoring services and related contracts are recognized as services are performed.

## ACCOUNTS RECEIVABLE

Accounts receivable include amounts billed but not paid by customers pursuant to retainage provisions in construction contracts. These amounts are due upon completion of the contracts and acceptance by the customer. Based on the Company's experience with similar contracts in recent years, the retention balance at each balance sheet date is billed and collected within the subsequent year. The retainage balances at December 31, 2000 and 2001 are \$67.7 million and \$60.5 million, respectively, and are included in accounts receivable.



## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- CONTINUED

## COSTS AND ESTIMATED EARNINGS IN EXCESS OF BILLINGS

The current asset "Costs and estimated earnings in excess of billings" represents revenues recognized in excess of amounts billed under the terms of the contract. These amounts are billable upon completion of contract performance milestones or other specified conditions of the contract.

Claims or unapproved change orders represent amounts to be recovered from the customer or other third parties for errors, changes in specifications or design or other unanticipated customer-related changes resulting in additional contract costs. These amounts are recorded as "Costs and estimated earnings in excess of billings" at their estimated net realizable amounts when realization is probable and such amounts can be reasonably estimated. These claims and unapproved change orders involve estimates which will be revised as additional information becomes known.

## WARRANTY COSTS

The Company typically warrants labor for the first year after installation on new air conditioning and heating systems. The Company generally warrants labor for 30 days after servicing of existing air conditioning and heating systems. A reserve for warranty costs is estimated and recorded based upon the historical level of warranty claims and management's estimate of future costs.

## INCOME TAXES

The Company files a consolidated return for federal income tax purposes. Income taxes are provided for under the liability method in accordance with Statement of Financial Accounting Standards ("SFAS") No. 109, "Accounting for Income Taxes", which takes into account differences between financial statement treatment and tax treatment of certain transactions. Deferred tax assets represent the tax effect of activity that has been reflected in the financial statements but which will not be deductible for tax purposes until future periods. Deferred tax liabilities represent the tax effect of activity that has been reflected in the financial statements but which will not be taxable until future periods.

## SEGMENT DISCLOSURE

Comfort Systems' activities are within the mechanical services industry which is the single industry segment served by the Company. Under SFAS No. 131 "Disclosures About Segments of an Enterprise and Related Information," each operating subsidiary represents an operating segment and these segments have been aggregated, as no individual operating unit is material and the operating units meet a majority of the aggregation criteria.

## USE OF ESTIMATES

The preparation of financial statements in conformity with generally accepted accounting principles requires the use of estimates and assumptions by management in determining the reported amounts of assets and liabilities, disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. The most significant estimates used in the Company's financial statements include revenue and cost recognition for construction contracts, allowance for doubtful accounts and self-insurance accruals.

## CONCENTRATIONS OF CREDIT RISK

The Company provides services to a broad range of geographical regions. The Company's credit risk primarily consists of receivables from a variety of customers including general contractors, property owners and developers, and commercial and industrial companies. The Company reviews its accounts receivable and provides estimates of allowances as deemed necessary.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- CONTINUED

## FINANCIAL INSTRUMENTS

The Company's financial instruments consist of cash and cash equivalents, accounts receivable, receivables from related parties, other receivables, accounts payable, a line of credit, notes payable, notes payable to related parties and long-term debt. The Company believes that the carrying values of these instruments on the accompanying balance sheets approximate their fair values.

## ACCOUNTING PRONOUNCEMENTS

In July 2001, the Financial Accounting Standards Board ("FASB") issued SFAS No. 141, "Business Combinations," and SFAS No. 142, "Goodwill and Other Intangible Assets." SFAS No. 141 requires that the purchase method of accounting be used for all business combinations initiated after June 30, 2001. SFAS No. 141 also specifies criteria for recording intangible assets other than goodwill in connection with business combinations. SFAS No. 142 requires companies to assess goodwill assets for impairment each year, and more frequently if circumstances suggest an impairment may have occurred. SFAS No. 142 also introduces a more stringent framework for assessing goodwill impairment than the approach required under existing rules. In addition, SFAS No. 142 discontinues the regular charge, or amortization, of goodwill assets against income.

SFAS No. 141 took effect upon issuance in July 2001. SFAS No. 142 is effective for the Company beginning January 1, 2002 and early adoption is not allowed for calendar year companies. Under SFAS No. 142, any impairment loss recognized in accordance with the initial adoption will be shown as a cumulative effect of a change in accounting principle in the Company's statement of operations. Under this treatment, the Company's statement of operations would show after-tax results of operations both with and without the cumulative effect of a change in accounting principle recognizing an impairment.

Under previous standards, the Company recognized a non-cash charge of approximately \$12 million per year in its statement of operations through December 31, 2001 to amortize its goodwill assets over 40-year lives. This amortization was discontinued beginning January 1, 2002 under the new standard.

The new requirements for assessing whether goodwill assets have been impaired involve market-based information. Based on a preliminary review of the new standards, the Company believes that it will record a non-cash, pre-tax goodwill impairment charge of between \$240 million and \$260 million. The Company anticipates that this charge will be recorded in the first quarter of 2002 when the new standard becomes effective. As noted above, this charge will be reflected as a cumulative effect of a change in accounting principle.

The Company has specifically provided for the possibility of a non-cash goodwill impairment charge in its lending agreements with its banks and accordingly, expects no impact on its current bank credit facility as a result of this charge.

In August 2001, the FASB issued SFAS No. 144 "Accounting for the Impairment or Disposal of Long-Lived Assets." This statement supercedes SFAS No. 121 "Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to Be Disposed Of," and the accounting and reporting provisions of APB 30, "Reporting the Results of Operations - Reporting the Effects of Disposal of a Segment of a Business, and Extraordinary, Unusual and Infrequently Occurring Events and Transactions." Under SFAS No. 144, the operating results of the companies being sold to EMCOR (as discussed in Note 16) as well as any gain or loss on the sale of these operations will be presented as discontinued operations in the Company's statement of operations for 2002. The Company believes that the adoption of SFAS No. 144 will not have a material impact on its results of operations, financial position or cash flows.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- CONTINUED

## 3. RESTRUCTURING CHARGES:

During the first quarter of 2001, the Company recorded restructuring charges of approximately \$0.2 million, primarily related to contractual severance obligations of two operating presidents in connection with the Company's significant restructuring program undertaken in the second half of 2000. These restructuring charges are net of a gain of approximately \$0.1 million related to management's decision to sell a small operation during the first quarter of 2001.

As announced by the Company in the third quarter of 2000, management performed an extensive review of its operations during the second half of 2000. As part of this review, management decided to cease operating at three locations, sell five operations (including two smaller satellite operations), and merge two companies into other operations. As a result of these decisions, the Company estimated and recorded restructuring charges of approximately \$25.3 million, primarily associated with restructuring efforts at certain underperforming operations and its decision to cease its e-commerce activities at Outbound Services, a subsidiary of the Company. The restructuring charges were primarily non-cash and included goodwill impairments of approximately \$11.5 million and the writedown of other long-lived assets of approximately \$8.5 million. The remaining restructuring items primarily include severance and lease termination costs. These restructuring actions are substantially complete.

During the third quarter of 2001, the Company decided to retain one of the operations that was previously held for sale and reversed approximately \$0.3 million of non-cash charges related to the anticipated loss on the sale of this operation. This amount was offset by an additional loss on the sale in late September 2001 of the final operation that was identified as part of this restructuring program. The losses associated with the other operations that were sold were consistent with the amounts recorded as restructuring charges in 2000.

Severance costs recorded in 2000 and 2001 relate to the termination of 147 employees (all of whom had been terminated by June 30, 2001) including certain corporate personnel and the management and employees of certain underperforming locations, and to the departure of the Company's former chief executive officer. The following table shows the remaining liabilities associated with the cash portion of the restructuring charges as of December 31, 2000 and 2001 (in thousands):

	BALANCE AT PERIOD	ADDITIONS	BALANCE AT BEGINNING OF PERIOD	END OF PERIOD	OF PERIOD
	-----	-----	-----	-----	-----
	Year Ended				
	December 31, 2000:				
Severance.....					
\$ -- \$2,487	\$(1,269)	\$1,218	Lease		
termination costs and other.....	--				
2,920 (608)	2,312	-----	-----	-----	-----
---- Total.....	\$				
-- \$5,407	\$(1,877)	\$3,530	=====	=====	
=====	=====	Year Ended	December 31,		
		2001:			
Severance.....					
\$1,218 \$ 350	\$(1,358)	\$ 210	Lease		
termination costs and other.....					
2,312 -- (1,164)	1,148	-----	-----	-----	-----
		-----	-----	-----	-----
Total.....			\$3,530		
\$ 350 \$(2,522)	\$1,358	=====	=====		
=====	=====				

Aggregated financial information related to the operations addressed by restructuring is as follows (in thousands):

	YEAR ENDED DECEMBER 31,	-----	-----	-----
	1999	2000	2001	-----
Revenues.....				
\$48,211	\$ 48,010	\$ 6,337	Operating income	
(loss).....			\$ 1,283	
		\$(17,173)	\$(2,666)	

COMFORT SYSTEMS USA, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- CONTINUED

As of December 31, 2000, net assets held for sale were comprised of the following (in thousands):

Current assets (primarily accounts receivable).....	\$5,789
Long-term assets.....	6
Current liabilities (primarily accounts payable).....	(2,577)
Long-term liabilities.....	(21)
	-----
Total.....	\$3,197
	=====

The restructuring charges associated with the operations that were held for sale at December 31, 2000 were \$3.7 million and primarily related to impairments of goodwill and other long-lived assets based upon the estimated proceeds from the anticipated sale of these operations.

4. REDUCTIONS IN NON-OPERATING ASSETS AND LIABILITIES, NET:

During 2000, the Company recorded a non-cash charge of approximately \$5.9 million primarily related to the impairment of certain non-operating assets, principally notes receivable from former owners of businesses acquired by the Company. This charge also included an impairment of approximately \$1.4 million to the Company's minority investment in two entities associated with the distribution and implementation of high-end engineering and design software. These entities have ceased operations. Offsetting these items was a gain of approximately \$0.6 million on the reduction of the Company's subordinated note payable to a former owner in connection with the settlement of claims with this former owner.

5. BUSINESS COMBINATIONS:

During 1999, the Company acquired 25 businesses which were accounted for as purchases. These companies provide HVAC and related services. The aggregate consideration paid in these transactions was \$38.0 million in cash, 1,151,907 shares of the Company's common stock ("Common Stock") with a fair value at the date of acquisition totaling \$8.5 million, \$2.2 million in the form of convertible subordinated notes and \$21.3 million in the form of subordinated notes. In addition, the Company received 68,177 shares from a former owner related to a prior year acquisition. Subsequent to the issuance of certain of the convertible subordinated notes, the Company entered into agreements with certain of the convertible noteholders to modify the terms of \$2.1 million of these notes to eliminate the provisions relating to convertibility into Common Stock. The remaining convertible subordinated notes are convertible into 5,133 shares of Common Stock. There were no acquisitions in 2000 or 2001.

The unaudited pro forma data presented below consists of the income statement data presented in these consolidated financial statements plus income statement data for the purchased companies as if the acquisitions had occurred on January 1, 1999 (in thousands, except per share data):

YEAR ENDED DECEMBER 31, 1999 ----- (UNAUDITED)	
Revenues.....	\$1,425,182 Net
income.....	\$ 41,966 Net income per share --
diluted.....	\$ 1.06 Shares used in computing net income per share -- diluted... 40,156

Pro forma adjustments included in the preceding table relate to (a) certain reductions in salaries and benefits to the former owners of the purchased companies which the former owners agreed would take effect as of the acquisition date, (b) amortization of goodwill related to the purchased companies, (c) interest expense on borrowings used in the acquisition of the purchased companies and (d) interest expense related to

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- CONTINUED

subordinated notes issued in the acquisition of certain of the purchased companies. In addition, an incremental tax provision has been recorded as if all applicable purchased companies had been subject to federal and state income taxes.

The pro forma results presented above are not necessarily indicative of actual results which might have occurred had the operations and management teams of the Company and the purchased companies been combined at the beginning of the period presented.

## 6. PROPERTY AND EQUIPMENT:

Property and equipment consist of the following (dollars in thousands):

ESTIMATED DECEMBER 31, USEFUL LIVES -----				
IN YEARS 2000 2001 -----				
Land.....	N/A	\$ 155	\$ 155	Transportation
equipment.....	3-10	30,118		
		27,947		Machinery and
equipment.....	3-15	25,978		
		26,212		Computer and telephone
equipment.....	3-7	20,612	22,464	
				Buildings and leasehold
improvements.....	3-40	13,935	14,022	
				Furniture and
fixtures.....	3-10	9,146		
		8,853		99,944
				99,653
Accumulated depreciation.....			59,859	Less --
		66,873		Property and equipment,
net.....		\$40,085	\$32,780	=====
				=====

Depreciation expense for the years ended December 31, 1999, 2000 and 2001 was \$11.3 million, \$12.3 million and \$12.4 million, respectively.

## 7. DETAIL OF CERTAIN BALANCE SHEET ACCOUNTS:

Activity in the Company's allowance for doubtful accounts consists of the following (in thousands):

DECEMBER 31, -----	1999	2000	2001
Balance at beginning of year.....	\$4,758	\$5,568	\$
6,789 Additions for bad debt expense.....	1,650	5,883	
10,329 Deductions for uncollectible receivables written off, net of recoveries.....	(1,940)	(4,452)	(3,791)
Allowance for doubtful accounts of purchased companies at date of acquisition.....	1,100	--	--
Allowance for doubtful accounts of businesses sold or held for sale.....	--	(210)	--
Balance at end of year.....	\$6,789	\$13,327	=====
			=====
			=====

COMFORT SYSTEMS USA, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- CONTINUED

Other current liabilities consist of the following (in thousands):

DECEMBER 31,	-----	2000	2001	-----	-
	-----	Accrued warranty			
costs.....					\$
		4,715	\$ 4,223	Accrued insurance	
expense.....				6,710	
		11,959	Deferred		
revenue.....					
		2,397	1,915	Other current	
liabilities.....					
		13,120	9,972	-----	\$26,942
				-----	\$28,069
				=====	=====

Contracts in progress are as follows (in thousands):

DECEMBER 31,	-----	2000	2001	-----
	-----	Costs incurred on		
contracts in progress.....				
\$1,252,685	\$1,262,132	Estimated earnings, net		
of losses.....		252,205		
		245,444	Less -- Billings to	
date.....				
		(1,529,223)	(1,545,430)	Less -- Amounts
related to businesses held for sale.....				
(163) --	-----			\$ (24,496)
(37,854)	=====			Costs and
estimated earnings in excess of billings on				uncompleted
contracts.....				
\$ 44,078	\$ 33,899	Billings in excess of costs		
and estimated earnings on uncompleted				
contracts.....				
(68,574)	(71,753)	-----		\$
(24,496)	\$ (37,854)	=====	=====	

8. LONG-TERM DEBT OBLIGATIONS:

Long-term debt obligations consist of the following (in thousands):

DECEMBER 31,	-----	2000	2001	-----
	-----	Revolving credit		
facility.....				\$223,700
		\$163,700	Notes to affiliates and former	
owners.....		50,274	41,008	
Other.....				
		627	424	-----
				Total
debt.....				274,601
205,132	Less: current maturities.....			
9,066	3,709	-----	\$265,535	\$201,423
		-----	=====	=====

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- CONTINUED

At December 31, 2001, future principal payments of long-term debt are as follows (in thousands):

Year Ending December 31 --	
2002.....	\$ 3,709
2003.....	201,171
2004.....	63
2005.....	44
2006.....	34
Thereafter.....	111
	-----
	\$205,132
	=====

## REVOLVING CREDIT FACILITY

The Company's principal debt financing is a revolving credit facility (the "Credit Facility" or the "Facility") provided by Bank One, Texas, N.A. ("Bank One") and other banks (including Bank One, the "Bank Group"). As of December 31, 2001, the Credit Facility provided the Company with a revolving line of credit of up to the lesser of \$250 million or 80% of accounts receivable, net of reserves ("Net Receivables"). Borrowings outstanding under the Facility as of December 31, 2001 were \$163.7 million.

In connection with the Company's sale of operations to EMCOR as discussed in Note 16, the Company agreed in February 2002 to pay down debt under the Facility by at least \$130 million, and to reduce the size of the Facility to the lesser of \$100 million or 80% of Net Receivables. This transaction closed on March 1, 2002. The Company expects that net of taxes, transaction costs, and escrows, approximately \$138 million of the cash proceeds will be used to reduce its bank debt.

Borrowings under the Facility are secured by accounts receivable, inventory, fixed assets other than real estate, and the shares of capital stock of the Company's subsidiaries. The Credit Facility expires on January 1, 2003, at which time all amounts outstanding are due.

The Company has a choice of two interest rate options under the Facility. Under one option, the interest rate is determined based on the higher of the Federal Funds Rate plus 0.5% or Bank One's prime rate. An additional margin of 1% to 2% is then added to the higher of these two rates. Under the other interest rate option, borrowings bear interest based on designated short-term Eurodollar rates (which generally approximate London Interbank Offered Rates or "LIBOR") plus 2.5% to 3.5%. The additional margin for both options depends on the ratio of the Company's debt to earnings before interest, taxes, depreciation and amortization ("EBITDA"), as defined. Commitment fees of 0.375% to 0.5% per annum, also depending on the ratio of debt to EBITDA, are payable on the unused portion of the Facility.

The Credit Facility prohibits payment of dividends and the repurchase of shares by the Company, limits certain non-Bank Group debt, and restricts outlays of cash by the Company relating to certain investments, capital expenditures, vehicle leases, acquisitions and subordinate debt. The Credit Facility also provides for the maintenance of certain levels of shareholder equity and EBITDA, and for the maintenance of certain ratios of the Company's EBITDA to interest expense and debt to EBITDA.

The Company estimated and recorded an allowance of \$3.5 million in the fourth quarter of 2001 against its receivables with the Kmart Corporation based on Kmart's bankruptcy filing in January 2002. Including this reserve, the Company's fourth quarter EBITDA did not meet the Facility's minimum EBITDA covenant. The Bank Group agreed to exclude the Kmart reserve from covenant calculations. As a result, the Company has no unresolved covenant violations under the Facility.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- CONTINUED

As a result of the substantial reduction in debt following the EMCOR transaction, the Company believes that it currently complies with the Facility's debt to EBITDA and EBITDA to interest expense covenants by comfortable margins. The Bank Group has agreed to adjust the Facility's minimum EBITDA covenants to reflect the Company's reduced size following the EMCOR transaction. While the Company expects to be in compliance with these new EBITDA requirements, the minimum EBITDA covenant allows less room for variance than the Facility's other financial covenants. If the Company violates this or any other covenant, it may have to negotiate new borrowing terms under the Facility. While the Company believes that its improved creditworthiness following the EMCOR transaction would result in a successful negotiation of new terms if necessary, there can be no assurance it could obtain terms acceptable to the Company. In view of these restrictions, the Facility's January 2003 maturity, and the Company's improved creditworthiness, the Company has started the process of seeking more flexible borrowing arrangements.

As of December 31, 2001, the Company had \$163.7 million in borrowings outstanding under the Credit Facility and had incurred interest expense at an average rate of approximately 8.7% for the year ended December 31, 2001. The Company also had \$2.4 million in letters of credit outstanding under the Facility at yearend. While not actual borrowings, letters of credit do reflect potential liabilities under the Facility and therefore are treated by the Bank Group as a use of borrowing capacity under the Facility. Unused borrowing capacity under the Facility based upon the most restrictive covenant was \$30.7 million as of December 31, 2001.

As of March 4, 2002, the Company had \$24.7 million outstanding under the Facility as a result of using proceeds from the EMCOR transaction to reduce its borrowings, and unused borrowing capacity of approximately \$50.1 million under the Facility. The Company expects to make payments of taxes and other costs related to the EMCOR transaction of approximately \$19 million in early second quarter of 2002. This would have resulted in \$43.7 million outstanding under the Facility as of March 4, 2002, if these payments had been made contemporaneously with the closing of the EMCOR transaction. The Company estimates its current all-in floating interest rate under the Facility to be approximately 6.1%.

In connection with the reduction of the Facility's size as well as the Company's expectation of obtaining new debt arrangements as noted above, the Company expects to write off in the first quarter of 2002 as much as \$1.2 million, before tax benefits, of deferred arrangement fees associated with its current Facility.

## NOTES TO AFFILIATES AND FORMER OWNERS

Subordinated notes were issued to former owners of certain purchased companies as part of the consideration used to acquire their companies. These notes had an outstanding balance of \$41.0 million as of December 31, 2001. These notes bear interest, payable quarterly, at a weighted average interest rate of 9.7%. In addition, \$0.6 million of these notes are convertible by the holders into shares of the Company's Common Stock at a weighted average price of \$24.25 per share.

In connection with the Company's sale of operations to EMCOR as discussed in Note 16, \$22.1 million of subordinate debt was assumed by EMCOR. As a result of this assumption as well as scheduled principal payments that have already occurred in 2002, the outstanding balance of subordinate debt as of March 4, 2002 was \$18.4 million. The maturities on this remaining debt are \$2.9 million in 2002 and \$15.5 million in 2003. Substantially all of the 2003 maturities are due on April 10, 2003.

## OTHER LONG-TERM OBLIGATIONS DISCLOSURES

The Company estimates the fair value of long-term debt as of December 31, 2000 and 2001 to be approximately the same as the recorded value.

The Company anticipates that cash flow from operations as well as borrowings under lending facilities will be sufficient to meet the Company's normal cash needs. As noted above, the Company has certain



## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- CONTINUED

relatively tight restrictions under the Credit Facility. If the Company violates these or certain other restrictions under the Facility, it may be required to negotiate new terms with its banks. While the Company believes that its improved creditworthiness following the EMCOR transaction would result in a successful negotiation of new terms if necessary, there can be no assurance that it could obtain terms acceptable to the Company. In view of these restrictions, the Facility's January 2003 maturity, and the Company's improved creditworthiness, the Company has started the process of seeking more flexible borrowing arrangements.

## 9. INCOME TAXES:

The provision for income taxes consists of the following (in thousands):

YEAR ENDED DECEMBER 31, -----	1999	2000	2001	-----	-----	-----	-----	-----	-----
									Current --
Federal.....									
	\$25,622	\$ 4,841	\$14,683						State and Puerto Rico.....
									4,777 3,534
	3,257	-----	-----	30,399	8,375	17,940	---		
									Deferred --
Federal.....									
	2,067	(2,679)	(974)						State and Puerto Rico.....
									(728) 89 (434)
	-----	-----	-----	1,339	(2,590)	(1,408)	-----		
	-----	-----	-----	\$31,738	\$ 5,785	\$16,532	=====		
				=====	=====	=====			

The difference in income taxes provided for and the amounts determined by applying the federal statutory tax rate to income before income taxes results from the following (in thousands):

YEAR ENDED DECEMBER 31, -----	1999	2000	2001	-----	-----	-----	-----	-----
expense (benefit) at the statutory rate.....	\$25,921							
\$ (3,838) \$10,380 Increase resulting from -- State income taxes, net of federal tax effect.....								
2,567 1,652 2,154 Non-deductible goodwill amortization.....								
2,730 2,817 2,754 Non-deductible goodwill writeoffs related to restructuring.....								
- 4,300 -- Non-deductible expenses.....								
492 778 1,225 Other.....								
28 76 19 -----								
\$31,738 \$ 5,785 -----								
\$16,532 =====								

Deferred income tax provisions result from current period activity that has been reflected in the financial statements but which is not includable in determining the Company's tax liabilities until future periods. Deferred tax assets and liabilities reflect the tax effect in future periods of all such activity to date that has been reflected in the financial statements but which is not includable in determining the Company's tax liabilities until future periods.

COMFORT SYSTEMS USA, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- CONTINUED

DECEMBER 31, -----	2000	2001	-----
(IN THOUSANDS) Deferred income tax assets -- Accounts receivable and allowance for doubtful accounts... \$ 2,652			
\$ 5,153 Accrued liabilities and expenses.....	8,210	9,338	Net operating loss.....
	4,355	5,921	
Other.....			
541 1,337 -----			Total deferred income tax assets.....
15,758 21,749 -----			Deferred income tax liabilities -- Property and equipment.....
(1,729)	(1,628)		Long-term contracts.....
(995)	(1,841)		
Goodwill.....	(5,833)	(9,248)	
Other.....			
(369) -- -----			Total deferred income tax liabilities.....
(8,926) (12,717) -----			- Less -- Valuation allowance.....
(1,951)	(2,743)		Net deferred income tax assets.....
\$ 4,881 \$ 6,289 =====			=====

The deferred income tax assets and liabilities reflected above are included in the consolidated balance sheets as follows (in thousands):

DECEMBER 31, -----	2000	2001	-
-----			Deferred income tax assets -- Prepaid expenses and other.....
\$4,478 \$13,987			Other non-current assets.....
403 -- -----			Total deferred income tax assets.....
4,881	13,987		Deferred income tax liabilities -- Deferred income taxes.....
-- (7,698) -----			Net deferred income tax assets.....
\$4,881	\$ 6,289	=====	=====

At December 31, 2001, the Company had \$5.9 million of available state net operating loss carry forwards for income tax purposes which expire 2013-2021.

At December 31, 2001, the Company's net deferred tax assets are partially offset by a valuation allowance. The Company will continue to assess the valuation allowance and to the extent it is determined that such allowance is no longer required, the tax benefit of the remaining net deferred tax assets will be recognized in the future.

10. EMPLOYEE BENEFIT PLANS:

The Company and certain of the Company's subsidiaries sponsor various retirement plans for most full-time and some part-time employees. These plans consist of defined contribution plans and multi-employer pension plans and cover employees at substantially all of the Company's operating locations. The defined contribution plans generally provide for contributions ranging from 1% to 6% of covered employees' salaries or wages and totaled \$5.4 million for 1999, \$5.9 million for 2000 and \$6.0 million for 2001. Of these amounts,

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- CONTINUED

approximately \$2.9 million and \$2.4 million was payable to the plans at December 31, 2000 and 2001, respectively.

Certain of the Company's subsidiaries also participate in various multi-employer pension plans for the benefit of their employees who are union members. Company contributions to these plans were approximately \$14.6 million for 1999, \$17.7 million for 2000 and \$19.7 million for 2001. The data available from administrators of the multi-employer pension plans is not sufficient to determine the accumulated benefit obligations, nor the net assets attributable to the multi-employer plans in which Company employees participate.

## 11. COMMITMENTS AND CONTINGENCIES:

## LEASES

The Company leases certain facilities and equipment under noncancelable operating leases. Rent expense for the years ended December 31, 1999, 2000 and 2001 was \$17.5 million, \$25.0 million and \$26.8 million, respectively. Concurrent with the acquisitions of certain acquired companies, the Company entered into various agreements with previous owners to lease land and buildings used in the Company's operations. The terms of these leases range from three to ten years and provide for certain escalations in the rental expenses each year. Included in the 1999, 2000 and 2001 rent expense above is approximately \$6.1 million, \$8.0 million and \$9.4 million of rent paid to these related parties, respectively. The following represents future minimum rental payments under noncancelable operating leases (in thousands):

Year ending December 31 --	
2002.....	\$15,969
2003.....	13,193
2004.....	10,632
2005.....	8,230
2006.....	6,053
Thereafter.....	21,112
	-----
	\$75,189
	=====

Excluding the operations that were sold to EMCOR, operating lease commitments would have been as follows at December 31, 2001 (in thousands): Less than one year -- \$10,466, 2003 -- \$8,924, 2004 -- \$6,912, 2005 -- \$5,036, 2006 -- \$3,747, Thereafter -- \$15,759, for a total commitment of \$50,844.

## CLAIMS AND LAWSUITS

The Company is party to litigation in the ordinary course of business. There are currently no pending legal proceedings that, in management's opinion, would have a material adverse effect on the Company's operating results or financial condition. The Company has estimated and provided accruals for probable losses and legal fees associated with certain of these actions in the accompanying consolidated financial statements.

## SELF-INSURANCE

The Company retains the risk for worker's compensation, employer's liability, auto liability, general liability and employee group health claims resulting from uninsured deductibles per accident or occurrence. Losses up to the deductible amounts are estimated and accrued based upon the Company's known claims incurred and an estimate of claims incurred but not reported. The accruals are based upon known facts and historical trends, and management believes such accruals to be adequate. A wholly-owned insurance company subsidiary reinsures a portion of the risk associated with surety bonds issued by a third party insurance

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- CONTINUED

company. Because no claims have been made against these financial instruments in the past, management does not expect these instruments will have a material effect on the Company's consolidated financial statements.

## 12. STOCKHOLDERS' EQUITY:

## TREASURY STOCK

On October 5, 1999, the Company announced that its Board of Directors had approved a share repurchase program authorizing the Company to buy up to 4.0 million shares of its Common Stock. During 1999, the Company purchased approximately 1.8 million shares at a cost of approximately \$12.9 million. During 2000, the Company purchased approximately 0.2 million shares at a cost of approximately \$1.2 million. Under the current terms of the Credit Facility, the Company is prohibited from purchasing additional shares of its Common Stock.

## RESTRICTED COMMON STOCK

In March 1997, Notre Capital Ventures II, L.L.C. ("Notre") exchanged 2,742,912 shares of Common Stock for an equal number of shares of restricted voting common stock ("Restricted Voting Common Stock"). The holders of Restricted Voting Common Stock are entitled to elect one member of the Company's Board of Directors and to 0.55 of one vote for each share on all other matters on which they are entitled to vote. Holders of Restricted Voting Common Stock are not entitled to vote on the election of any other directors.

Each share of Restricted Voting Common Stock will automatically convert to Common Stock on a share-for-share basis (i) in the event of a disposition of such share of Restricted Voting Common Stock by the holder thereof (other than a distribution which is a distribution by a holder to its partners or beneficial owners, or a transfer to a related party of such holders (as defined in Sections 267, 707, 318 and/or 4946 of the Internal Revenue Code of 1986, as amended)), (ii) in the event any person acquires beneficial ownership of 15% or more of the total number of outstanding shares of Common Stock of the Company, or (iii) in the event any person offers to acquire 15% or more of the total number of outstanding shares of Common Stock of the Company. After July 1, 1998, the Board of Directors may elect to convert any remaining shares of Restricted Voting Common Stock into shares of Common Stock in the event 80% or more of the originally outstanding shares of Restricted Voting Common Stock have been previously converted into shares of Common Stock. As of December 31, 2001, there are 1,240,412 shares of Restricted Voting Common Stock remaining.

## EARNINGS PER SHARE

Basic earnings per share ("EPS") is computed by dividing net income by the weighted average number of shares of common stock outstanding during the year. Diluted EPS is computed considering the dilutive effect of stock options and convertible subordinated notes. Options to purchase 4.0 million shares of Common Stock at prices ranging from \$3.63 to \$21.438 per share were outstanding as of December 31, 2001, but were not included in the computation of diluted EPS because the options' exercise prices were greater than the respective average market price of the Common Stock. Options had an anti-dilutive effect for the year ended December 31, 2000 because the Company reported a net loss during this period, and therefore, were not included in the diluted EPS calculation. The Company would have included 175,767 shares related to the dilutive impact of stock options for the year ended December 31, 2000 if it were not for the net loss during the period. Diluted EPS is also computed by adjusting both net earnings and shares outstanding as if the conversion of the convertible subordinated notes occurred on the first day of the year. The convertible subordinated notes had an anti-dilutive effect during the years ended December 31, 2000 and 2001, and therefore, are not included in the diluted EPS calculation. The after-tax interest expense related to the assumed conversion of the convertible subordinated notes in 1999 was \$0.8 million.

COMFORT SYSTEMS USA, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- CONTINUED

The following table reconciles the number of shares outstanding with the number of shares used in computing basic and diluted earnings per share for each of the periods presented (in thousands):

YEAR ENDED DECEMBER 31, -----	1999
2000 2001 -----	Common shares
outstanding, end of period.....	37,563
37,256 37,510 Effect of using weighted average common	
shares	
outstanding.....	
998 141 (74) -----	Shares used in
computing earnings per share -- basic.....	38,561
37,397 37,436 Effect of shares issuable under stock	
option plans based on the treasury stock	
method.....	69 -- 63 Effect
of shares issuable related to convertible notes.....	
1,069 -- -- -----	Shares used in
computing earnings per share -- diluted.....	39,699
37,397 37,499 =====	=====

13. STOCK OPTION PLANS:

LONG-TERM INCENTIVE PLANS

In March 1997, the Company's stockholders approved the Company's 1997 Long-Term Incentive Plan which provides for the granting or awarding of incentive or non-qualified stock options, stock appreciation rights, restricted or deferred stock, dividend equivalents or other incentive awards to directors, officers, key employees and consultants to the Company.

The Company's 1997 Long-Term Incentive Plan provides for the granting of options to key employees to purchase an aggregate of not more than 13% of the total number of shares of the Company's Common Stock outstanding at the time of grant. Such options have been issued by the Company at fair market value on the date of grant and become exercisable in five equal annual installments beginning on the first anniversary of the date of grant. The options expire after seven years from the date of grant if unexercised. Outstanding options may be canceled and reissued under terms specified in the plan.

In May 2000, the Company's stockholders approved the Company's 2000 Incentive Plan which provides for the granting or awarding of incentive or non-qualified stock options, restricted stock or performance awards to directors, officers, key employees and other persons or entities as approved by the Board of Directors. Options granted under this plan have been issued by the Company at fair market value on the date of grant and become exercisable in four equal annual installments beginning on the first anniversary of the date of grant. The options expire after ten years from the date of grant if unexercised.

The Company has never altered the price of any option after its grant.





which requires that if a company accounts for stock-based compensation in accordance with APB 25, the company must also disclose the effects on its results of operations as if an estimate of the value of stock-based compensation at the date of grant was recorded as an expense in the



COMFORT SYSTEMS USA, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- CONTINUED

company's statement of operations. These effects for the Company are as follows (in thousands, except per share data):

1999	2000	2001	-----	-----	-----	Net
Income (Loss) As						
reported.....						
\$42,322	\$(16,853)	\$13,124	Pro forma for SFAS No.			
123.....			\$39,519	\$(20,065)		
\$ 9,555	Net Income (Loss) Per Share -- Basic As					
reported.....						
\$ 1.10	\$ (0.45)	\$ 0.35	Pro forma for SFAS No.			
123.....			\$ 1.02	\$(0.54)		
0.25	Net Income (Loss) Per Share -- Diluted As					
reported.....						
\$ 1.09	\$ (0.45)	\$ 0.35	Pro forma for SFAS No.			
123.....			\$ 1.01	\$(0.54)		
						0.25

Long-Term Incentive Plan -- The effects of applying SFAS No. 123 in the pro forma disclosure may not be indicative of future amounts as additional option awards in future years are anticipated. The fair value of each option grant is estimated on the date of grant using the Black-Scholes option-pricing model with the following assumptions:

1999	2000	2001	-----	-----	-----
-----					
----- Expected					
dividend					
yield.....					
0.00%	0.00%	0.00%			
Expected stock price					
volatility.....					
65.63%	52.42%	75.46%			
Risk free interest					
rate.....					
4.64%	5.87%	5.58%	-		
6.94%	4.92%	5.61%	-		
Expected life of					
options.....					
4 years	4 years	4			
			years		

Employee Stock Purchase Plan -- The effects of applying SFAS No. 123 in the pro forma disclosure may not be indicative of future amounts as the granting of additional purchase rights is anticipated. Compensation cost associated with the stock purchase plan is recognized for the fair value of the employees' purchase rights, which is estimated using the Black-Scholes model with the following assumptions:

1999	2000	2001	-----	-----	-----
-----					
----- Expected dividend					
yield.....					
0.00%			0.00%		
0.00%	0.00%	Expected			
volatility.....					
53.80%	76.24%	105.90%	Risk free		
interest rate.....					
4.56%	4.94%	6.00%	6.30%	4.85%	
Expected life of purchase					
rights.....					
0.5 years	0.5				
			years	0.5 years	

The weighted average fair values of the purchase rights granted in 1999, 2000 and 2001 were \$4.88 per share, \$1.65 per share, and \$0.88 per share, respectively.

NON-EMPLOYEE DIRECTORS' STOCK PLAN

In March 1997, the Company's stockholders approved the 1997 Non-Employee Directors' Stock Plan (the "Directors' Plan"), which provides for the granting or awarding of stock options and stock appreciation rights to non-employees. The number of shares authorized and reserved for issuance under the Directors' Plan is 250,000 shares. The Directors' Plan provided for the automatic grant of

options to purchase 10,000 shares to each non-employee director serving at the commencement of the initial public offering of the Company.

Each non-employee director will be granted options to purchase 10,000 shares at the time of the initial election. In addition, each non-employee director is automatically granted options to purchase an additional 5,000 shares at each annual meeting of the stockholders that is more than two months after the date of the director's initial election.

All options are granted with an exercise price equal to the fair market value at the date of grant and are immediately vested upon grant.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- CONTINUED

Either at the time of the initial public offering or upon election as a director, options were granted to four members of the board of directors to purchase in each case 10,000 shares of Common Stock at the initial public offering price or at the price in effect at the time of their election. Each of these directors received an option for 5,000 shares on the dates of the annual meetings which they have attended. In addition, directors who cease to be employees become eligible for the annual grant. One former employee received an annual grant in 2000. These options will expire at the earlier of 10 years from the date of grant or one year after termination of service as a director. As of December 31, 2001, 105,000 options were outstanding related to this plan.

The Directors' Plan allows non-employee directors to receive shares ("Deferred Shares") at future settlement dates in lieu of cash. The number of Deferred Shares will have an aggregate fair market value equal to the fees payable to the directors. No Deferred Shares have been issued as of December 31, 2001.

## 14. RELATED PARTY TRANSACTIONS:

One of the Company's subsidiaries performs contracting services for an entity partially owned by a director of the Company. Total revenues from this related party were \$6.8 million, \$10.0 million and \$4.9 million during 1999, 2000 and 2001, respectively. The balance included in accounts receivable at December 31, 2000 and 2001 was \$1.1 million and \$1.9 million, respectively.

One of the Company's subsidiaries subcontracts sheet metal services from an entity owned by a director of the Company. Total purchases from this related party were \$3.8 million, \$9.6 million and \$5.6 million during 1999, 2000 and 2001, respectively. The balance due included in accounts payable at December 31, 2000 and 2001 was \$1.5 million and \$0.9 million, respectively.

## 15. QUARTERLY RESULTS OF OPERATIONS (UNAUDITED):

Quarterly financial information for the years ended December 31, 2000 and 2001 is summarized as follows (in thousands, except per share data):

YEAR ENDED DECEMBER 31, 2000 -----				
-----				
---- QUARTER ENDED -----				
----- MARCH				
31, JUNE 30, SEPTEMBER 30, DECEMBER				
31, 2000 2000 2000 2000 -----				
-----				
Revenues.....	\$362,566	\$404,970	\$423,922	\$399,608
	Gross			
profit.....	\$ 70,867	\$ 70,638	\$ 71,084	\$ 71,661
	Operating income			
(loss).....	\$ 12,856	\$ 10,802	\$ (47)(b)	\$ (3,184)(c)
Net income (loss).....	\$ 4,008	\$ (905)(a)	\$ (3,689)(b)	
	Net income (loss) per share:			
Basic.....	\$ 0.11	\$ (0.02)	\$ (0.10)	\$ (0.44)
Diluted.....	\$ 0.11	\$ (0.02)	\$ (0.10)	\$ (0.44)

## COMFORT SYSTEMS USA, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- CONTINUED

YEAR ENDED DECEMBER 31, 2001 -----	-----			
-----	-----			
---- QUARTER ENDED -----	-----			
-----	-----			
----- MARCH	-----			
31, JUNE 30, SEPTEMBER 30, DECEMBER	-----			
31, 2001 2001 2001 2001 -----	-----			
-----	-----			
Revenues.....	\$368,128	\$392,141	\$408,935	\$377,078
	Gross			
profit.....	\$63,897	\$69,071	\$73,138	\$70,063
	Operating			
income.....	\$8,144			
	\$13,049	\$17,382	\$12,284	Net
income.....	\$1,100	\$3,291	\$5,642	\$3,091 Net
	income per share:			
Basic.....	\$0.03	\$0.09	\$0.15	\$0.08
Diluted.....	\$0.03	\$0.09	\$0.15	\$0.08

The sum of the individual quarterly earnings per share amounts do not agree with year-to-date earnings per share as each quarter's computation is based on the weighted average number of shares outstanding during the quarter, the weighted average stock price during the quarter and the dilutive effects of the convertible subordinated notes in each quarter.

- (a) During the second quarter of 2000, the Company recorded a non-cash, pre-tax charge of approximately \$5.2 million primarily related to the impairment of certain non-operating assets (see Note 4).
- (b) During the third quarter of 2000, the Company recorded pre-tax restructuring charges of approximately \$10.0 million associated primarily with restructuring efforts at certain underperforming operations (see Note 3).
- (c) During the fourth quarter of 2000, the Company recorded an additional pre-tax charge of \$0.7 million related to the impairment of certain non-operating assets. In addition, during the fourth quarter of 2000, the Company recorded additional pre-tax restructuring charges of approximately \$15.0 million primarily related to restructuring efforts at certain underperforming operations and its decision to cease its e-commerce activities at Outbound Services (see Notes 3 and 4).

## 16. SUBSEQUENT EVENT:

On February 11, 2002, the Company entered into an agreement with EMCOR to sell 19 operations. Under the terms of the agreement, the total purchase price is approximately \$186.25 million, including debt assumed by EMCOR of approximately \$22.1 million of subordinated notes to former owners of certain of the divested companies. This transaction closed on March 1, 2002. The Company expects that net of taxes, transaction costs, and escrows, approximately \$160 million of this amount will be used to reduce debt. In addition, the Company expects that it will take certain steps to reduce its costs in light of the smaller size of the Company following the EMCOR transaction. As a result, the Company currently expects it will record restructuring charges of not less than \$1 million, before taxes, in the first quarter of 2002.

Under SFAS No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets," which takes effect for the Company on January 1, 2002, the operating results of units being sold as well as any gain or loss on the sale of these operations will be presented as discontinued operations in the Company's statement of operations for the first quarter of 2002. This reporting will be separate from income statement items for ongoing operations. Based on estimates of the net assets of these operations and on estimates of transaction costs, the Company expects to realize an estimated loss on the sale of these operations of approximately \$27 million in the first quarter of 2002, exclusive of tax liabilities. Approximately \$67 million of this loss will be included in the cumulative effect of a change in accounting principle as a result of the adoption of SFAS No. 142, "Goodwill and Other Intangible Assets." See Note 2 for further discussion.



NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- CONTINUED

ITEM 9. CHANGES AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

None.

PART III

ITEMS 10 TO 13 INCLUSIVE

These items have been omitted in accordance with the instructions to Form 10-K. The Company will file with the Commission a definitive proxy statement including the information to be disclosed under the items in the 120 days following December 31, 2001.

PART IV

ITEM 14. EXHIBITS, FINANCIAL STATEMENT SCHEDULES, AND REPORTS ON FORM 8-K

(a) The following documents are filed as part of this report:

(1) Consolidated Financial Statements (Included Under Item 8): The Index to the Consolidated Financial Statements is included on page 25 of this report and is incorporated herein by reference.

(2) Financial Statement Schedules:

None.

(b) Reports on Form 8-K

The Company filed a report on Form 8-K with the Securities and Exchange Commission on February 15, 2002. Under Item 5 of that report, the Company disclosed that it had entered into a Purchase Agreement with EMCOR-CSI Holding Co. ("EMCOR Holding"), a Delaware corporation and wholly-owned subsidiary of EMCOR Group, Inc., pursuant to which the Company agreed to sell to EMCOR Holding all of the outstanding capital stock of and ownership interests in 19 of the Company's subsidiary operations.

(c) Exhibits

Reference is made to the Index of Exhibits beginning on page 52 which index is incorporated herein by reference.

SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Company has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

COMFORT SYSTEMS USA, INC.

By: /s/ WILLIAM F. MURDY

-----  
William F. Murdy  
Chief Executive Officer

Date: March 5, 2002

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, this report has been signed by the following persons in the capacities and on the date indicated.

SIGNATURE  
TITLE DATE -

-----  
-- ---- /s/  
WILLIAM F.  
MURDY  
Chairman of  
the Board  
and Chief  
March 5,  
2002 - -----

-----  
-----  
Executive  
Officer  
William F.  
Murdy /s/ J.  
GORDON

BEITTENMILLER  
Executive  
Vice  
President,  
Chief March  
5, 2002 - --  
-----  
-----

- Financial  
Officer and  
Director J.  
Gordon

Beittenmiller  
(principal  
accounting  
officer) /s/

HERMAN E.  
BULLS  
Director  
March 5,  
2002 - -----  
-----  
-----

Herman E.  
Bulls /s/  
VINCENT J.  
COSTANTINI  
Director  
March 5,  
2002 - -----  
-----  
-----

Vincent J.

Costantini  
/s/ ALFRED  
J.

GIARDINELLI,  
JR. Director  
March 5,  
2002 - -----  
-----  
-----  
-----

Alfred J.  
Giardinelli,  
Jr. /s/  
STEVEN S.  
HARTER  
Director  
March 5,  
2002 - -----  
-----  
-----  
-----

Steven S.  
Harter /s/  
ROBERT D.  
WAGNER, JR.  
Director  
March 5,  
2002 - -----  
-----  
-----  
-----

Robert D.  
Wagner, Jr.



INDEX OF EXHIBITS

INCORPORATED  
BY REFERENCE  
TO THE  
EXHIBIT  
INDICATED  
BELOW AND TO  
THE FILING  
WITH THE  
COMMISSION  
INDICATED  
BELOW -----  
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EXHIBIT  
EXHIBIT  
FILING OR  
NUMBER  
DESCRIPTION  
OF EXHIBITS  
NUMBER FILE  
NUMBER - ----  
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----- 3.1  
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Certificate  
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10.8 -- Form  
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10.29 1998  
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Boulevard).  
10.11 --  
Lease dated  
October 31,  
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Mark  
Shambaugh and  
10.30 1998  
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(Speedway Drive). 10.12 -- Lease dated October 31, 1998, between Mark Shambaugh and 10.31 1998 Form 10-K Shambaugh & Sons, Inc. (South Bend). 10.13 -- Lease dated October 31, 1998, between Mark Shambaugh and 10.32 1998 Form 10-K Shambaugh & Sons, Inc. (Lafayette). 10.14 -- Form of Indemnity Agreement entered into by the Company 10.26 333-32595 with each of the following persons: J. Gordon Beittenmiller, William George III, Steven S. Harter, Alfred J. Giardinelli, Jr., on June 27, 1997. 10.15 -- Indemnity Agreement between the Company and Notre Capital 10.27 333-32595 Ventures II, L.L.C. 10.16 -- Comfort Systems USA, Inc. 1998 Employee Stock Purchase 10.28 333-38009 Plan. 10.17 -- Agreement Regarding Sale of Stock between Steve S. Harter 10.2 Third Quarter 1997 and the Registrant dated October 31, 1997. Form 10-Q 10.18 -- Agreement Regarding Sale of Stock between J. Gordon 10.3 Third Quarter

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INCORPORATED  
BY REFERENCE  
TO THE  
EXHIBIT  
INDICATED  
BELOW AND TO  
THE FILING  
WITH THE  
COMMISSION  
INDICATED  
BELOW -----  
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--- EXHIBIT  
EXHIBIT  
FILING OR  
NUMBER  
DESCRIPTION  
OF EXHIBITS  
NUMBER FILE  
NUMBER - ---  
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George 10.14  
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and Plan of  
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November 15,  
1998 by and  
2.1 November

1998 Form 8-K among the Registrant, Shambaugh & Son, Inc.  
10.24 -- Employment Agreement between the Registrant and Gary E.  
10.26 2000 Form 10-K Hess dated January 1, 2001.  
10.25 -- Lease dated April 1, 1998, between Gary E. and Susan B.  
10.5 1999 Form 10-K Hess and Hess Mechanical Corporation.  
10.26 -- Employment Agreement between William F. Murdy and the 10.2 Second Quarter 2000 Registrant dated June 27, 2000.  
10.27 -- Form 10-Q Note Modification Agreement between Mark Shambaugh and the 10.3 Second Quarter 2000 Registrant dated August 8, 2000.  
10.28 -- Form 10-Q Amendment to 1998 Employee Stock Purchase Plan dated May 10.6 Second Quarter 2000 18, 2000.  
10.29 -- Form 10-Q Comfort Systems USA, Inc. 2000 Incentive Plan. 10.7 Second Quarter 2000 Form 10-Q 10.30 -- Fourth Amended and Restated Credit Agreement dated as of

10.34 2000  
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March 22,  
2001 among  
the  
Registrant  
and its  
subsidiaries,  
Bank One,  
Texas, N.A.,  
as agent and  
the banks  
listed  
therein.

10.31 --  
Employment  
Agreement  
between the  
Registrant  
and Milburn

10.35 2000  
Form 10-K  
Honeycutt  
dated  
January 2,  
2001. 10.32

-- First  
Amendment to  
Credit  
Agreement  
dated as of  
February 8,  
Filed  
Herewith  
2002 among  
the

Registrant  
and its  
subsidiaries,  
Bank One,  
Texas, N.A.,  
as agent and  
the banks  
listed  
therein.

10.33 --  
Purchase  
Agreement  
between the  
Registrant  
and EMCOR-  
CSI 2.1

February  
2002 Form 8-  
K Holding  
Co. dated  
February 11,  
2002. 21.1 -

- List of  
subsidiaries  
of Comfort  
Systems USA,  
Inc. Filed

Herewith

23.1 --  
Consent of  
Arthur  
Andersen  
LLP. Filed  
Herewith

## COMFORT SYSTEMS USA, INC.

## FIRST AMENDMENT TO CREDIT AGREEMENT

This FIRST AMENDMENT TO CREDIT AGREEMENT (this "Amendment") is dated as of February 8, 2002 and entered into by and among COMFORT SYSTEMS USA, INC., a Delaware corporation (the "Company"), the other Credit Support Parties (as defined in Section 4 hereof), the Subsidiaries of the Company listed on the signature pages hereto as Guarantors (together with each other Person who subsequently becomes a Guarantor, collectively the "Guarantors"), the banks and other financial institutions listed on the signature pages hereto under the caption "Banks" (together with each other Person who becomes a Bank, collectively the "Banks"), BANK ONE, NA, individually as a bank ("BOT") and as administrative agent for the other Banks (in such capacity together with any other Person who becomes the administrative agent, the "Administrative Agent"), BANKERS TRUST COMPANY, individually as a Bank ("BtCo") and as syndication agent for the other Banks (in such capacity together with any other Person who becomes the syndication agent, the "Syndication Agent"), BANK OF AMERICA, N.A. (formerly known as NationsBank, N.A.), individually as a Bank ("BofA") and as documentation agent for the other Banks (in such capacity together with any other Person who becomes the documentation agent, the "Documentation Agent"; and together with the Administrative Agent and the Syndication Agent, the "Agents"), and CREDIT LYONNAIS NEW YORK BRANCH, individually as a Bank and Co-Agent, NATIONAL CITY BANK, individually as a Bank and as Co-Agent, and THE BANK OF NOVA SCOTIA, individually as a Bank and as Co-Agent (collectively, the "Co-Agents"), and is made with reference to that certain Fourth Amended and Restated Credit Agreement dated as of March 22, 2001, by and among the Company, the Guarantors, the Banks, the Agents and the Co-Agents (the "Credit Agreement"), and to other Loan Documents. Capitalized terms used herein without definition shall have the same meanings herein as set forth in the Credit Agreement, as amended hereby (the "Amended Credit Agreement").

## RECITALS

WHEREAS, the Company, the Guarantors and the Banks desire to amend the Credit Agreement as set forth herein;

NOW, THEREFORE, in consideration of the premises and the agreements, provisions and covenants herein contained, the parties hereto agree as follows:

## Section 1. Amendment to the Credit Agreement.

## A. Amendments to Section 1.1 - Definitions.

1. The definition of "EBITDA" in Section 1.1 of the Credit Agreement is hereby deleted in its entirety and the following is substituted therefor:



"EBITDA" means, for any period, the consolidated pre-tax income for such period, plus the aggregate amount which was deducted for such period in determining such consolidated, pre-tax income in respect of Interest Expense (including amortization of debt discount, imputed interest and capitalized interest), depreciation and amortization, provided, the calculations of EBITDA after the acquisition of assets or entities permitted under Section 8.5(d) shall include pro forma adjustments consistent with the regulations and practices of the United States Securities and Exchange Commission (whether or not applicable) to account for such acquired entity's historical EBITDA for the relevant period or similar adjustments in the case of an asset acquisition; and further provided that impairment to goodwill calculated in accordance with FASB Statement No. 142, Goodwill and Other Intangibles, shall be disregarded for the purposes of calculating EBITDA. The amount of Borrower's reserves booked on or before December 31, 2001 not in excess of \$4,800,000 in the aggregate attributable to receivables from Kmart Corporation, and receivables from other Persons attributable to work performed on behalf of Kmart Corporation, may be added back in determining EBITDA, but only to the extent such receivables were deducted in calculating EBITDA; provided, that such addback shall be reduced by the amount of receivables subject to such reserve, if any, collected from Kmart Corporation or any such other Person. EBITDA shall include no calculation in respect of the Subsidiaries listed on Schedule 8.2(d) after the Emcor Sale Effective Date."

2. The following definition of "Emcor Sale Effective Date" is added in alphabetical order:

"Emcor Sale Effective Date" means the date on which the Asset Sale permitted under Section 8.2(d) is consummated.

3. The definition of "Total Commitment" in Section 1.1 of the Credit Agreement is hereby deleted in its entirety and the following substituted therefor:

"Total Commitment" means (a) before the Emcor Sale Effective Date, the sum of the Commitments for each Bank totaling a maximum of \$250,000,000.00 for all Banks, and (b) on and after the Emcor Sale Effective Date, the sum of the Commitments for each Bank totaling a maximum of \$100,000,000.00 for all Banks."

B. Amendment to Section 2.7(a) Mandatory Repayments. Section 2.7(a) of the Credit Agreement is hereby deleted in its entirety and the following substituted therefore:

(a) Net Asset Sale Proceeds. No later than (i) the first Business Day following the date of receipt by the Company or any of its Subsidiaries of any Net Asset Sale Proceeds in respect of any Asset Sale

(other than from a Sale and Leaseback Transaction permitted by Section 8.3(n) or an Asset Sale permitted by Section 8.2(d)) in excess of \$5,000,000 for any single transaction or related series of transactions the Company shall repay the Loans, and the Revolving Loan Commitments shall be permanently reduced in an aggregate amount equal to such Net Asset Sale Proceeds, and (ii) the first Business Day following the 360th day after receipt by the Company or any Subsidiary of any Net Asset Sale Proceeds in respect of any Asset Sale of \$5,000,000 or less for any single transaction, or related series of transactions the Company shall repay the Loans, and the Revolving Loan Commitments shall be permanently reduced in an aggregate amount equal to the amount of such Net Asset Sale Proceeds that were not reinvested in the business of the Company or any of its Subsidiaries on or before such date;

C. Amendment to Section 8.2 : Consolidation, Merger or Sale of Assets. Section 8.2 of the Credit Agreement is hereby deleted in its entirety and the following substituted therefore:

"Consolidation, Merger or Sale of Assets. Except as disclosed to the Administrative Agent on or before the Effective Date in writing, the Company will not, and will not permit any of its Subsidiaries to, wind up, liquidate or dissolve their affairs, or enter into any transaction of merger or consolidation, or enter into any Asset Sales, except for (a) mergers permitted under Section 8.5(d), so long as the Company is the surviving entity and so long as no Event of Default occurs immediately before or after such merger, (b) mergers by the Company with any of its wholly-owned Subsidiaries and mergers by the Company's wholly-owned Subsidiaries with another of the Company's wholly-owned Subsidiaries with another of the Company's wholly-owned Subsidiaries, so long as the Company is the surviving entity and so long as no Event of Default occurs immediately before or after such merger, and (c) mergers by a wholly-owned Subsidiary of the Company with another Person in connection with an Investment permitted under Section 8.5(d), so long as the relevant Subsidiary is the surviving entity and so long as no Event of Default occurs immediately before or after such merger, (d) Asset Sales upon terms and conditions presented in writing to the Administrative Agent prior to the Amendment Effective Date (as hereinafter defined) with respect to the stock or membership interests of Subsidiaries listed on Exhibit 8.2(d) attached hereto and incorporated herein by reference and the assets owned by such Subsidiaries, provided that (i) the Emcor Sale Effective Date arises on or before June 30, 2002, (ii) the Administrative Agent shall have received copies of all original documents relating to such Asset Sale, together with such financial information and projection regarding such Asset Sale as are reasonably requested by the Administrative Agent, (iii) the Administrative Agent shall have received Net Asset Sale Proceeds of not less than \$130,000,000 from such Asset Sale for application to the Obligations, and (iv) the Borrower shall have

been released from its obligations to repay at least \$20,000,000 in Subordinated Debt by the holders thereof; and (e) Sale and Leaseback Transactions permitted under Section 8.3(n)."

D. Amendment to Section 8.4(a): Liens and Related Matters. Section 8.4(a) of the Credit Agreement is hereby deleted in its entirety, and the following substituted therefore:

SECTION 8.4 Liens and Related Matters.

(a) Prohibition on Liens. Neither the Company nor any Subsidiary of the Company will create, incur, assume or suffer to exist any Lien upon or with respect to any of its property or assets of any kind whether now owned or hereafter acquired, except:

(i) Liens on the Effective Date and listed on Schedule 8.4(a);

(ii) Liens existing on the Effective Date securing currently secured Indebtedness permitted Section 8.3(b) or Section 8.3(h) above;

(iii) Permitted Liens;

(iv) Liens securing Indebtedness permitted under Section 8.3(h) and Section 8.3(j);

(v) Liens granted pursuant to the Collateral Documents;

(vi) any renewal, extension or replacement of any Lien referred to above with the same lenders; provided that no Lien arising or existing as a result of such extension, renewal or replacement shall be extended to cover any property not theretofore subject to the Lien being extended, renewed or replaced; and provided further that the principal amount of the Indebtedness secured thereby shall not exceed the principal amount of the Indebtedness so secured at the time of such extension, renewal or replacement; and

(vii) commencing on or after the Emcor Sale Effective Date, escrow arrangements with the purchaser in the Asset Sale permitted by Section 8.2(d) respecting deposit accounts holding cash purchase price payments not in excess of \$15,000,000 in the aggregate;

E. Amendment of Section 8.5. Investments. Section 8.5 of the Credit Agreement is deleted in its entirety and the following substitution therefore:

SECTION 8.5 Investments. Neither the Company nor any Subsidiary will, directly or indirectly, make or own any Investment in any Person, except:

(a) Permitted Investments;

(b) Investments owned on the Effective Date as set forth on Schedule 8.5(b), including Investments in the Subsidiaries, direct and indirect;

(c) Investments arising out of loans and advances for expenses, travel per diem and similar items in the ordinary course of business to officers, directors and employees and intercompany Indebtedness permitted by Section 8.3(f);

(d) Provided that the Company has obtained the prior written consent of the Eighty Percent Banks with respect thereto, Investments in the stock, warrants, stock appreciation rights, other securities and/or other assets of domestic entities engaged in the same general type of business as the Company on the Effective Date, in which the Company or one of its wholly owned Subsidiaries is the surviving entity.

(e) other Investments having cost to the Company and its Subsidiaries not exceeding \$2,000,000.00 in the aggregate at any one time outstanding during the term of this Agreement,

(f) Investments in the form of stock buybacks allowed under Section 8.6;

(g) Investments in capital stock of wholly-owned Subsidiaries of the Company in existence on the Effective Date; and

(h) Investments constituting the transfer to a Guarantor of the stock of the Subsidiaries to be sold in the Asset Sale permitted by Section 8.2(d) for the sole purpose of facilitating the conveyance by such Guarantor to the purchaser in such Asset Sale, provided that such Guarantor has executed a Subsidiary Pledge Agreement prior to such Investment.

F. Amendment of Section 8.15 - Minimum EBITDA. Section 8.15 of the Credit Agreement is deleted in its entirety and the following is substituted therefor:

"Before the Emcor Sale Effective Date, the Company will not, as of the last day of any fiscal quarter specified in the table below, permit its EBITDA for the three (3) months then ended to be less than the amounts set forth below:

QUARTER ENDING QUARTERLY DATE(S)	EBITDA ----- ----- -----
03/31/01	\$13,000,000.00
06/30/01	\$18,500,000.00
09/30/01	\$23,000,000.00
12/31/01	\$21,500,000.00
03/31/02	\$13,700,000.00
06/30/02	\$20,000,000.00
09/30/02	\$24,800,000.00
12/31/02 and quarters ending thereafter	\$23,200,000.00

From and after the Emcor Sale Effective Date, the Company will not, as of the last day of any fiscal quarter specified in the table below, permit its EBITDA for the three (3) months then ended to be less than the amounts set forth below; provided, that the calculation for the Company's EBITDA for any fiscal quarter ending on or after the Emcor Sale Effective Date shall include no calculations in respect of the Subsidiaries listed on Exhibit 8.2(d):

QUARTERLY DATE(S)	EBITDA ----- -----
03/31/02 \$	3,332,850.00
06/30/02 \$	7,893,100.00
09/30/02	\$11,151,150.00
12/31/02 \$	7,738,400.00"

G. Amendment of Exhibit 8.2(d). Exhibit 8.2(d) to the Credit Agreement is deleted in its entirety and the Exhibit 8.2(d) attached to this Amendment is substituted therefor.

H. Amendment of Schedule 6.16. Effective upon the occurrence of the Emcor Sale Effective Date, Schedule 6.16 to the Credit Agreement is deleted in its entirety and the Schedule 6.16 attached to this Amendment is substituted therefore.

Section 2. Conditions to Effectiveness. Section 1 of this Amendment shall become effective only upon the prior or concurrent satisfaction of all of the following conditions precedent (the date of satisfaction of such conditions being referred to herein as the "Amendment Effective Date"):

A. On or before the Amendment Effective Date, the Company shall deliver to the Banks (or to the Agents for the Banks) the following, each, unless otherwise noted, dated the Amendment Effective Date:

1. A certificate of the secretary or an assistant secretary of the Company and of the Guarantors certifying: (i) that the resolutions of the Board of Directors of the Company and of the Guarantors approving and authorizing the execution, delivery, and performance of the Amended Credit Agreement and amendments thereto delivered on the Effective Date, are in full force and effect and have not been amended, supplemented or otherwise modified since December 14, 1998, (ii) the signature and incumbency of the officers of each of the Company and of the Guarantors who are authorized to sign on behalf of the Company or such Guarantor, and (iii) the Company is in compliance with Sections 8.10 through 8.15, inclusive, of the Credit Agreement as of the Amendment Effective Date, after giving effect to the EBITDA addbacks referenced in Section 1.A.1. of this Amendment in respect of receivables attributable to Kmart Corporation and receivables from other Persons attributable to work performed on behalf of Kmart Corporation.

2. Counterparts of this Amendment executed by the Banks and each of the other parties hereto.

3. The fee referenced in Section 5B.

B. On or before the Amendment Effective Date, all corporate and other proceedings taken or to be taken in connection with the transactions contemplated hereby and all documents incidental thereto not previously found acceptable by the Agents, acting on behalf of the Banks, and their counsel shall be reasonably satisfactory in form and substance to the Agents and such counsel, and the Agents and such counsel shall have received all such counterpart originals or certified copies of such documents as the Agents may reasonably request.

Section 3. Representations and Warranties. In order to induce the Banks to enter into this Amendment and to amend the Credit Agreement in the manner provided herein, the Company and each Guarantor party hereto represents and warrants to each Bank that the following statements are true, correct and complete as to itself:

A. Corporate Power and Authority. The Company and each Guarantor party hereto has all requisite corporate power and authority to enter into this Amendment and to carry out the transactions contemplated hereby and the Company and each Guarantor party hereto has all requisite corporate power and authority to carry out the transactions contemplated by, and perform its obligations under, the Amended Credit Agreement.

B. Authorization of Agreements. The execution and delivery of this Amendment and the performance of the Amended Credit Agreement have been duly authorized by all necessary corporate action on the part of the Company and each Guarantor party hereto, as the case may be.

C. No Conflict. The execution and delivery by the Company and each Guarantor party hereto of this Amendment and the performance by the Company and each Guarantor of this Amendment and the performance by the Company and each Guarantor party hereto of the Amended Credit Agreement do not and will not (i) violate any provision of any law or any governmental rule or regulation applicable to the Company or any of its Subsidiaries, the Certificate or Articles of Incorporation or Bylaws of the Company or any of its Subsidiaries or any order, judgment or decree of any court or other agency of government binding on the Company or any of its Subsidiaries, (ii) conflict with, result in a breach of or constitute (with due notice or lapse of time or both) a default under any material agreement to which the Company or any of its Subsidiaries is a party or by which it is bound or to which it is subject, (iii) result in or require the creation or imposition of any Lien upon any of the properties or assets of the Company or any of its Subsidiaries (other than any Liens created under any of the Loan Documents in favor of the Agents on behalf of the Banks), or (iv) require any approval of stockholders or any approval or consent of any Person under any material agreement to which the Company or any of its Subsidiaries is a party or by which it is bound or to which it is subject.

D. Governmental Consents. The execution and delivery by the Company and each Guarantor party hereto of this Amendment and the performance by the Company and each Guarantor of this Amendment and the performance by the Company and each Guarantor of the Amended Credit Agreement do not and will not require any registration with, consent or approval of, or notice to, or other action to, with or by, any federal, state or other governmental authority or regulatory body, except those that have already been obtained.

E. Binding Obligation. This Amendment has been duly executed and delivered by the Company and each Guarantor party hereto and this Amendment and the Amended Credit Agreement are the legally valid and binding obligations of the Company and each Guarantor, enforceable against the Company and each Guarantor in accordance with their respective terms, except as may be limited by bankruptcy, insolvency, reorganization, moratorium or similar laws relating to or limiting creditors' rights generally or by equitable principles relating to enforceability.

F. Incorporation of Representations and Warranties From Amended Credit Agreement. The representations and warranties contained in Article VI of the Amended Credit Agreement are and will be true, correct and complete in all material respects on and as of the Amendment Effective Date to the same extent as though made on and as of that date, except to the extent such representations and warranties specifically relate to an earlier date, in which case they were true, correct and complete in all material respects on and as of such earlier date.

G. Absence of Default. No event has occurred and is continuing or will result from the consummation of the transactions contemplated by this Amendment that would, after giving effect to this Amendment, constitute an Event of Default or a Default.

Section 4. Acknowledgment and Consent. The Company is a party to certain Collateral Documents pursuant to which the Company has created Liens in favor of the Agents on certain Collateral to secure the Obligations. Each of the Guarantors party hereto is a party to certain Collateral Documents and the Guaranty, pursuant to which each such Guarantor has (i) guaranteed the Obligations and (ii) created Liens in favor of the Administrative Agent on certain Collateral to secure the Guaranteed Obligations of such Guarantor under the Guaranty. The Guarantors party hereto are collectively referred to herein as the "Credit Support Parties," and the Collateral Documents and the Guaranty are collectively referred to herein as the "Credit Support Documents."

Each Credit Support Party hereby acknowledges that it has reviewed the terms and provisions of the Credit Agreement, the Collateral Documents and the Guaranty and this Amendment and consents to the further amendment of the Credit Agreement effected pursuant to this Amendment. Each Credit Support Party hereby confirms that each Credit Support Document to which it is a party or otherwise bound and all Collateral encumbered thereby will continue to guaranty or secure, as the case may be, to the fullest extent possible the payment and performance of all "Obligations," "Guaranteed Obligations" and "Secured Obligations," as the case may be (in each case as such terms are defined in the applicable Credit Support Document), including without limitation the payment and performance of all such "Obligations," "Guaranteed Obligations" or "Secured Obligations," as the case may be, in respect of the Obligations of the Company now or hereafter existing under or in respect of the Amended Credit Agreement and the other Loan Documents.

Each Credit Support Party acknowledges and agrees that any of the Credit Support Documents to which it is a party or otherwise bound shall continue in full force and effect and that all of its obligations thereunder shall be valid and enforceable and shall not be impaired or limited by the execution or effectiveness of this Amendment. Each Credit Support Party represents and warrants that all representations and warranties contained in the Amended Credit Agreement and the other Credit Support Documents to which it is a party or otherwise bound are true, correct and complete in all material respects on and as of the Amendment Effective Date to the same extent as though made on and as of that date, except to the extent such representations and warranties specifically relate to an earlier date, in which case they were true, correct and complete in all material respects on and as of such earlier date.

Each Credit Support Party acknowledges and agrees that (i) notwithstanding the conditions to effectiveness set forth in this Amendment, such Credit Support Party is not required by the terms of the Credit Agreement or any other Loan Document to consent to the amendments to the Credit Agreement effected pursuant to this Amendment and (ii) nothing in the Amended Credit Agreement, this Amendment or any other Loan Document shall be deemed to require the consent of such Credit Support Party to any future amendments to the Amended Credit Agreement.



Section 5. Miscellaneous.

A. Reference to and Effect on the Amended Credit Agreement and the Other Loan Documents.

1. On and after the Amendment Effective Date, each reference in the Credit Agreement to "this Agreement," "hereunder," "hereof," "herein" or words of like import referring to the Credit Agreement, and each reference in the other Loan Documents to the "Credit Agreement," "thereunder," "thereof" or words of like import referring to the Credit Agreement shall mean and be a reference to the Amended Credit Agreement.

2. Except as specifically amended by this Amendment, the Credit Agreement and the other Loan Documents shall remain in full force and effect and are hereby ratified and confirmed.

3. The execution, delivery and performance of this Amendment shall not, except as expressly provided herein, constitute a waiver of any provision of, or operate as a waiver of any right, power or remedy of any Agent or any Bank under, the Credit Agreement or any of the other Loan Documents.

B. Fees and Expenses. Company acknowledges that all reasonable costs, fees and expenses as described in Section 12.4 of the Credit Agreement incurred by the Agents and its counsel with respect to this Amendment and the documents and transactions contemplated hereby shall be for the account of the Company, and the Company agrees to pay to the Administrative Agent for the ratable benefit of the Banks on the Amendment Effective Date an amendment fee equal to \$150,000.

C. Headings. Section and subsection headings in this Amendment are included herein for convenience of reference only and shall not constitute a part of this Amendment for any other purpose or be given any substantive effect.

D. Applicable Law. THIS AMENDMENT AND THE RIGHTS AND OBLIGATIONS OF THE PARTIES HEREUNDER SHALL BE GOVERNED BY, AND SHALL BE CONSTRUED AND ENFORCED IN ACCORDANCE WITH, THE INTERNAL LAWS OF THE STATE OF NEW YORK (INCLUDING WITHOUT LIMITATION SECTION 5-1401 OF THE GENERAL OBLIGATIONS LAW OF THE STATE OF NEW YORK), WITHOUT REGARD TO CONFLICTS OF LAWS PRINCIPLES.

E. Counterparts; Effectiveness. This Amendment may be executed in any number of counterparts and by different parties hereto in separate counterparts, each of which when so executed and delivered shall be deemed an original, but all such counterparts together shall constitute but one and the same instrument; signature pages may be detached from multiple separate counterparts and attached to a single counterpart so that all signature pages are physically attached to the same document. This Amendment (other than the provisions of Section 1, which shall become effective upon the satisfaction of each of the conditions set forth in Section 2) shall become effective

upon the execution of a counterpart hereof by the Company, the Credit Support Parties, the Guarantors and the Banks and receipt by the Company and the Agents of written or telephonic notification of such execution and authorization of delivery of such counterpart.

Section 6. Releases of Collateral. The Administrative Agent shall deliver, and the Banks hereby authorize the Administrative Agent to deliver, on the Emcor Sale Effective Date and at the Borrower's expense, such releases, stock certificates and other documents as are reasonable requested by the Borrower to evidence the release of the Collateral pledged by the Subsidiaries listed on Exhibit 8.2(d), the release of the pledge by Borrower of the stock of each such Subsidiary, and the release of such Subsidiaries from their respective obligations under the Guaranty and other Loan Documents.

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IN WITNESS WHEREOF, the parties hereto have caused this Agreement to be executed by their respective officers thereunto duly authorized as of the date first above written.

COMPANY:

COMFORT SYSTEMS USA, INC.

By:

-----  
J. Gordon Beittenmiller  
Executive Vice President and  
Chief Financial Officer

CREDIT SUPPORT PARTIES AND GUARANTORS:

ACI MECHANICAL, INC.  
ACCU-TEMP GP, INC.  
ACCU-TEMP LP, INC.  
ACCU-TEMP, LLC, by Accu-Temp LP, Inc.,  
managing member  
AIR SOLUTIONS USA, INC.  
AMERICAN MECHANICAL INC.  
ARC COMFORT SYSTEMS USA, INC. (fka  
American Refrigeration Contractors, Inc.)  
BATCHELOR'S MECHANICAL CONTRACTORS, INC.  
BCM CONTROLS CORPORATION  
CARSON BROTHERS, INC.  
CEL, INC. (Casey Electric)  
CENTRAL MECHANICAL CONSTRUCTION CO., INC.  
CENTRAL MECHANICAL, INC.  
COMFORT SYSTEMS USA G.P., INC.  
COMFORT SYSTEMS USA (ARKANSAS), INC. (fka  
River City Mechanical, Incorporated)  
COMFORT SYSTEMS USA (BRISTOL), INC. (fka  
Fred Hayes Mechanical Contractors, Inc.)  
COMFORT SYSTEMS USA (CLEVELAND), INC.  
(fka Tech Heating and Air Conditioning,  
Inc.)  
COMFORT SYSTEMS USA (HARTFORD), INC. (fka  
The Harvey Robbin Company)  
COMFORT SYSTEMS USA (INTERMOUNTAIN), INC.  
(fka Contract Service, Inc.)  
COMFORT SYSTEMS USA (OREGON), INC. (fka  
A.C.I. Mechanical USA, Inc.)  
COMFORT SYSTEMS USA (PHILADELPHIA), INC.  
(fka Lower Bucks Cooling and Heating  
Corporation)  
COMFORT SYSTEMS USA (SOUTH BOSTON), INC.  
(fka Climate Control, Inc.)  
COMFORT SYSTEMS USA (SYRACUSE), INC. (fka  
Armani Plumbing & Mechanical, Inc.)  
COMFORT SYSTEMS USA (TEXAS), L.P., by  
Comfort Systems USA G.P., Inc., sole  
general partner  
COMFORT SYSTEMS USA (TWIN CITIES), INC.  
(fka EDS, Inc.)

COMFORT SYSTEMS USA (WESTERN MICHIGAN),  
Inc. (restructure River City Mechanical,  
Inc. and H&H Plumbing & Heating, Inc.)  
CS44 ACQUISITION CORP. (Edmonds/Service  
Refrigeration)  
DESIGN MECHANICAL INCORPORATED  
EASTERN HEATING & COOLING, INC.  
EASTERN REFRIGERATION CO., INC.  
E.L. PRUITT COMPANY  
ESS ENGINEERING, INC.  
F&G MECHANICAL CORPORATION  
GOTHAM AIR CONDITIONING SERVICE, INC.  
GULFSIDE MECHANICAL, INC.  
H & M MECHANICAL, INC.  
HELM CORPORATION  
HELM CORPORATION SAN DIEGO  
HESS MECHANICAL CORPORATION  
HILLCREST SHEET METAL, INC.  
INDUSTRIAL COOLING INC.  
J & J MECHANICAL, INC.  
JAMES AIR CONDITIONING ENTERPRISE INC.  
KILGUST MECHANICAL, INC.  
KUEMPEL SERVICE, INC.  
LOWRIE ELECTRIC COMPANY, INC.  
MANDELL MECHANICAL CORPORATION  
MARTIN HEATING, INC.  
MAXIMUM REFRIGERATION & AIR CONDITIONING  
CORP.  
MEADOWLANDS FIRE PROTECTION CORP.  
MECHANICAL SERVICE GROUP, INC. (Page)  
MJ MECHANICAL SERVICES, INC.  
NEEL MECHANICAL CONTRACTORS, INC.  
NOGLE & BLACK MECHANICAL, INC.  
NORTH AMERICAN MECHANICAL, INC.  
NORTH JERSEY MECHANICAL CONTRACTORS, INC.  
OK SHEET METAL AND AIR CONDITIONING, INC.  
PLANT SERVICES INCORPORATED  
QUALITY AIR HEATING & COOLING, INC.  
ROSS & ASSOCIATES, INC.  
S&K AIR CONDITIONING CO., INC.  
S.I. GOLDMAN COMPANY, INC.  
S.M. LAWRENCE COMPANY, INC.

SA ASSOCIATES, INC. (formerly Salmon & Alder, Inc.)  
SALMON & ALDER, LLC, by SA Associates, Inc., sole member  
SEASONAIR, INC.  
SOUTHERN BLUEGRASS MECHANICAL, INC.  
STANDARD HEATING & AIR CONDITIONING COMPANY  
SUPERIOR MECHANICAL SYSTEMS  
TARGET CONSTRUCTION, INC.  
TEMP-RIGHT SERVICE, INC.  
TEMPRITE AIR CONDITIONING AND REFRIGERATION, INC.  
THE CAPITAL REFRIGERATION COMPANY  
THE FAGAN COMPANY  
TRI-CITY MECHANICAL, INC.  
TROOST SERVICE CO.  
WALKER-J-WALKER, INC.  
WEATHER ENGINEERING, INC.  
WESTERN BUILDING SERVICES, INC.

By:

-----  
J. Gordon Beittenmiller,  
Vice President

ATLAS-ACCURATE HOLDINGS, L.L.C.  
ATLAS-ACCURATE HOLDINGS, L.L.C., as the  
sole general partner of Accurate Air  
Systems, L.P. (restructure of Accurate  
Air Systems, Inc.)  
Atlas Air Conditioning Company, L.P.  
(restructure of Atlas Air Conditioning  
Company and Atlas Comfort Services USA,  
Inc.)  
Border Electric, L.P.  
Border Mechanical, L.P.  
Mechanical Technical, L.P.  
Shambaugh & Son, L.P. (restructure of  
Shambaugh & Son,  
Inc./Shambaugh & Son Conversion  
Corporation)  
United Environmental Services, L.P.  
(restructure of United Environmental  
Services, Inc./UES Conversion  
Corporation)

By: CS48 ACQUISITION CORP., sole member

By:

-----  
J. Gordon Beittenmiller,  
Vice President

ADMINISTRATIVE AGENT/BANK:

Amount of Commitment before the  
Emcor Sale Effective Date:  
\$37,500,000.00

BANK ONE, NA,  
as Administrative Agent and Individually  
as a Bank

Amount of Commitment after the  
Emcor Sale Effective Date:  
\$15,000,000.00

By: -----  
Name: -----  
Title: -----



SYNDICATION AGENT/BANK:

Amount of Commitment before the  
Emcor Sale Effective Date:  
\$29,166,667.00

BANKERS TRUST COMPANY,  
as Syndication Agent and Individually  
as a Bank

Amount of Commitment after the  
Emcor Sale Effective Date:  
\$11,666,667.00

By: -----  
Name: -----  
Title: -----

DOCUMENTATION AGENT/BANK:

Amount of Commitment before the  
Emcor Sale Effective Date:  
\$35,416,667.00

BANK OF AMERICA, N.A. (formerly known as  
NationsBank, N.A.), as Documentation  
Agent and Individually, as a Bank

Amount of Commitment after the  
Emcor Sale Effective Date:  
\$14,166,667.00

By: -----  
Name: -----  
Title: -----

CO-AGENT/BANK:

Amount of Commitment before the  
Emcor Sale Effective Date:  
\$20,833,333.00

CREDIT LYONNAIS NEW YORK BRANCH,  
as Co-Agent and Individually as a Bank

Amount of Commitment after the  
Emcor Sale Effective Date:  
\$8,333,333.00

By: -----  
Name: -----  
Title: -----

CO-AGENT/BANK:

Amount of Commitment before the  
Emcor Sale Effective Date:  
\$20,833,333.00

NATIONAL CITY BANK,  
as Co-Agent and Individually, as a Bank

Amount of Commitment after the  
Emcor Sale Effective Date:  
\$8,333,333.00

By: -----  
Name: -----  
Title: -----

CO-AGENT/BANK:

Amount of Commitment before the  
Emcor Sale Effective Date:  
\$20,833,333.00

THE BANK OF NOVA SCOTIA,  
as Co-Agent and Individually, as a Bank

Amount of Commitment after the  
Emcor Sale Effective Date:  
\$8,333,333.00

By: -----  
Name: -----  
Title: -----

BANK:

UNION BANK OF CALIFORNIA, N.A.

Amount of Commitment before the  
Emcor Sale Effective Date:  
\$16,666,667.00

Amount of Commitment after the  
Emcor Sale Effective Date:  
\$6,666,667.00

By:

Name:

Title:

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BANK:

COMERICA BANK

Amount of Commitment before the  
Emcor Sale Effective Date:  
\$12,500,000.00

Amount of Commitment after the  
Emcor Sale Effective Date:  
\$5,000,000.00

By:

Name:

Title:

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BANK:

Amount of Commitment before the  
Emcor Sale Effective Date:  
\$4,166,666.00

BANK POLSKA, KASA OPIEKI S.A., PEKOA  
S.A. GROUP, NEW YORK BRANCH

Amount of Commitment after the  
Emcor Sale Effective Date:  
\$1,666,666.00

By: -----  
Name: -----  
Title: -----



BANK:

FIRSTAR BANK, NATIONAL ASSOCIATION

Amount of Commitment before the  
Emcor Sale Effective Date:  
\$25,000,000.00

Amount of Commitment after the  
Emcor Sale Effective Date:  
\$10,000,000.00

By:

Name:

Title:

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BANK:

LASALLE BANK NATIONAL ASSOCIATION

Amount of Commitment before the  
Emcor Sale Effective Date:  
\$16,666,667.00

Amount of Commitment after the  
Emcor Sale Effective Date:  
\$6,666,667.00

By:

Name:

Title:

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BANK:

Amount of Commitment before the  
Emcor Sale Effective Date:  
\$10,416,667.00

GENERAL ELECTRIC CAPITAL  
CORPORATION

Amount of Commitment after the  
Emcor Sale Effective Date:  
\$4,166,667.00

By: -----  
Name: -----  
Title: -----

EXHIBIT 8.2(d)

EXCEPTED SUBSIDIARIES

1. American Mechanical, Inc.
2. Central Mechanical Construction Co., Inc.
3. CS48 Acquisition Corp.
4. E.L. Pruitt Company
5. F&G Mechanical Corporation
6. Gotham Air Conditioning Service, Inc.
7. Hillcrest Sheet Metal, Inc.
8. Kilgust Mechanical, Inc.
9. Kuempel Service, Inc.
10. Lowrie Electric Company, Inc.
11. Mandell Mechanical Corporation
12. Maximum Refrigeration & Air Conditioning Corp.
13. Meadowlands Fire Protection Corp.
14. NJM Service Co.
15. Nogle & Black Mechanical, Inc.
16. North Jersey Mechanical Contractors, Inc.
17. Temprite Air Conditioning and Refrigeration, Inc.
18. The Fagan Company
19. Walker-J-Walker, Inc.
20. Shambaugh & Son, L.P.
21. Border Electric Co., L.P.
22. Border Mechanical Co., L.P.
23. CSUSA Holdings L.L.C.



Virginia  
Ave. 317-  
638-5363  
317-264-3571  
Indianapolis,  
IN 46203 7.  
Air  
Solutions  
USA, Inc.  
4038 East  
Superior  
Avenue 602-  
437-4822  
602-437-4824  
Bldg. 2,  
Suite 103  
Phoenix,  
Arizona  
85040 8. Air  
Temp, Inc.  
11 Wallace  
Ave. 207-  
774-2300  
207-871-1345  
S. Portland,  
ME 04106 9.  
American  
Refrigeration  
Contractors,  
1110 East  
Douglas Ave.  
559-627-2653  
559-627-3549  
Inc.  
Visalia, CA  
93292 10.  
Atlas-  
Accurate  
Holdings,  
L.L.C. 777  
Post Oak  
Blvd 713-  
830-9600  
713-830-9696  
Suite 500  
800-723-8431  
Houston, TX  
77056 11.  
Atlas Air  
Conditioning  
Company,  
4133  
Southerland  
713-460-7300  
713-460-7301  
L.P.  
(restructure  
of Atlas Air  
Houston, TX  
77092  
Conditioning  
Company) 12.  
Batchelor's  
Mechanical  
Contractors,  
3110 Old  
Shell Rd.  
334-470-6800  
334-479-7743  
Inc. Mobile,  
AL 36607 13.  
BCM Controls  
Corporation  
19 Wheeling  
Ave. 781-  
933-8878  
781-932-3856  
Woburn, MA  
01801 14.  
Carson  
Brothers,

Inc. 1639  
Montana 35  
406-752-2778  
406-257-0381  
Kalispell,  
MT 59901 15.  
CEL, Inc.  
(Casey  
Electric)  
710 Airways  
Blvd. 901-  
424-7741  
901-424-7945  
Jackson, TN  
38301

ENTITY  
PRINCIPAL  
BUSINESS PHONE  
FAX NUMBER NAME  
OF ENTITY  
ADDRESS NUMBER  
NUMBER - -----  
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----- 16.

Central  
Mechanical,  
Inc. 2826 Mine  
& Mill Road,  
941-666-5377  
941-667-1063  
Lakeland, FL  
33801 --- P.O.  
Box 7073,  
Lakeland, FL  
33807-7073 17.

Climate  
Control, Inc.  
1057 Bill Tuck  
Highway 804-  
572-6986 804-  
572-8935 So.  
Boston, VA  
24592 18.

Comfort Systems  
USA (Arkansas),  
P.O. Box 16620  
(501) 834-3320  
(501) 834-5416  
Inc. (fka River  
City Mechanical  
North Little  
Rock, AR 72231  
Incorporated)  
4806 Rixey Road  
North Little  
Rock, AR 72117

19. Comfort  
Systems USA  
(Bristol), Inc.  
294 Blevins  
Blvd. 540-669-  
3138 540-669-  
5620 (fka Fred  
Hayu Mechanical  
Bristol, VA  
24202 800-688-  
3138

Contractors,  
Inc.) --- P.O.  
Box 757  
Bristol, VA  
24203-0757 20.

Comfort Systems  
USA  
(Cleveland),  
30300 Bruce  
Industrial  
Parkway 440-  
248-9144 440-  
248-0473 Inc.

(fka Tech  
Heating and Air  
Solon, OH 44139  
800-203-9144  
Conditioning,  
Inc.) 21.



Comfort Systems  
USA (Florida),  
Inc. 1026  
Szvage Court  
407-265-1480  
407-265-9771  
Longwood, FL  
32750 22.

Comfort Systems  
USA G.P., Inc.  
777 Post Oak  
Blvd 713-830-  
9600 713-830-  
9696 Suite 500  
800-723-8431  
Houston, TX  
77056 23.

Comfort Systems  
USA (Hartford),  
50 Banker  
Hollow Road,  
Suite A 860-  
687-9912 860-  
687-9918 Inc.  
(fka The Harvey  
Robbin Company)  
Windsor, CT  
06095 24.

Comfort Systems  
USA 3222  
Washington  
Street 801-484-  
4402 801-484-  
0652

(Intermountain),  
Inc. ((fka 250W  
Contract  
Service, Inc.  
Salt Lake City,  
UT 84115

CSI/Bonneville)  
--- --- Pond's  
Plumbing  
Operations ---  
Applied  
Temperature  
Control

Operations 25.  
Comfort System  
USA National  
Service 3976  
Southern Ave.  
513-271-6500  
513-271-4676  
Organization,  
Inc.  
Cincinnati, OH  
45227

ENTITY  
PRINCIPAL  
BUSINESS PHONE  
FAX NUMBER NAME  
OF ENTITY  
ADDRESS NUMBER  
NUMBER - -----  
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----- 26.  
Comfort Systems  
USA  
(Philadelphia),  
1961 Hartel St.  
215-943-6700  
215-943-8409  
Inc. (fka Lower  
Bucks Heating  
and Levittown,  
PA 19021  
Colling,

Inc../Ameritech)  
27. Comfort  
Systems USA  
(Syracuse),  
6500 New  
Venture Gear  
Drive 315-425-  
7100 315-471-  
6857 Inc. (fka  
Armani Plumbing  
& Syracuse, NY  
13057

Mechanical,  
Inc., abj Fire  
Protection and  
Woodcock &  
Associates.)  
28. Comfort  
Systems USA  
(Texas), L.P.  
777 Post Oak  
Blvd 713-830-  
9600 713-830-  
9696 Suite 500  
800-723-8431  
Houston, TX  
77056 29.

Comfort Systems  
USA (Twin  
Cities), 2611  
Hamline Ave.  
North 651-697-  
7200 651-697-  
7201 Inc. EDS,  
Inc. (fka EDS,  
Inc.) Suite 150  
[Energy  
Development  
Services}  
Roseville, MN  
55113 30. CS44  
Acquisition  
Corp. 1208  
First Street  
281-446-4355  
281-446-4294  
(Edmonds/Service  
Refrigeration)  
Suite B Humble,  
TX 77338 31.  
Design

Mechanical  
Incorporated  
5637 Arapahoe  
Rd. 303-449-  
2092 303-449-  
8739 Boulder,  
CO 80303 32.  
Eastern Heating  
& Cooling, Inc.  
880 Broadway  
518-465-8878  
518-465-0542  
Albany, NY  
12207-1316 33.  
Eastern  
Refrigeration  
Co., Inc. 880  
Broadway 518-  
465-8878 518-  
465-0542  
Albany, NY  
12207-1316 34.  
ESS  
Engineering,  
Inc. 2141 East  
Broadway, Suite  
211 480-784-  
4500 480-784-  
4800 Tempe, AZ  
85282 35. FIX  
Reinsurance  
Corporation 156  
College Street  
802-658-9405  
802-658-0112  
Burlington,  
Vermont 05401  
36. Fred Hayes  
Mechanical  
Contractors,  
777 Post Oak  
Blvd. 713-830-  
9650 713-830-  
9659 Inc. Suite  
500 Houston, TX  
77056 37.  
Gulfside  
Mechanical,  
Inc. 435 Corday  
St. 850-484-  
4999 850-484-  
4951 Pensacola,  
FL 32503 38. H  
& H Plumbing &  
Heating, Inc.  
421 North  
Lafayette St.  
800-968-3111  
616-754-8220  
Greenville, MI  
48838 39. H & M  
Mechanical,  
Inc. 135  
Belcher Drive  
205-664-0620  
205-663-1312  
Pelham, AL  
35124 40. Helm  
Corporation  
2686 S. Tejon  
St. 303-936-  
9133 303-936-  
9205 Englewood,  
CO 80110



733-4554  
Jackson  
Hole, WY  
83001 47.  
MDC Service  
Corporation  
8425 W.  
Elowin Court  
559-651-8040  
559-651-0662  
Visalia, CA  
9391 800-  
366-3316 48.  
Mechanical  
Service  
Group, Inc.  
12165 Metro  
Parkway, #28  
941-561-2777  
941-561-2334  
(Page) Fort  
Myers, FL  
33912 49.  
Mechanical  
Technical  
Services,  
L.P. 7808  
Danz Blvd.  
512-929-7090  
512-929-7197  
Austin, TX  
78724 50. MJ  
Mechanical  
Services,  
Inc. 2040  
Military Rd.  
716-874-9200  
716-874-6438  
Tonawanda,  
NY 14150 ---  
J.M. State  
Refrigeration  
716-693-7293  
716-693-8953  
Operations-  
300 Fire  
Tower Drive  
Tonawanda,  
NY 14151 51.  
Neel  
Mechanical  
Contractors,  
Inc. 250  
Commercial  
Drive 912-  
226-2743  
912-226-2747  
Thomasville,  
GA 31757 52.  
North  
American  
Mechanical,  
Inc. 6135  
North  
American  
Lane 608-  
241-4328  
608-241-2710  
De Forest,  
WI 53532 53.  
OK Sheet  
Metal and  
Air 1801 Art  
St. 805-589-  
6713 805-  
589-4681  
Conditioning,  
Inc.  
Bakersfield,  
CA 93312 54.  
Outbound

Services,  
Inc. 23521  
Paseo de  
Valencia,  
949-597-3100  
949-597-3154  
Ste. 304  
Laguna  
Hills, CA  
92653



Valdosta, GA  
31602 61. S.  
I. Goldman  
Company,  
Inc. 799  
Bennett Dr.  
407-830-5000  
407-830-5303  
Longwood, FL  
32750 62.  
S.M.  
Lawrence  
Company,  
Inc. 245  
Preston  
Street 901-  
423-0112  
901-423-0572  
Jackson, TN  
38301 63. SA  
Associates,  
Inc.  
(formerly  
623 North  
1250 West  
801-295-0184  
801-295-3375  
referred to  
as Salmon &  
Alder,  
Centerville,  
UT 84014  
Inc.) 64.  
Salmon &  
Alder, LLC  
623 North  
1250 West  
801-295-0184  
801-295-3375  
Centerville,  
UT 84014 65.  
Seasonair,  
Inc. 16001-A  
Industrial  
Drive 301-  
670-4750  
301-670-0113  
Gaithersburg,  
MD 20877 66.  
Sheren  
Plumbing &  
Heating,  
Inc. 81 US  
31 S. 231-  
943-7916  
231-943-9907  
Traverse  
City, MI  
49684 67.  
Southern  
Bluegrass  
Mechanical,  
Inc. 6244  
Nashville  
Blvd. 270-  
781-0913  
270-842-6590  
Bowling  
Green, KY  
42101 68.  
Standard  
Heating &  
Air  
Conditioning  
520 8th  
Street South  
205-322-2679  
205-322-2913  
Company  
Birmingham,  
AL 35233-



1122 69.  
Superior  
Mechanical  
Systems,  
Inc. 1455  
150th Avenue  
510-351-6840  
510-481-9224  
San Leandro,  
CA 94578 70.  
Target  
Construction,  
Inc. 901  
Northland  
Drive 616-  
866-7728  
616-866-4269  
Rockford, MI  
49341 ---  
P.O. Box 639  
Rockford, MI  
49341



San Diego,  
CA 92123 77.  
Western  
Building  
Services,  
Inc. 800 E.  
64th Avenue  
Suite 17  
303-429-9219  
303-853-0067  
Denver, CO  
80229 ---  
Colorado  
Plumbing  
Service 970-  
625-0766  
970-625-0776  
Operations-  
2335 E. 7th  
St. South,  
Rifle, CO  
81650

COMFORT SYSTEMS USA, INC.  
LIST OF SUBSIDIARIES

ENTITY STATE OF  
NUMBER NAME OF  
ENTITY  
ORGANIZATION -  
-----  
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1. ACI  
Mechanical,  
Inc. Delaware
2. ARC Comfort  
Systems USA,  
Inc. Delaware
3. Accurate Air  
Systems, L.P.  
Texas
4. Accu-  
Temp GP, Inc.  
Delaware
5. Accu-Temp LP,  
Inc. Delaware
6. Accu-Temp,  
LLC Indiana
7. Air Solutions  
USA, Inc.  
Delaware
8. Air  
Temp, Inc.  
Delaware
9. Atlas-Accurate  
Holdings,  
L.L.C. Delaware
10. Atlas Air  
Conditioning  
Company, L.P.  
Texas
11. Batchelor's  
Mechanical  
Contractors,  
Inc. Alabama
12. BCM  
Controls  
Corporation  
Massachusetts
13. Carson  
Brothers, Inc.  
Montana
14. CEL, Inc.  
(Casey  
Electric)  
Delaware
15. Comfort Systems  
USA (Arkansas),  
Inc. Delaware
16. Comfort  
Systems USA  
(Bristol), Inc.  
Delaware
17. Comfort Systems  
USA  
(Cleveland),  
Inc. Ohio
18. Comfort Systems  
USA (Florida),  
Inc. Florida
19. Comfort  
Systems USA  
G.P., Inc.  
Delaware
20. Comfort Systems  
USA (Hartford),  
Inc.
21. Comfort Systems  
USA  
(Intermountain),

Inc. Utah 22.  
Comfort Systems  
USA National  
Service  
Organization,  
Inc. Delaware  
23. Comfort  
Systems USA  
(Oregon), Inc.  
Delaware 24.  
Comfort Systems  
USA (South  
Boston), Inc.  
Delaware 25.  
Comfort Systems  
USA (Syracuse),  
Inc. New York  
26. Comfort  
Systems USA  
(Western  
Michigan), Inc.  
Michigan 27.  
Comfort Systems  
USA (Texas),  
L.P. Texas 28.  
Comfort Systems  
USA (Twin  
Cities), Inc.  
Minnesota 29.  
CS44  
Acquisition  
Corp.  
[Edmonds/Service  
Refrigeration]  
Delaware 30.  
Design  
Mechanical  
Incorporated  
Delaware 31.  
Eastern Heating  
& Cooling, Inc.  
New York 32.  
Eastern  
Refrigeration  
Co., Inc. New  
York 33. ESS  
Engineering,  
Inc. Delaware  
34. FIX  
Reinsurance  
Corporation  
Vermont 35.  
Gulfside  
Mechanical,  
Inc. Delaware  
36. H & M  
Mechanical,  
Inc. Delaware  
37. Helm  
Corporation  
Colorado 38.  
Helm  
Corporation San  
Diego  
California

COMFORT SYSTEMS USA, INC.  
LIST OF SUBSIDIARIES

ENTITY STATE  
OF NUMBER  
NAME OF  
ENTITY  
ORGANIZATION

- - - - -  
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- 39. Hess  
Mechanical  
Corporation  
Delaware 40.  
Industrial  
Cooling Inc.  
Delaware 41.  
J & J  
Mechanical,  
Inc.  
Kentucky 42.  
James Air  
Conditioning  
Enterprise  
Inc. Puerto  
Rico 43.  
Martin  
Heating,  
Inc. Wyoming  
44.  
Mechanical  
Technical  
Services,  
L.P. Texas  
45. MJ  
Mechanical  
Services,  
Inc.  
Delaware 46.  
Neel  
Mechanical  
Contractors,  
Inc.  
Delaware 47.  
North  
American  
Mechanical,  
Inc.  
Delaware 48.  
OK Sheet  
Metal and  
Air  
Conditioning,  
Inc.  
Delaware 49.  
Plant  
Services  
Incorporated  
Iowa 50.  
Quality Air  
Heating &  
Cooling,  
Inc.  
Michigan 51.  
RMC2  
Mechanical  
Systems,  
Inc.  
California  
52. S&K Air  
Conditioning  
Co., Inc.  
Georgia 53.  
S. I.  
Goldman  
Company,

Inc.  
Delaware 54.  
S.M.  
Lawrence  
Company,  
Inc.  
Tennessee  
55. SA  
Associates,  
Inc. (fka  
Salmon &  
Alder, Inc.)  
Utah 56.  
Salmon &  
Alder, LLC  
Utah 57.  
Seasonair,  
Inc.  
Maryland 58.  
Sheren  
Plumbing &  
Heating,  
Inc.  
Delaware 59.  
Southern  
Bluegrass  
Mechanical,  
Inc.  
Delaware 60.  
Standard  
Heating &  
Air  
Conditioning  
Company  
Alabama 61.  
Superior  
Mechanical  
Systems,  
Inc.  
Delaware 62.  
Target  
Construction,  
Inc.  
Delaware 63.  
Temp-Right  
Service,  
Inc.  
Delaware 64.  
The Capital  
Refrigeration  
Company  
Delaware 65.  
Tri-City  
Mechanical,  
Inc. Arizona  
66. Troost  
Service Co.  
Michigan 67.  
United  
Environmental  
Services,  
L.P. Texas  
68. Weather  
Engineering,  
Inc.  
Delaware 69.  
Western  
Building  
Services,  
Inc.  
Colorado

CONSENT OF INDEPENDENT PUBLIC ACCOUNTANTS

As independent public accountants, we hereby consent to the incorporation of our report included in this Form 10-K, into the Company's previously filed Registration Statement on Form S-8 on October 16, 1997, File No. 333-38011, the Company's previously filed Registration Statement on Form S-4 on April 2, 1999, File No. 333-75595 and the Company's previously filed Registration Statements on Form S-8 on August 23, 2000, File No. 333-44356, File No. 333-44354, and File No. 333-44352.

ARTHUR ANDERSEN LLP

Houston, Texas  
March 5, 2002